Board of Trade Journal

Volume 182, No. 3394

6 April 1962

PUBLISHED BY HER MAJESTY'S STATIONERY OFFICE

1s. 3d. net

If you want to know anything about exporting to East, West or South Africa, the Mediterranean or the West Indies, you should ask us first. For if any bank understands these territories, it is Barclays D.C.O. We have more overseas offices in more countries of the world than any other bank in Britain. But that alone means nothing without knowledge. And we have the knowledge. The kind of knowledge which comes from an intimate understanding of every country in which we are represented—and from close and constant study of each individual market over the years. Methodically we have amassed such knowledge. Carefully we have increased it. Shrewdly we have analysed it. Gladly we offer it—to you and to anyone else intent on selling more British goods abroad. And freely, let us add, you may draw upon it—either here in London or wherever our help is needed on the spot.

• OVER 1,250 OFFICES IN 41 COUNTRIES

BARCLAYS BANK D.C.O.

54 Lombard Street, London EC3

BRITAIN'S LARGEST OVERSEAS BANK

Board of Trade Journal

Volume 182, No. 3394 | 6 APRIL 1962 | Price 1s. 3d. net

Pages 729-792 | Annual Subscription including Inland Postage, £3 18s. 0d.

Prospects for United Kingdom Exports to Italy

By J. H. Wardle-Smith, C.M.G., British Commercial Counsellor in Rome

ITALY HAS ALL the appearances of maintaining its attraction as a valuable sellers' market. The Italian economy continues to experience boom conditions, the reserves continue to increase, and foreign investment continues to flow in. Italian exports are increasing, and so naturally are Italian imports. There is, indeed, a deficit on visible trade, but this is more than offset by invisibles, principally tourism.

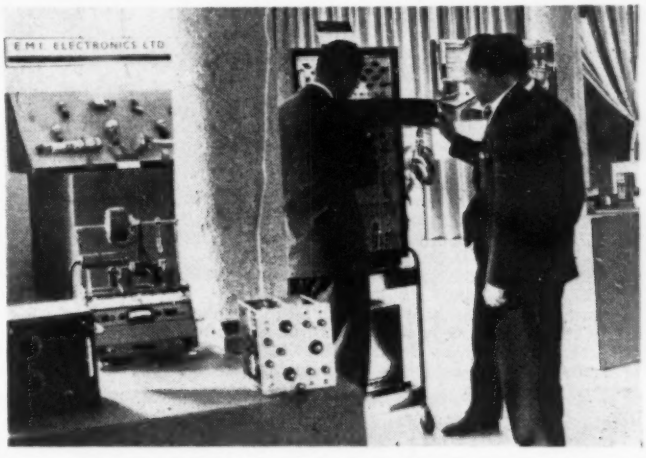
The present wave of prosperity has encouraged the growth of a large number of Italian firms, some of which may not have been as well-conceived and as well-financed as one might wish, and accordingly might be unable to weather a recession arising from, for example, a world crisis. But basically, and in spite of this factor, the Italian economy is in a sound condition as is shown by the quite exceptional growth in productivity and efficiency which at its best can match the highest standard in Western Europe.

British Exports

In 1960, British exports to Italy (at £87·9 million) increased by 21 per cent. In that year there was prolonged political crisis and the British export drive had not really got under way. In 1961, a year of political peace, and a year in which the export drive gathered momentum, British exports increased by a further 30 per cent. to reach a value of £114·6 million, an increase of 51 per cent. in two years. Judging from the recent upsurge in inquiries to the Embassy and the Consulates it appears that the effect of the export drive is increasing. If, as I have said above, world conditions do not deteriorate during the next twelve months, Italy will remain a good market with plenty of room for British expansion in it. In these circumstances it would appear that the degree of British expansion in the market depends mainly on the British manufacturer.

If we keep our prices competitive and quality is right we will sell and sell more. And here I will risk saying that in this market quality is probably just that bit more important than price where British goods are concerned. It has been shown time and again that the Italians look for and expect lasting quality in our goods and are prepared to pay a bit extra to obtain it. For them and for us it is good business.

This question of quality particulary applies to several important sectors of trade in which our goods are popular and on which we should concentrate. Light machinery, agricultural machinery and tractors immediately spring to mind. Now that our products of these last two qualify for purchase with cheap Government loans, we should increase our sales substantially. (I would like to see further British investment and local production in this sector.)



Senior representatives of Italian industry visited a private exhibition recently organized by EMI Electronics Ltd., in the National Museum of Science and Technology, Milan. A wide range of instruments, nuclear health monitors and industrial equipment was exhibited.

Motor vehicles is another sector in which our quality overcomes a small price differential. We should continue to do very well here if the E.E.C. move to the second stage does not produce a wave of continental price reduction. Personally, I do not think it will. Since we came off quotas and on to general licensing last January, our sales have increased 100 per cent. In January, 1962 new British cars registered in Italy numbered 1,478. We have a big chance, too, in heavy commercial vehicles. The Italian product is rather expensive and not so well put together as ours. Now that Italy has put us in respect of quotas on an equal basis with her Common Market partners, we have a big

NOTICE TO JOURNAL READERS AND ADVERTISERS

The *Board of Trade Journal* is published weekly by H.M. Stationery Office, price 1s. 3d. (Annual Subscription £3 18s 0d. including inland or surface but not air postage) and is obtainable directly from the following addresses: York House, Kingsway, London, W.C.2; 423 Oxford Street, London, W.1; 13A Castle Street, Edinburgh, 2; 39 King Street, Manchester, 35 Smallbrook, Ringway, Birmingham, 5; 109 St. Mary Street, Cardiff; 50 Fairfax Street, Bristol, 1; 80 Chichester Street, Belfast; or through any bookseller.

© **Crown Copyright 1962**
Extracts may be published if the source is duly acknowledged, except that permission of the authors must be obtained to reproduce signed articles.

Subscriptions and Sales Inquiries should be addressed to the publishers at any of the above addresses.

Editorial Communications should be addressed to the Editor, *Board of Trade Journal*, Room 2410, Board of Trade, Horse Guards Avenue, London, S.W.1. (Telephone: Trafalgar 8855, Ext. 2192.) Address for telegrams and cables 'Boneblack, London.'

The views expressed in contributions to the Journal emanating from other than official sources are not necessarily those of H.M. Government.

Advertisements. Inquiries from the London Postal Area concerning the insertion of advertisements should be addressed to H.M. Stationery Office, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1. (City 9876—Ext. 147.) Inquiries from other parts of the United Kingdom should be addressed to Cowlishaw and Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon St., London, E.C.4. (Telephone: City 3718.)

The Government accepts no responsibility for any of the statements in the advertisements and the inclusion of any particular advertisement is no guarantee that the goods or the service advertised herein have official approval.

Reprints of Articles. Reprints from the *Board of Trade Journal*, which should be ordered within one week of publication, cost £3 0s. 0d. per page (or part) for 250 copies. (Larger quantities 5s. 0d. per page for each additional 125 copies.)

Orders and remittances for reprints should be addressed to the Director of Publications (P.2), H.M. Stationery Office, Atlantic House, Holborn Viaduct, London, E.C.1. Cheques should be made payable to H.M. Paymaster-General.

CONTENTS

	PAGE
Prospects for United Kingdom Exports to Italy	729
Selling to the Common Market (pictures)	732
Trading Opportunities for Britain in the Common Market	733
Sir Keith Joseph Again Visits East Anglia. Mr. Erroll Sees Dundee Deputation. 'Good Industrial Relations Are Good Business.' Board of Trade President to Visit Poland	735
Overdrafts of the Nationalized Industries. Council of Industrial Design Appointment. Assistant Official Receiver Appointment. Drugs and Medicine Exempt from Purchase Tax. New Copyright Orders. Application for Anti-Dumping Duty on Middle Bacon. Application for an Increase of Import Duty on Styrene Monomer. The Import Duty Drawbacks (No. 4) Order, 1962. The Import Duties (General) (No. 4) Order, 1962	736
United Kingdom Balance of Payments	737
Index of Industrial Production	738
Retail Trade Still Buoyant in February	739
Registration of British and Foreign Films	741
Further Slight Rise in H.P. Business of Finance Houses	742
Statistics on Incomes, Prices, Employment and Production. Five Factories Expand in Northern Ireland. Analysis of Man-made Fibre Production in 1961. Northern Ireland Index of Industrial Production	744
The Register of Restrictive Trading Agreements	745
Forthcoming Government Auction Sales	748
'Gateway to Britain Week' in Norway. Centra International Exhibition. Fourth European Congress of Petroleum Equipment. Second Meat Machinery Exhibition	752
British Goods at First Tripoli Fair Since 1938. British Surgical Equipment Export Display in Cologne	755
Forthcoming British Weeks and Store Promotions. N.P.L. Conference on Accuracy of Industrial Measurements. Tourist Year off to Flying Start.	756
Trade Fairs and Exhibitions Outside Europe	758
Overseas Trade Section	
Britain and France. Ceylon and Iran. Spain and France.	761
Information for United Kingdom Exporters	763
Tariff, Customs and Import Regulations in Overseas Countries	
New Zealand: 1962-3 Import Licensing Schedule (III)	767
Australia: Details of Temporary Duties. References to the Tariff Advisory Committee	776
Australia: Decisions on Tariff Classifications	777
Australia: Reference to the Special Advisory Authority; Tariff Changes; Temporary Duties. **Peru:** Amendments to Customs Tariff. **Brazil:** Amendments to Customs Tariff	779
Mexico: Customs Tariff Changes	780
Chile: Import of Secondhand Goods. **Canada:** 'Made in Canada' Ruling. **United States:** Use of Hay and Straw as Packing Material; Imports of Goods containing Certain Materials	782
European Economic Community: Modifications to the Common Tariff. **Federal German Republic:** New Customs Law. **Italy:** Duty-free Quotas. **France:** Import of Potatoes. **Iran:** Import Regulations	782
Morocco: Global Quotas for Imports in 1962	785
South Africa: Customs Tariff Changes	787
South Africa: Application for Withdrawal of Rebate Facilities. **India:** Changes in Import Licensing Policy. **Ceylon:** Import Trade Control	788

Front Cover Photograph

The export achievements of Advance Components Ltd., of Hainault, Essex, reflected in our cover picture, now extend to over 50 countries throughout the world. All exports from Advance, which include signal generators, 'Q' meters, milli voltmeters, transistorized power packs, counters and attenuators, are subjected to 100 per cent. testing and quality control. Special attention is paid to design and colour to meet overseas requirements. Advance has been particularly active in the field of scientific education, supplying laboratory apparatus to universities and technical colleges at home and abroad. A second edition of their 'Science Masters Handbook', which gives basic electronic theory and 47 practical experiments and which has been distributed overseas through the British Council, will be published this year. The company has recently undergone some reorganization in order to step up its export programme and prepare for the possible entry of Britain into the Common Market.

Photograph: Jerry Harpur

Italy (*Continued*)

chance to improve all our automotive sales in spite of the tariff differential. Whether we take the opportunity or not entirely depends on our manufacturers.

Expansion of Demand for Consumer Goods

A sector, and a broad one, to which I attach considerable importance is in the field of consumer goods. As the Export Council for Europe mission noticed when they were in Rome, the rapidly rising standard of living – in the cities in particular – has not only created a demand for much wider choice of consumer goods, but has also brought a demand for a higher standard of goods. This fact is borne out in the report of the ready-made clothing manufacturers' mission to Italy. During the last fifteen years, and particularly during the last five years, the upsurge of industrialization has produced a middle-class of a size and wealth which has never existed in this country before. Italian industry speaking generally, lacks experience in this field and is not geared to supply it. We are. We ought to do very good business in all forms of domestic and consumer goods, but we must get into the market quickly. And by consumer goods I mean men's and women's clothing textiles, furniture, china, glass, cutlery, domestic electrical and gas equipment, radios, televisions, and all aids to leisure, not forgetting that Italy is almost an island race with a strong urge to the sea.

Consumer goods are now selling in Southern Italy of a kind which even a few years ago would have been unheard of. Even in remote villages the television comes to town – sometimes before the supply of electricity. Among Northern industrial workers, a washing machine is already becoming a status sybol. In the next few years servants will become increasingly difficult to find and the housewife will be looking for more and more labour-saving equipment.

We must realize that in the past Italy has been a nation of haves and have nots. That era is rapidly drawing to a close. Italy is now conforming to the traditional democratic pattern of, for instance, the United States and the United Kingdom. Girls, married or unmarried, will no longer sit at home making the pasta or their own clothes. Like our girls, they are going out to work to earn money and want to buy, and being shrewd, to buy well. We can serve them – and if we do not someone else will.

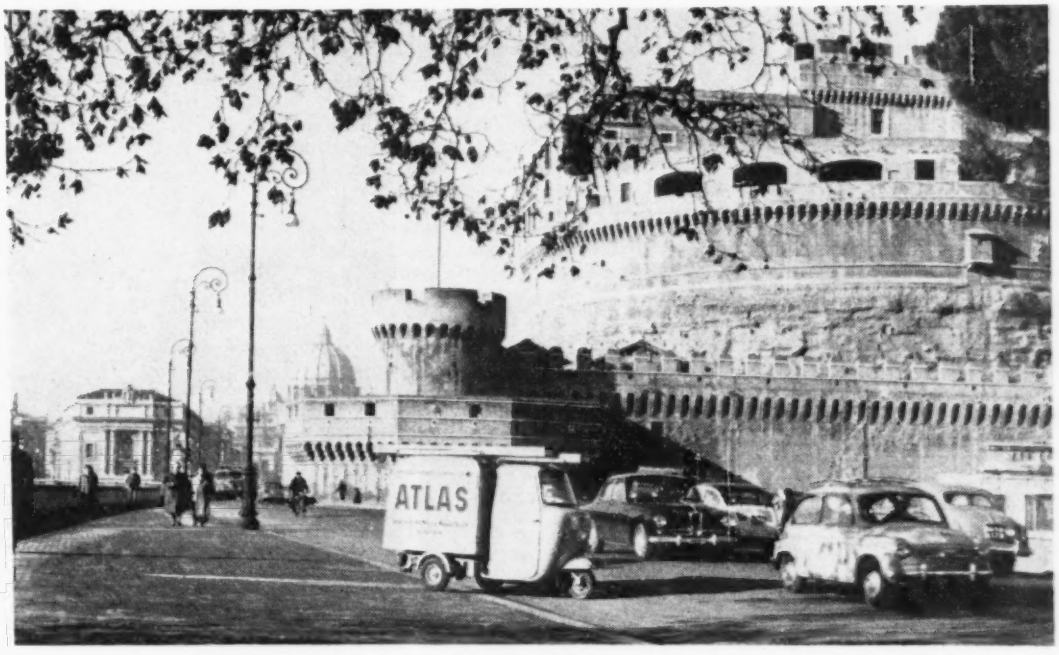
Supermarkets and Chain Stores

Other recent developments are the establishment of supermarkets (four two years ago, now one hundred and fifty) and the expansion of chain stores, both of which are revolutionising Italian shopping habits, and both of which provides outlets for British goods.

One of the most important points for us to note about the appearance of supermarkets in Italy is that they call for new 'silent selling' techniques by the products on display rather than by the shopkeeper. Britain certainly has several years' start on Italy in experience of the packaging techniques involved in supermarket shopping, and, even if only in the short term, we should be able to take advantage of the fact. Of many types of British food products which I think would sell in the Italian supermarket, one is frozen fish. Italian fish, e.g., soles, is very expensive, and the Danish frozen sole fillets sell at about one third of the price. Why are we not here? and jams. marmalades – ours are far superior.I am sure the Italian supermarkets offer a new outlet which our food manufacturers should come out and examine. So far I have been surprised at the lack of British interest in this opportunity, which has been put by the Board of Trade to our manufacturers.

Another important development is the expansion of the La Rinascente Group. This is still the only chain of department stores in Italy. They have seven department stores in Italy. By the end of the year they will have opened their ninety-first UPIM store and their twenty-fifth supermarket. The Rinascente chains whose purchasing policy is controlled by the Milan head office, offers our household goods and ready-made clothing manufacturers a particularly good outlet. The Rinascente branch recently opened at the Piazza Fiume in Rome is interesting in that the goods on sale illustrate the tendency of the Rinascente Group to raise their standards – by importing foreign goods – which are now directed to the new middle class. At present this branch imports about 8 per cent. of the clothes on sale, and the indications are that there are splendid openings for our quality rainwear, sports jackets, woollen goods, men's shoes, cloths and suitings. Other products which should sell well are: labour-

British Trade Interests in Italy



A three-wheeler 'scooter' vehicle used to deliver Atlas Lighting products (Thorn Electrical Industries Ltd.) in Rome. The company's interests in Italy are served by the Thorn subsidiary Societa Industriale Vicentina Illuminazione, Via D'Annunzio 7, Vicenza, Italy. In the background can be seen the Castel St. Angelo and in the distance the dome of St. Peter's.

saving household gadgets, kitchen equipment, children's shoes, swimwear, and our non-iron synthetic dress and suit fabrics.

The above remarks concern sectors of the Italian market where there is room for expansion of British exports. In other sectors, and our trade covers practically all of them, we should be increasing our exports in ratio to the increasing affluence of the country. The reception given to the British exhibits at Genoa's First International Boat Show was an indication of the enthusiasm with which Italians take up a new hobby. Boating is bound to boom here.

One of the main reasons why British exports should increase during the next eighteen months is the fact that at last Southern Italy is opening up. With the appearance of factories and industrial plants in and around the main cities, this is creating wealth and is leading to a modernisation of life in all its aspects. Here, in fact, is a new area market which we should explore immediately.

Thus my conclusion is that we ought to increase our exports over the next eighteen months but by how much basically depends on our energy. It may be that we shall not be able to maintain the very large percentage increases of the last two years. Increases of twenty to thirty per cent. per annum must mean that quite a bit of slack has been taken up. Nevertheless, I am encouraged by the greater awareness, especially amongst the small firms, of our need to export, and judging by the pattern of past years I would hope that during 1962, if we are alive to our opportunities. and heaven knows we need to be, we should continue to increase our exports by, say, 15 per cent. You will note that I am suggesting a rate of increase that will in all probability outstrip any increase in the Italian gross national product. This I justify by the fact that we have only recently taken a serious interest in this market and with the increasing British penetration I hope we shall be able successfully to compete with exporters of other nationalities who were here before us.

Recent Opportunities for Exports to Italy

Asbestos packing (*Agency*) . . .	(Ref. E.S.B. 11269/62)
Furnishing fabrics; knitwear; suitings; raincoats; footwear (*Agency*) . .	(Ref. E.S.B. 10603/62)
Fertilizers; weedkillers (*Agency*) . .	(Ref. E.S.B. 10789/62)
Clocks (*Agency*)	(Ref. E.S.B. 9514/62)
Sheet iron (*Agency*)	(Ref. E.S.B. 9559/62)
Lawn mowers (*Agency*)	(Ref. E.S.B. 9717/62)

Further details may be obtained from the Export Services Branch, Board of Trade, Lacon House, Theobalds Road, London, W.C.1.

SIMA Mission to Italy

Follow up inquiries resulting from a recent fact-finding mission to Italy by the Scientific Instrument Manufacturers Association of Great Britain have greatly exceeded expectations according to a statement made last month by Mr. A. W. Jones, President of SIMA. Three hundred copies of the new edition of the British Instruments Directory are being sent there for free distribution to Italian industrialists. The next edition of the directory will include a glossary of scientific terms in Italian in addition to the present four-language glossary.

Selling Britain Abroad

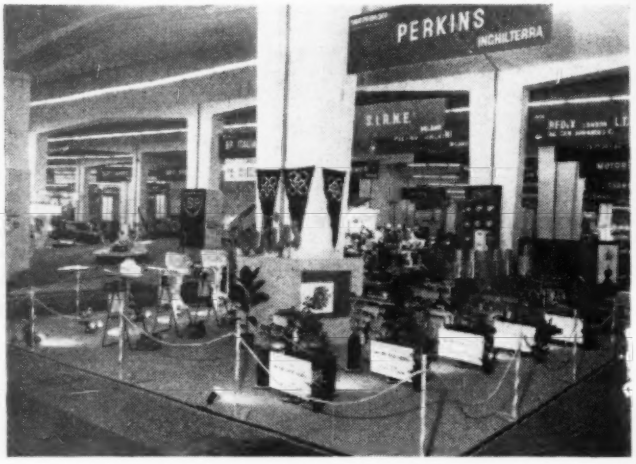
'I BEGIN with a proud claim,' said Sir William Mabane, Chairman of the British Travel and Holidays Association, at a meeting of the Council of the Association, held at Grosvenor House, London, on March 28.' Apart from the amount paid to British carriers, which lifted total foreign exchange earnings to over £290 million, the expenditure in Britain by visitors from abroad rose from £188 million in 1960 to £205 million in 1961, an increase of over 9 per cent.

'Travel and tourism the attraction to this country of visitors from overseas, let it be recognized, has become not merely a commercial enterprise of the first order of magnitude, but a vital element in maintaining the balance of the economy.

'Moreover, it is an enterprise in a highly competitive field. Few countries are not now in the business. Since last year the United States has entered officially into the field and is bringing to its efforts the usual American vigour, verve and enthusiasm. Japan is in the business. So is Hong Kong. Indeed, the Pacific generally is making great strides as a tourist area.

'Some of our own people may wonder how on earth Britain manages to attract so many in number and so much revenue. "Good Heavens," they say, "we wouldn't spend the time and the money to visit Britain or choose it for our holiday." Unfortunately, some rush into print to emphasise how unattractive Britain is to them and, perhaps, even worse, spread the same gospel when they themselves go abroad. But is is not our own nationals we are trying to attract. Our target is overseas. The visitors we seek come from the Commonwealth, the Colonies, the U.S.A. and every other foreign country, and, strange as it may seem to some, and for widely different reasons, they like the British people and like to visit Britain. Long may it continue.'

SELLING TO THE COMMON MARKET



Perkins marine diesel engines and outboard motors on view at the Milan Boat Show. It was reported that the new 1962 range of outboard motors shown in Italy for the first time aroused tremendous interest.

Repeat orders for Thermo King transport refrigeration units, manufactured at the Hamble factory of Petters Ltd., have been received from Van de Meersche Freres & Co. S.A., who operate an international transport service under contract to various firms in Antwerp. Installed in this trailer, which carries meat from Antwerp to Rotterdam or across Germany to Poland, is a Thermo King Model KL50 unit, supplied by Thermo King distributors L. H. Williams, N.V., of Antwerp.

Right: Sir Andrew Noble (extreme left), British Ambassador to The Hague, talking to Mr. M. E. Guermont, sales director, Fisher & Ludlow Ltd., and Mr. H. Bernstein, managing director, Arthur Productions Ltd., at the Building and Transport Exhibition held recently in Utrecht, Holland.

A Rapistan trolley transporter being loaded into the hold of a B.E.A. Argosy at London Airport. The transporter, made by Manufacturers Equipment Co. Ltd., of Hull, is one of twelve which will work in conjunction with passenger escalators in a large group of French supermarkets.

Economic editors of West German newspapers recently visited the Hayes plant of EMI Electronics Ltd. to see some of the advanced electronic equipment of which Britain could offer to the European Common Market. Equipment demonstrated included computers and colour television.

Trading Opportunities For Britain in the Common Market

—the President

SPEAKING ON THE EUROPEAN Economic Community at a luncheon of the Westminster Chamber of Commerce on March 29, Mr. Frederick Erroll, President of the Board of Trade said 'The existence of this Community will change our lives. If Britain joins, it will change our lives directly. But whether we join or not the Community will have a profound influence on the structure of our internatioanl trade. Whatever happens, the European market is going to be of growing importance for us. If we join the Community, we shall need to look at our trade with Europe in quite a special way.'

Referring to Britain's trade with Europe, the President said that in 1958, 26 per cent. of this country's total world exports went to Western Europe.

In 1961 the percentage was 32. In those three years the proportion of our total world exports that we sent to the countries of the Community had grown from 13 per cent. to nearly 17 per cent. This was a significant shift. If we looked at the absolute increase in our exports the figures were still more striking. Since 1958 our exports to the E.E.C. countries had grown by 46 per cent. This was a very rapid rate of growth, about 14 per cent. a year. 'How happy I should be if we had seen a similar growth in our exports generally. But in fact this increase of about 14 per cent. a year compares with an increase of about 5 per cent. a year for our total exports to the world over the same period.

Mr. Erroll went on to say that the increase in our exports to the Six was partly due to particular developments in those markets. Much the largest part of our trade there consisted of capital goods and equipment of all kinds. The investment boom in most of these countries had given us a big opportunity. One particular aspect was the growing mechanization of agriculture in Europe. This had been an important factor in our record breaking sales of tractors and other agricultural machinery in France and Germany. We had had the benefit of import liberalization in France, and reductions in the French and Italian tariffs mainly as a result of the first steps towards the Common External Tariff. But above all we had been helped by the rapid rate of economic growth in general in these countries. Taken together they had raised their output by a fifth in the four years 1956-1960. The increase in their imports which this expansion had brought about had been even more rapid.

'I am not among those who argue that the rapid rate of growth in output and imports is solely, or even mainly, due to the formation of the Common Market. Equally it seems foolish to deny that the Common Market has had any influence at all, particularly in connection with the phenomenal rate of growth in imports *between* these countries,' he continued. 'During the four years that I have mentioned, while total imports of the Common Market countries rose by about a third, the increase in imports between them was double that. But I am not seek to argue cause and effect. What matters for us is the fact that in Europe generally, and particularly in the member countries of the Community, there is a dynamic market. Its importance for us has grown and will continue to grow.'

The President said that although we perhaps neglected it a bit in the past, there was plenty of evidence that we were not neglecting it now, and it would certainly be in our interest to cultivate it intensively in the future. The Export Council for Europe had done good work in making the opportunities more widely known. There were developments in these markets of which we were only seeing the beginnings now. A new kind of consumer market, was growing in these countries, because of the rapid rise in living standards and the beginnings of rationalization of retail distribution. Developments of this kind offered us opportunities which we had to seize. In many ways Europe was a natural market for us because of its proximity and its size. The pace of change there was very rapid and we had to be swift to adapt ourselves to it.

'Here then are trading opportunities in the Common Market, on any assumption about our membership,' the President said. 'But, if, as I very much hope, we join, the situation will be changed in two important respects. The market will be very much bigger. The addition of our EFTA partners, and possibly some other countries, as well as ourselves, will mean that there will be free circulation of goods virtually throughout Europe. There will be an economic association larger in population and output than the United States. The market will not only be vast. It will be a single market. It will be our home market. And that is why I suggested to you that we shall need to think of it in a special way.

'In our negotiations with the Six we have offered to reduce our tariffs against them, at the time of our accession, as far as they have by then reduced their tariffs against each other. This probably means a reduction of 50 per cent. on each side straight away. And the enlarged Community, following the programme that the Six have already established, will proceed to dismantle all internal tariff barriers quite soon afterwards. So by 1970 at latest, and probably several years earlier, the tariff barriers within the European Community will no longer exist. This brisk timetable calls for rapid adjustment within our economy. The removal of tariff barriers does not create trade. It is the initiative of traders which does that. Many changes will be needed. The prizes will go to the efficient, to those who can rapidly improve their efficiency, to those who can adapt most swiftly to the new situation. If we join the Common Market there is the certainty of much stiffer competition in Britain from the word go. But there are also immense opportunities for sales to Europe.

'I am not suggesting that overnight it will become as easy for British firms to sell in the Ruhr as in the Midlands. But the time will come when it will seem as natural to sell in the one as the other, when the North of Italy will seem as obvious an outlet as the North of England. And the sooner we start thinking in these terms the more likely we are to make a success of it.'

The President went on to say that some firms had told him they were thinking this way already, and asked rather pointedly when our present negotiations were going to be concluded. 'To them I would only point out the great complexity of the issues involved. But I should prefer to feel that firms were ready and impatient, than that they were unready and unknowing. I should like to feel that every business in the country was shaping up to the new possibilities. Whether we join or not, a shrewd look at our efficiency can do nothing but good. Whether we join or not, it is very much to our interest to be organized to sell to Europe. Either way there are big trading opportunities in Europe that we should go all out to realize.'

Cotton Board Appointments

MR. O. BERTOYA, Managing Director of Renold Chains Ltd., engineers of Manchester and Chairman of the Manchester and District Productivity Association, has relinquished his appointment as an independent member of the Cotton Board and has been appointed a member of the Special Committee of the Cotton Board set up under the Cotton Industry Act, 1959. Mr. Bertoya was first appointed to the Cotton Board in 1957.

Mr. J. C. Robinson, formerly a member of the Special Committee, has been appointed an independent member of the Cotton Board to succeed Mr. Bertoya.

Mr. Robinson is chairman of Thomas Robinson & Son Ltd., engineers of Rochdale and a Past President of the Machine Tool Trades Association.

Guide to Factory Law Requirements

THE MINISTRY OF LABOUR announce that the Factories Act, 1961, came into operation on April 1. This measure does not effect any new changes in factory law, but consolidates in one statute the provisions of the Factories Acts, 1937, 1948 and 1959, and related legislation.

To assist those who want to know what is in the Act, the Ministry of Labour published on March 30 a new and revised edition of their short guide* which gives guidance about its requirements for the safety, health and welfare of workpeople, and the hours of work of women and young persons employed in factories. The main requirements of factory law are set out in non-legal language.

* The Factories Act, 1961; A Short Guide. H.M. Stationery Office, or through any bookseller, price 9d.

Some Recent U.K. Orders from Western Europe

United Kingdom firms are invited to send in brief details of new export orders or contracts for publication on this page.

Television Cameras for Western Germany

The Nottingham Electronic Valve Co. Ltd. of East Bridgford, Notts., have received an order worth £750,000, for a minimum of 4,000 NEVEYE closed circuit transistor TV cameras, placed by the West German company, Electrosupermarket Trust of Bochum. It is believed that this is the largest order for this type of equipment that has ever been placed in Europe.

Gunmetal and Brass Ingots for Western Germany

John Allan & Co. (Glenpark) of Glasgow, a member of the Metal Industries Group, has received an order from Western Germany for gunmetal and brass ingots valued at £60,000. This brings the company's export total since the beginning of the year to almost £200,000. Apart from Western Germany, non-ferrous ingots have been or will shortly be shipped to Belgium, France, Italy, Israel, Pakistan and Portugal.

Medical Equipment for France

Lec Refrigeration Ltd., of Bognor Regis, have supplied the Louis Pasteur Institute at Lille, France, with a special low temperature environment cabinet. Strict temperature control is necessary in the storage and development of viruses and vaccines and these low temperature cabinets are built to meet the special requirements of each individual application. A technician from Lec Refrigeration Ltd. took the model to France and undertook the installation at the Louis Pasteur Laboratories.

Computers for Sweden

International Computers and Tabulators Ltd., have received five orders for electronic data processing system from Sweden. These orders will have a total value of about a million pounds. Four of the computers will go to banks, including the Skandinavisken Banken

Mail Handling Plant for Norway

Sovex Ltd., mechanical handling engineers, of Erith, Kent, have secured a substantial order for mail handling plant for the Oslo Head Post Office. The contract was placed by the Norwegian Postal Administration.

Vacuum Flash Tower for Denmark

Uddeholm Ltd., of London, have been awarded an order by the Kellogg International Corporation, also of London, for the fabrication and erection of a wax distillate vacuum flash tower valued at approximately £22,000. The tower, which is for the new Gulf Oil Refinery at Stigsnaes in Denmark, is approximately 70ft. high and 17ft. in diameter and will be fabricated from stainless, clad and mild steel.

Printing Press Equipment for Denmark

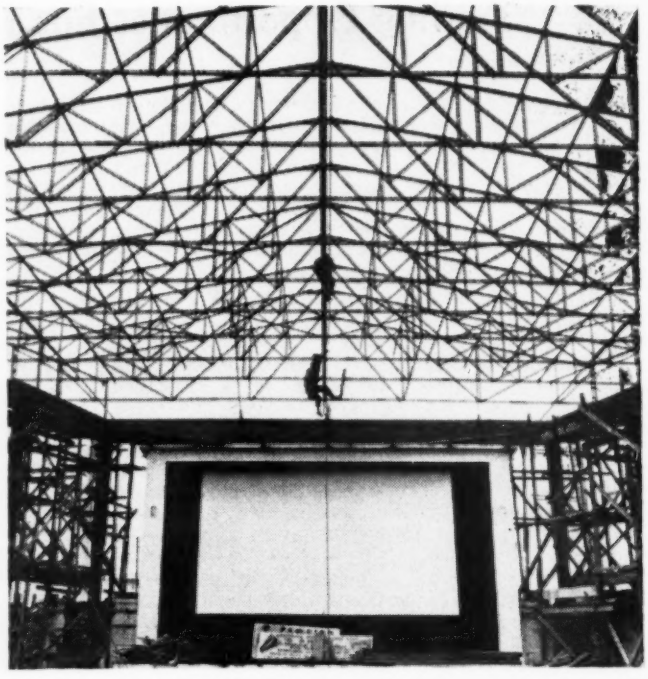
An order for four three-armed Reelstands and six sets of pneumatic web tensioning equipment at an approximate value of £16,000 has been received by Witton-James Ltd., of Hendon, from Jyllands Posten, Aarhus, Denmark. This is a repeat order for this newspaper printing establishment and is due for delivery during the latter part of 1963.

Bedding for Iceland

Slumberland Ltd., of Tyseley, Birmingham, announce that Slumberland beds worth £4,000 were ordered for an hotel in Iceland during the first week of the Earls Court Furniture Show. The order includes 130 Slumberland Springwall hotel mattresses and bed bases, complete with Charles Bryant bed frames and pillows. The hotel's V.I.P. bedroom will feature twin Gold Seal luxury beds, also supplied by Slumberland, with a special ornately carved gilt frame.

Printing Machinery for Finland

An order for newspaper press driving equipment, including motors, web break detectors and severers, to a value of approximately £25,000 for use in the newspaper offices of Sanomat Osakeyhtio, Helsinki, has been received by Witton-James Ltd., of Hendon.



Roof framework under construction for a cinema in Athens, Greece. Built in Dexion slotted steel angle the roof is 65 feet wide by 90 feet long. Dexion has also been used to build a similar roof framework at another cinema just outside Athens.

High Tension D.C. Transmission Scheme for Italy

A £3 million order has been awarded to The English Electric Co. Ltd., by the Societa Mineraria Carbonifera Sarda of Italy, for two converter stations for a 200,000 kW direct current transmission scheme between Sardinia and the Italian mainland. When completed in the autumn of 1964, the scheme will be the longest D.C. transmission link in operation in the western world, and will be the first high voltage direct current transmission system in Italy.

Control Equipment for European Steelworks

Control equipment for two steelworks in Europe is to be supplied by Brookhirst Igranic, a company in the Metal Industries Group. The first order, received through Metal Industries Europe (S.A.) is for controls for cranes to be supplied to Nederlands Kabelfabrieken N.V. of Alblasserdam, near Rotterdam. The second order, placed by Bureau Technique International of Brussels, covers the supply of 64 electro-magnetic brakes to Metallurgique d'Esperance-Longdoz for a new plant at Chertal.

Grain Dryers for Belgium

E. H. Bentall & Co. Ltd. of Maldon, Essex, supplied two grain dryers for the Belgian Agricultural Exhibition which opened on February 11. The order which was telephoned to Maldon, was despatched from the factory the same evening, arriving in Belgium by February 3, enabling them to be exhibited on the Fair within eight days of the appointment of the new distributor, Gilbert Engleberte, of SPY.

Diesel Engines for Finland

An order for 300 four cylinder diesel engines for Russian Volga cars has been placed with the Perkins Group by Konela Oy, of Helsinki, Volga importers in Finland.

Colour Television for Greek University

The 'B' Surgical Clinic in the University of Thessaloniki, Greece, is to be equipped with colour television by EMI Electronics Ltd.

Slumberland Bedding for Swiss Hotel

Slumberland Ltd. of Tyseley, Birmingham, have received a £15,000 contract to supply 500 divan sets for the newly built President Hotel in Geneva, which will be opened officially at Easter 1962.

Sir Keith Joseph Again Visits East Anglia

'FROM THE POINT of view of a single firm, undoubtedly unit costs tend to be lowest when it is working to capacity. But if demand outruns capacity for any length of time all sorts of evils result: design, delivery, and quality tend to get neglected, bottlenecks appear, and the edge of competition is blunted. The same is true of the nation as a whole. The Government have to seek the constantly changing right level of demand to keep the country busy but within capacity.'

This was said by Sir Keith Joseph, Minister of State, Board of Trade, during his second visit to East Anglia on March 29 when he visited four factories in Norwich. Sir Keith first visited the area during his intensive tour of Britain's industrial centres on January 22 when he called on three factories in Ipswich. His visit to Norwich is the last but one of a programme which began in Brentford, Middlesex, on January 9 and is expected to end next week in the North of England. (See *Board of Trade Journal*, March 30, page 671, for detailed list of his North of England tour.)

Sir Keith Joseph, Minister of State, Board of Trade (*right*), is shown one of the products of Fram Filters Ltd., of Treforest, Glam., by Mr. L. G. Oxford, Managing Director, during his recent industrial tour of South Wales.

Photo: Western Mail and Echo, Cardiff.

In Norwich the Minister's first call was at J. and J. Colman, Ltd., manufacturers of mustards, food products, pre-cooked cereals, soft drinks, and baby foods. The firm's main export trade is in mustard, which in 1961, the firm claim, represented 90 per cent. of all mustard exported from Britain to many overseas countries, including the United States, Canada, North Africa, Portugal, Italy, Rhodesia, West Africa, Finland and West Germany. The firm employ some 1,460 people and have established a number of factories overseas.

The Minister's second call was at John Mackintosh and Son Ltd., producers of chocolate and confectionery. The company who have a labour force of 2,643 at Norwich export to 94 overseas markets, the largest of which are Canada, the United States, Belgium, Australia, New Zealand, South Africa, Rhodesia and Nyasaland, Eire, Denmark and Germany. Certain of the firm's products are manufactured locally in Canada, the United States, Germany, Australia, New Zealand and South Africa. Over 12,000 tons are exported or manufactured abroad.

Sir Keith then saw medium and heavy electrical rotating machinery, control gear, instruments, particularly instrumentation connected with automatic control systems manufactured by Laurence Scott and Electromotors Ltd. In 1961 the company's exports reached about 30 per cent. of its total turnover, the main overseas markets being Eastern Europe, Holland, Denmark, Australia, Canada, South Africa, Mexico and the Argentine.

The Norwich visit was concluded with a tour of Bally's Shoe Factories (Norwich) Ltd., whose export effort of twelve-and-a-half per cent. of turnover last year, resulted in Mr. Frederick Erroll, President of the Board of Trade, and then Minister of State, congratulating the firm on its effort. Principal markets to which products are exported include Canada, Germany, Scandinavia, Australia, New Zealand, the Far East, the African Continent, British West Indies, Cyprus and Iceland.

Board of Trade President to Visit Poland

Mr. Frederick Erroll, President of the Board of Trade, and Mrs. Erroll have accepted an invitation from the Polish Government to visit Poland from June 11 to 18.

Mr. Erroll Sees Dundee Deputation

A DEPUTATION from Dundee who met Mr. Frederick Erroll, President of the Board of Trade on March 27 said that there was much concern in Dundee over the present rate of unemployment and the possible loss of jobs in the area. They emphasized the need for more new industry to provide employment, and explained that their own inquiries suggested that there was a need for several thousand new jobs in Dundee over the next few years and urged that the Board of Trade should take all practical steps to introduce new projects to the city. The deputation also expressed the view that it would help if the Board of Trade were prepared to reopen an office in Dundee.

Mr. Erroll reminded the deputation that the Board of Trade played a large part in diversifying Dundee's industrial structure and had had an encouraging degree of success. On the Board's two industrial estates in the city, engineering concerns were particularly in evidence and the engineering industry now accounted for more than 11 per cent. of Dundee's labour force. In recent times, since the Local Employment Act came into force in April 1960, the Board of Trade had offered assistance of over £½ million to projects in Dundee estimated to give rise to more than 450 jobs. There were now some 800 jobs in prospect in Dundee from new building and other developments, including those new projects assisted by the Board of Trade. Moreover, at least some of the firms introduced into Dundee in recent years were likely to expand further in the future. Mr. Erroll said that the Board of Trade would continue to do their utmost to steer new industry to Dundee and to give assistance both to those new industries and to existing companies which wished to expand. He welcomed the recent establishment of the Industrial Development Committee and the efforts that Dundee was itself making to encourage the introduction and expansion of new industry. He also expressed great satisfaction at the activities of the Export Group of the Dundee Chamber of Commerce. Mr. Erroll said that the Board of Trade had closed their district office in Dundee in 1957 in the interests of economy since the need for such local offices was much less than had been in the years immediately following the war. The Board of Trade Office for Scotland gave a good service to Dundee from Glasgow, and the Board's staff there went to Dundee whenever there was a need for their services. Dundee could be confident that her needs would be fully looked after by the Board of Trade. In view of the deputation's strong plea he would, however, give further consideration to this matter.

Mr. Erroll said that he would be delighted to visit Dundee as soon as possible in response to the Lord Provost's invitation.

'Good Industrial Relations Are Good Business'

'GOOD INDUSTRIAL relations are good business,' Mr. Alan Green, Parliamentary Secretary, Ministry of Labour, told directors and senior management representatives of more than 70 firms from Northern England and South Scotland at Windemere on March 29. He was giving the opening address to a conference, organized by the Ministry of Labour, in collaboration with the British Institute of Management and the Institute of Personnel Management, the theme of which was 'The Positive Approach to Industrial Relations'.

He said that good industrial relations had never been more important than to-day when Britain could not hope to compete effectively without maintaining a high level of technical efficiency.

Overdrafts of the Nationalized Industries

THE TREASURY announce that the total of the bank overdrafts at March 21, 1962, of the seven authorities to which advances may be made under Section 42 of the Finance Act, 1956, as amended, was £75·2 million of which £65·0 million was from the clearing banks and £10·2 million from the Scottish banks.

The overdraft figures for January 17 and February 21, 1962 the dates to which the two preceding statements of the Committee of the London Clearing Bankers relate, are given below:

	From the Clearing Banks	*From the Scottish Banks*	*£ million Total*
January 17, 1962 . . .	53·1	9·2	62·3
February 21, 1962 . .	73·1	10·2	83·3

Council of Industrial Design Appointment

MR. FREDRICK ERROLL, President of the Board of Trade, has appointed Mr. J. K. Warrington to be a member of the Council of Industrial Design.

Mr. Warrington is managing director of Doulton Fine China Limited, Burslem, Stoke-on-Trent.

Assistant Official Receiver Appointment

THE BOARD OF TRADE announce that Mr. John Robert Pykett has been appointed an Assistant Official Receiver for the Bankruptcy District of the County Courts of Barrow-in-Furness and Ulverston Blackburn, Blackpool, Bolton, Burnley, Kendal, Preston, Rochdale and Whitehaven and Millom.

The appointment took effect on April 2, 1962.

Drugs and Medicine Exempt from Purchase Tax

THE TREASURY have made an Order under the Finance Act, 1948, Section 21, entitled the 'Purchase Tax (No. 1) Order, 1961 (Statutory Instruments 1962 No. 595).' The Order amends the Schedule of essential drugs and medicines exempt from purchase tax under the Purchase Tax (No. 2) Order, 1961, by making a number of additions and extensions to the existing list. The additions are as follows:

Head III

Cyclopentolate, and salts thereof
Emylcamate
Ethebenecid
Haloperidol
Oxyphenbutazone
Theobromine calcium combined with one or more of the following substances, that is to say calcium salicylate and potassium iodide
Thioproperazine, and salts thereof

The existing entry in Head III for 'Dihydrocodeine, and salts thereof,' has been extended by the words underlined as follows:

Dihydrocodeine, and salts thereof, **whether or not mixed with one or more of the following substances, that is to say, ammonium salicylate and liquid extract of thyme.**

The entry for
2 : 4-Diamino-5-(3 : 4-dimethoxybenzyl) pyrimidine whether or not mixed with sulphaquinoxaline
is transferred from Head II to Head III. (*This list may contain words which in the United Kingdom are used as trade marks.*)

The Order applies to goods which are despatched on sale by registered traders to unregistered traders or appropriated to retail trade or similar purposes by a registered trader on or after April 2, 1962, and to imported goods entered with the Customs or delivered from bonded warehouse for home use on or after that date.

Copies of the Order are obtainable (price 3d. net, by post 6d.) from H.M. Stationery Office, York House, Kingsway, London, W.C.2, and branches, or through any bookseller. Traders who have made application for their products to be included in the Order are being separately informed of the results of their application.

New Copyright Orders

ORDERS in Council were made on March 28, 1962, under the Copyright Act, 1956, as follows:

The Copyright (Zanzibar) (Amendment) Order, 1962

The Copyright (Zanzibar) Order of December 1961, will make the United Kingdom Copyright Act law in Zanzibar as from May 1, 1962. The present amending Order ensures that, so far as giving protection to published works now in the public domain is concerned, Zanzibar shall be as nearly as possible on the same footing as the United Kingdom and the other colonies. S.I. 1962/629. Price 3d. Post 5½d.

The Copyright (International Convention) (Amendment No. 2) Order, 1962

This takes account of the accession of Gabon to the Berne Copyright Convention (Brussels text). S.I. 1962/628. Price 3d. Post 5½d.

Application for Anti-Dumping Duty on Middle Bacon

THE BOARD OF TRADE gave notice on August 25, 1961, that they were considering an application for the imposition, under the Customs Duties (Dumping and Subsidies) Act, 1957, of an anti-dumping duty on imports from Denmark of middle bacon, that is to say, whole carcase of pork (including bacon) salted in brine, without fore-end or shoulder and gammon or ham, and cuts therefrom.

The Board now announce that they have decided that a case has not been established for action under the Act.

Application for an Increase of Import Duty on Styrene Monomer

THE BOARD OF TRADE give notice that they are considering an application for an increase in the import duty on styrene monomer classified under Tariff heading 29.01 (A) (2).

A statement of the applicants' case will be made available to all firms and organizations with a bona fide interest in this product who may wish to make representations in the matter, if they are prepared to give an undertaking to treat the information contained therein as strictly confidential and to allow their comments to be passed to the applicants for reply.

Requests for copies of the statement of case, together with an undertaking in the terms set out above, should be addressed in writing to the Tariff and Import Policy Division, Board of Trade, Horse Guards Avenue, London, S.W.1.

The Import Duty Drawbacks (No. 4) Order, 1962

THE TREASURY have made the Import Duty Drawbacks (No. 4) Order, 1962. This order provides for:

(1) the allowance of drawback of import duty on imported poly (11-aminoundecoic acid) granules used in the production of exported shuttlecocks or shuttlecock skirts;

(2) a reduction in the rate of drawback of import duty on certain imported copolymer blends used in the production of exported tubes and fittings.

The Order came into operation on April 1,, 1962, and has been published as Statutory Instruments 1962, No. 615.

The Import Duties (General) (No. 4) Order, 1962

THE TREASURY have made the Import Duties (General) (No. 4) Order, 1962. This Order removes the import duty on all hard nacreous shells which have been simply prepared but not cut to shape.

The Order came into operation on April 1, 1962, and has been published as Statutory Instruments 1962, No. 616.

United Kingdom Balance of Payments in 1961

THE RECENT WHITE PAPER on the United Kingdom balance of payments* contains figures for 1959, 1960 and 1961. The principal figures, together with quarterly figures which were published at the same time, are shown in the table below.

The balance of current transactions showed a marked improvement in 1961 with imports smaller and exports larger than in 1960. On the long-term capital account there were some special and substantial receipts (totalling over £200 million); as a result there was exceptionally a small surplus compared with a deficit of £202 million in 1960. The balance on current and long-term capital accounts together was therefore much more favourable than in 1960; a deficit of £490 million was reduced to £62 million. The balance of monetary movements was favourable by £19 million, and there were therefore unidentified receipts (a positive 'balancing item') of £81 million (in 1960 the balancing item had been £306 million.)

Improvement had already begun in the first half of the year. The large deficits of the two previous years had, however, made the external position vulnerable and, following the European revaluations, a large volume of funds was withdrawn. This withdrawal exceeded £400 million in the first half-year and continued on a heavy scale in July. The impact on the reserves was cushioned by the Basle arrangements and they were subsequently reinforced by a substantial drawing from the International Monetary Fund. Since July there has been a partial return of funds.

Current account

Exports rose around the end of 1960, but there was no further increase throughout 1961. Imports which had risen steeply in 1960 fell during 1961. The invisible surplus again contracted, but much less so than in 1960; the shipping account showed a slight improvement, but Government expenditure increased. The current account as a whole recovered by £218 million : from a deficit of £288 million to £70 million. The deficit was at its worst in the second half of 1960; there was still a heavy deficit on visible trade in the first half of 1961; but the current account as a whole improved in the first half and showed appreciable further improvement in the second.

Long-term capital

The special receipts were: advance debt repayment by the Federal German Republic and by France, and a Swiss loan, totalling £90 million; and the £131 million investment in the United Kingdom by the Ford Motor Company of America. There was also a substantial inflow of portfolio investment. On the other side of the account United Kingdom investment abroad, official and private, rose slightly. On balance there was a surplus of £8 million, an exceptional result, compared with a deficit of £202 million in 1960.

Monetary movements

The balance of monetary movements was favourable during the year by a small margin, but there were big movements in individual items, reflecting the crisis of confidence in 1961 and the measures taken to deal with it. In the first half-year there was a short-term withdrawal of £400 million and a borrowing of £323 million under the Basle arrangements. This was repaid in the second half-year when we drew from the I.M.F. the sum of £536 million, of which in turn we repaid £150 million before the end of the year. The reserves fell by £164 million in the first half-year and rose by £195 million in the second. The balance of monetary movements was adverse by £50 million in the first half and favourable by £69 million in the second.

*Cmnd. 1529, H.M.S.O. Price 2s. 6d.

United Kingdom Balance of Payments

£ million

	1959	1960	1961	1960	1961 (1)			
				IV	I	II	III	IV
CURRENT ACCOUNT:								
Imports (f.o.b.)	3,611	4,098	3,998	1,041	1,053	1,024	944	977
Exports and re-exports (f.o.b.)	3,507	3,707	3,863	944	983	982	914	984
Visible balance	—104	—391	—135	— 97	— 70	— 42	— 30	+ 7
Government (net)	—233	—284	—337	— 73	— 85	— 87	— 85	— 80
Other invisibles (net)	+452	+387	+402	+ 80	+106	+118	+114	+ 64
Identified current balance	+115	—288	— 70	—90	— 49	— 11	— 1	— 9
LONG-TERM CAPITAL ACCOUNT (2)								
Inter-government loans (net)	—118	— 91	— 14	— 40	— 21	+ 23	+ 10	— 26
U.K. subscription to I.M.F., etc.	—236	— 10	— 9	— 11	—	—	—	— 9
Other U.K. official long-term capital (net)	+ 1	— 2	— 18	—	— 1	— 11	— 1	— 5
Private investment (net)	—146	— 99	+ 49	+ 10	+ 71	— 78	— 19	+ 75
Balance of long-term capital	—499	—202	+ 8	— 41	+ 49	— 66	— 10	+ 35
Balance of current and long-term capital	—384	—490	— 62	—131	—	— 77	— 11	+ 26
BALANCING ITEM	— 21	+306	+ 81	+ 81	+ 7	+ 20	+ 51	+ 3
MONETARY MOVEMENTS (2):								
Overseas sterling holdings:								
(a) R.S.A. countries	+185	—226	+153	— 97	— 39	+158	+ 2	+ 32
(b) Non-sterling countries	— 31	+604	—481	+241	—131	—175	—208	+ 33
(c) Non-territorial organizations	+ 82	—156	+409	— 55	+ 4	— 1	+538	—132
Gold and convertible currency reserves (increase —):	+119	—177	— 31	— 44	+ 75	+ 89	—279	+ 84
Other monetary movements	+ 50	+139	— 69	+ 5	+ 84	— 14	— 93	— 46
Balance of monetary movements (change in external monetary position)	+405	+184	— 19	+ 50	— 7	+ 57	— 40	— 29

(1) Provisional. (2) Assets: Increase—/decrease+. Liabilities: Increase+/decrease—.

Index of Industrial Production

THE PROVISIONAL index of production for January, 1962, prepared by the Central Statistical Office, is 111 (seasonally adjusted). This suggests little change in the level of production from the fourth quarter. In the three months November to January, production was about two per cent. below the level of the previous three months.

In the following table several of the figures have been revised as later information has become available.

Average 1958 = 100

Standard Industrial Classification Order Number		1959	1960	1961 (prov.)	1960			1961				1962
					4th Qtr.	Nov.	Dec.	Jan.	4th Qtr.	Nov.	Dec.	Jan. (prov.)
II-XVIII	All industries	105	112	114	116	118	112	112	116	119	111	111
II	Mining and quarrying	97	94	93	97	99	92	95	97	101	92	94
III-XVI	Total manufacturing industries	106	115	115	118	120	112	112	116	119	110	109
III	Food, drink and tobacco	104	107	110	111	113	109	100	113	117	106	101
	Food	102	104	107	108	111	107	102	111	115	104	101
	Drink and tobacco	107	112	116	115	118	113	96	117	120	110	100
IV	Chemicals and allied industries	111	122	124	125	128	118	125	125	128	119	127
	Coke ovens, oil refineries, etc.	107	117	122	121	118	123	121	123	125	124	
	General chemicals, etc.	111	123	125	125	130	118	125	125	129	118	
V	Metal manufacture: Ferrous	104	121	113	125	127	118	122	105	103	98	
	Non-ferrous	107	123	116	123	129	114	119	117	121	108	
VI-IX	Engineering and allied industries	105	112	114	115	115	113	109	116	118	114	110
VI	Engineering and electrical goods	105	114	121	122	121	123	110	128	128	129	114
VII	Shipbuilding and marine engineering	94	85	86	84	83	86	85	87	88	87	88
VIII	Vehicles	109	118	109	110	110	103	110	106	108	100	
IX	Metal goods not elsewhere specified	100	112	105	114	117	105	114	102	108	91	101
X-XII	Textiles, leather and clothing	107	113	111	118	123	104	107	113	118	100	101
X	Textiles	106	110	107	117	122	106	107	110	117	99	100
XI	Leather, leather goods and fur	103	102		105	110	98	104				
XII	Clothing and footwear	111	120	122	123	127	103	109	119	122	103	103
XIII	Bricks, pottery, glass, etc.:											
	Bricks, cement, etc.	108	117	122	118	121	109	115	121	125	109	103
	Pottery	106	109	109	115	121	103	102	113	124	98	101
	Glass	105	119	118	126	133	114	114	121	124	115	
XIV	Timber, furniture, etc.	112	114	116	116	125	99	111	120	127	103	98
XV	Paper, printing and publishing	107	119	120	127	131	115	126	121	126	111	122
XVI	Other manufacturing industries	108	120	118	122	126	110	116	120	121	111	
XVII	Construction	106	111	118	114	—	—	—	118	—	—	—
XVIII	Gas, electricity and water	103	110	116	123	125	133	139	132	134	145	148
	Seasonally adjusted:											
II-XVIII	All industries	—	—	—	112	112	113	112	112	112	112	111
III-XVI	Total manufacturing industries	—	—	—	114	113	114	113	112	112	112	110

GOVERNMENT PUBLICATIONS

required by customers in the North of England may be obtained quickly from

H.M. STATIONERY OFFICE, 39 KING STREET, MANCHESTER, 2

ROBERT HOUGH

Proprietors: LIMEHOUSE PAPERBOARD MILLS LTD

SPECIALISTS in PAPERMAKING RAW MATERIALS COTTON & FLAX WASTES, LINTERS, ROPES AND STRING

WASTE PAPER Our own pulping facilities are available for the destruction of confidential papers etc.

HOUGH'S WHARF, NARROW ST. LONDON E.14.

Telephone:— EAST 5632 (3 lines) EAST 2852 (2 lines)

Telegrams:— "PAPERSTOCK TELEX LONDON"

Telex No:- 21372

Also at TEMPLE MILL · MARLOW · BUCKS Tel: MARLOW 9

BUYERS · SORTERS · PACKERS · IMPORTERS · EXPORTERS

ROBERT HOUGH RH SINCE 1860

Retail Trade Still Buoyant in February

RETAIL TRADE in February continued at the high level of recent months. The seasonally adjusted index of total sales, at 118, was a full point higher than in January, but month to month changes of this magnitude are not usually significant and, in effect, the figures indicate that the record level of December has been maintained so far this year. Rising prices accounted for most of the increase between January and February and the index of the volume of sales in February, 111, was the same as in January and in each of the last three quarters of 1961.

Each of the broad kinds of business showed a slight increase in the value of sales in February but the one point rise in the volatile durable goods shops sector contrasts with the ten points rise in January.

Compared with a year earlier sales in February were 5 per cent. higher, a slightly larger increase than in January.

Clothing and footwear shops

Seasonally adjusted, sales by clothing and footwear shops rose by a point to 118 in February but for January and February taken together the level was not much different from that in the second half of last year. Compared with a year earlier sales were only 1 per cent. higher against an increase of 3 per cent. in January. Footwear shops and men's wear shops, particularly, showed less favourable results on this basis, in February, but the increase in sales by women's wear shops was only slightly less than that in January. Prices of clothing and footwear in February were about 2 per cent. higher than a year earlier, a similar increase to that for recent months.

Durable goods shops

Sales by durable goods shops had shown some recovery in the previous two months from the low point reached in November 1961 when sales were no higher than the average level for 1957. The sharp rise in January, however, when the seasonally adjusted index rose ten points to 113, did not continue in February when the index, at 114, no more than maintained, in effect, the January level. On a year earlier basis sales by durable goods shops in total were 2 per cent. higher, the same increase as in January. Furniture shops showed a larger increase than in January (6 per cent. compared with 2 per cent.) but other durable goods shops showed no change on a year earlier compared with a 2 per cent. increase.

(*Continued on page* 741)

Retail Sales Seasonally Adjusted

Index numbers of value of sales per week.

(i) at current prices 1957 = 100

	All kinds of shops	Food shops	Non-food shops			
			Total	Clothing and footwear shops	Durable goods shops	Other non-food shops (a)
1960 1st Quarter	110	108	113	110	122	111
2nd Quarter	111	108	113	112	118	113
3rd Quarter	111	109	113	114	108	115
4th Quarter	112	111	112	116	99	114
1961 1st Quarter	113	111	116	117	114	117
2nd Quarter	115	112	117	115	119	118
3rd Quarter	117	114	119	117	117	121
4th Quarter	116	116	116	118	102	121
1961 February	112	110	116	117	111	116
March	115	112	119	119	118	119
April	115	112	118	114	120	119
May	115	113	117	114	117	119
June	114	111	117	115	121	116
July	117	113	121	115	130	121
August	117	114	119	120	115	120
September	116	115	117	117	107	121
October	115	114	117	119	102	120
November	114	115	114	117	100	119
December	118	118	118	119	103	123
1962 January	117	115	119	117	113	122
February	118	117	120	118	114	123

(ii) at average 1957 prices

	All kinds of shops	Food shops	Non-food shops
1960 1st Quarter	108	103	113
2nd Quarter	109	105	112
3rd Quarter	109	105	112
4th Quarter	108	106	110
1961 1st Quarter	110	105	114
2nd Quarter	111	107	114
3rd Quarter	111	107	115
4th Quarter	111	110	111
1961 February	109	105	113
March	111	106	116
April	112	108	115
May	111	107	114
June	110	105	113
July	112	107	118
August	111	107	114
September	110	108	112
October	111	109	111
November	109	109	109
December	112	111	113
1962 January	111	108	113
February	111	108	113

(a) Including general department stores.

Analysis by Form of Organization

February – Index Numbers of Values of Sales per week, and Percentage Changes Compared with a Year Earlier (*a*)

1957 = 100

	Total all retailers		Independent retailers		Multiple retailers		Co-operative societies	
		%		%		%		%
ALL KINDS OF BUSINESS	106	+5	103	+5	117	+7	102	Nil
FOOD SHOPS	114	+6	108	+5	138	+12	106	+1
Grocers	115	+6	106	+5	146	+14	106	+1
Butchers	110	+3	..	..	..	..	..	..
Greengrocers, fruiterers	106	+4	104	+4	130	+3	107	+1
Fishmongers, poulterers	113	+1	..	..	..	..	..	..
Bread and flour confectioners	113	+6	113	+7	134	+10	94	Nil
Off-licences	102	+9	91	+6	120	+14	..	..
Dairymen	120	+5	..	..	..	..	111	+2
Other food shops	113	+7	..	..	..	..	..	..
NON-FOOD SHOPS	99	+4	..	..	..	..	..	..
Clothing and footwear shops	86	+1	83	Nil	92	+2	76	—2
Footwear shops	82	+1	88	Nil	81	+2	70	—5
Men's wear shops	91	Nil	84	Nil	105	+1	66	—4
Women's wear shops	85	+1	82	+1	91	+2	82	—1
of which:								
Women's, girls' and infants' wear specialist shops	..		69	—3	..		—	
Drapers and general outfitting shops	—		87	+2	..		—	
Large (c)	—		84	—1	—		—	
Medium (c)	—		84	+2	—		—	
Small (c)	—		92	+3	—		—	
Durable goods shops	102	+2	98	+4	112	+1	102	—1(*f*)
Furniture shops	103	+6	105	+7	97	+2	—	
Large (c)	—		103	+4	—		—	
Medium and small (c)	—		105	+8	—		—	
Other durable goods shops	102	Nil	91	Nil (e)	121	Nil*	—	
Radio and electrical goods shops	92	Nil	91	Nil	93	Nil	—	
Radio and cycle shops, cycle shops, perambulator shops								
Electricity showrooms	145	—1	—		145	—1	—	
Gas showrooms	N.A.		—		N.A.		—	
Miscellaneous non-food shops (b)	108	+7	..	..	..	..	..	..
Confectioners, tobacconists, newsagents	112	+8	111	+8	116	+13	—	
Booksellers, stationers	..		120	+5	..		—	
Chemists, photographic goods dealers (d)	106	+4	102	+3	111	+6	110	—3
Jewellers	97	+4	98	+3	96	+8	—	
Leather goods, sports goods, toys and fancy goods shops	83	+2	..	..	..	..	—	
Ironmongers and hardware shops	105	+5	105	+5	106	+7	—	(*f*)
General Department Stores	88	+1	—		—		—	

* Provisional.

Retail Sales (*Continued*)

Index Numbers of Values of Sales per Week, and Percentage Changes Compared with Year Earlier (*a*)

(i) Analysis by broad groups: value and volume

1957 = 100

(Sales in 1957 £ million)	All kinds of business (£7,637 m.)		Food shops (£3,619 m.)		Non-food shops									
					Total (£4,018 m.)		Clothing and footwear shops (£1,188 m.)		Durable goods shops (f) (£739 m.)		General department stores (£381 m.)		Miscellaneous non-food shops (b) (£1,710 m.)	
	Value	Volume*	Value	Volume*	Value	Volume*								
		%		%		%		%		%		%		%
1958 Year	103	+3	101	+1	103	+3	100	Nil	103	+3	102	+2	100	Nil
1959 Year	107	+4	105	+4	106	+3	101	+1	108	+5	109	+6	104	+4
1960 Year	111	+4	108	+3	109	+3	105	+3	113	+4	112	+3	113	+8
1961 Year	115	+4	111	+2	113	+4	107	+3	117	+4	113	+1	117	+3
1962 Year to date¶	108	+5	102	+2	113	+5	106	+3	103	+4	98	+1	94	+2
1961 1st Quarter	106	+4	103	+3	109	+3	104	+3	103	+5	101	+3	98	+10
2nd Quarter	111	+2	107	+1	111	+3	105	+1	112	+2	109	Nil	115	Nil
3rd Quarter	112	+5	107	+2	111	+4	105	+3	114	+5	109	+2	110	+2
4th Quarter	132	+4	125	+2	122	+5	115	+4	140	+4	134	+1	143	+2
1961 October	117	+3	112	+2	113	+4	108	+4	121	+3	116	Nil	122	+1
November	122	+5	116	+3	115	+5	109	+4	128	+5	123	+2	128	+5
December	151	+4	143	+2	135	+5	126	+3	166	+4	158	+1	173	+1
1962 January	110	+4	104	+2	112	+5	105	+3	108	+4	102	+1	103	+3
February	106	+5	100	+2	114	+6	107	+3	99	+4	93	Nil	86	+1

(Sales in 1957 £ million)	Non-food shops													
	Clothing and footwear shops						Durable goods shops (f)							
							Other durable goods shops							
	Footwear shops (£187 m.)		Men's wear shops (£255 m.)		Women's wear shops (£746 m.)		Furniture shops (£324 m.)		Total (£352 m.)		Radio and electrical goods shops, Radio and cycle shops, perambulator shops (£290 m.)		Electricity showrooms (£33 m.)	
		%		%		%		%		%		%		%
1958 Year	102	+2	98	−2	101	+1	105	+5	104	+4	100	Nil	123	+23
1959 Year	102	Nil	103	+5	104	+3	116	+10	118	+14	108	+8	177	+44
1960 Year	109	+7	112	+9	112	+8	112	−3	109	−8	99	−8	158	−11
1961 Year	118	+10	112	+9	116	+3	115	+2	107	−2	97	−2	159	+1
1962 Year to date¶	92	+3	104	+2	92	+2	111	+3	106	+1	98	+1	139	−2
1961 1st Quarter	98	+12	103	+8	96	+10	107	−4	103	−11	94	−10	145	−7
2nd Quarter	107	+6	103	+5	104	+3	110	+1	101	Nil	90	+1	158	−5
3rd Quarter	111	+7	115	−1	113	+2	115	+7	104	+8	92	+5	167	+16
4th Quarter	123	+11	121	+2	109	+2	127	+5	121	−1	113	−3	167	+2
1961 October	118	+8	107	+6	114	+1	120	+4	116	−2	106	−4	166	+1
November	123	+1	121	+6	131	+5	129	+6	115	Nil	104	−1	164	−1
December	171	+4	170	+3	175	Nil	133	+5	130	−1	125	−3	170	+6
1962 January	102	+5	118	+4	98	+2	114	+6	112	+1	102	+7	113	+2
February	82	+1	91	Nil	85	+1	115	+6	110	+3	106	+4	113	+1

(ii) Analysis by kind of business: value only

(Sales in 1957 £ million)	Food shops										Clothing and footwear shops					
	Grocers (£2,048 m.)		Butchers (£519 m.)		Greengrocers, fruiterers (£272 m.)		Fishmongers, poulterers (£73 m.)		Bread and flour confectioners (£218 m.)		Off-licences (£112 m.)		Dairymen (£324 m.)		Other food shops (£53 m.)		Footwear shops (£187 m.)		Men's wear shops (£255 m.)		Women's wear shops (£746 m.)	
		%		%		%		%		%		%		%		%		%		%		%
1958 Year	103	+3	102	+2	104	+4	105	+5	104	+4	104	+3	102	+2	104	+4	102	+2	98	−2	101	+1
1959 Year	107	+4	102	Nil	104	Nil	107	+2	106	+3	107	+3	105	+3	109	+4	107	+6	103	+5	104	+3
1960 Year	110	+3	107	+5	103	−1	112	+4	111	+4	112	+5	109	+4	111	+2	118	+10	112	+9	112	+8
1961 Year	114	+4	108	+1	111	+7	115	+2	117	+5	121	+8	116	+7	110	Nil	122	+3	116	+3	116	+3
1962 Year to date¶	115	+6	111	+2	104	+6	113	+1	111	+5	104	+9	119	+5	112	+4	92	+3	104	+2	92	+2
1961 1st Quarter	109	+3	108	+1	104	+5	115	+7	110	+6	95	+6	113	+5	108	Nil	98	+12	103	+8	96	+10
2nd Quarter	111	+3	104	+2	121	Nil	113	Nil	115	+4	99	+8	118	+9	109	−1	125	−2	115	−1	113	+1
3rd Quarter	112	+4	103	−1	111	+14	114	+3	120	+6	102	+10	116	+8	107	−2	121	+2	109	+2	108	+2
4th Quarter	122	+5	116	Nil	107	+12	117	−1	124	+5	188	+7	119	+5	119	+2	143	+3	136	+3	146	+2
1961 October	114	+4	109	−1	98	+16	110	Nil	120	+5	107	+6	118	+6	114	+1	130	+3	109	+1	124	+1
November	118	+5	108	−1	105	+14	111	Nil	120	+6	124	+9	118	+5	112	+3	123	+1	121	+6	131	+5
December	133	+5	129	+2	116	+9	127	−1	129	+5	304	+7	119	+4	127	+1	171	+4	170	+3	175	Nil
1962 January	114	+6	112	+1	102	+7	113	+2	108	+3	105	+9	117	+4	111	+2	102	+5	118	+4	98	+2
February	115	+6	110	+3	106	+4	113	+1	113	+6	102	+9	120	+5	113	+7	82	+1	91	Nil	85	+1

(Sales in 1957 £ million)	Durable goods shops (f)						Miscellaneous non-food shops							
	Other durable goods shops													
	Gas showrooms (£30 m.)		Confectioners, tobacconists, newsagents (£699 m.)		Booksellers, stationers§ (£69 m.)		Chemists, photographic goods dealers (d) (£205 m.)		Jewellers (£71 m.)		Leather goods, sports goods, toys and fancy goods shops (£63 m.)		Ironmongers and hardware shops (£184 m.)	
		%		%		%		%		%		%		%
1958 Year	122	+22	102	+2	106	+6	103	+3	102	+2	102	+2	104	+4
1959 Year	157	+29	102	Nil	109	+3	109	+6	109	+8	106	+4	106	+2
1960 Year	148	−6	106	+4	117	+8	115	+5	118	+8	114	+7	108	+2
1961 Year	150	+2	111	+5	123	+5	124	+7	124	+5	119	+5	111	+4
1962 Year to date¶	N.A.		110	+7	119	+5	108	+5	92	+2	83	+1	106	+5
1961 1st Quarter	148	−17	106	+6	117	+6	105	+11	96	+10	84	+10	105	+3
2nd Quarter	148	+6	105	+3	113	+8	116	+6	101	+4	102	+4	110	+2
3rd Quarter	152	+17	110	+4	118	+3	125	+7	125	+4	123	+5	110	+5
4th Quarter	154	+7	124	+6	145	+4	149	+7	175	+4	167	+3	121	+5
1961 October	157	+9	112	+6	123	+5	114	+5	106	+4	109	+3	112	+4
November	169	+7	117	+6	140	+6	124	+8	126	+4	129	+4	112	+5
December	140	+6	138	+6	166	+2	198	+7	270	+5	243	+3	134	+5
1962 January	143	+14	109	+7	118	+5	110	+7	87	+1	82	+1	107	+5
February	N.A.		112	+8	120	+5	106	+4	97	+4	83	+2	105	+5

§ Independent retailers only. * At average 1957 prices. ‡ Revised.
¶ January to February.

Retail Sales (*Continued*)

Prices of durable goods were about 3 per cent. higher than a year earlier, the same increase as in January.

Food shops

The value of sales by food shops was higher in February and the seasonally adjusted index increased by two points to 117. Higher prices, however, accounted for all of the increase and the volume index remained at 108, a level some two points lower than that during the fourth quarter of last year. Compared with a year earlier the increase in total sales was rather larger than in January (6 per cent. compared with 5 per cent.). The increase by grocers was the same as in January and those by butchers and bakers were larger, but greengrocers showed a smaller increase.

Notes

Kind of Business Statistics

(i) These statistics are based on returns from independent retailers (organizations, other than co-operative societies and general department stores, with one to nine brancnes), multiple retailers (organizations, other than co-operative societies and general department stores, with 10 or more branches), retail co-operative societies and general department stores.

(ii) For independent retailers, multiple retailers and general department stores the figures are based on the total sales, of all types of goods, by each shop and therefore represent the trend of sales in specified kinds of business. Co-operative societies report their sales on a departmental basis and a department's sales are assigned to the most closely corresponding kind of business heading. A single figure is returned for the departments selling durable goods and ironmongery and hardware and this figure is included in the total for durable goods shops.

(iii) Multiple retailers and co-operative societies report sales for all branches open in the sales period, so that, in respect of these two forms of organizations, the statistics take account of changes in the number of shops, e.g. the opening of new shops or the closing or disposal of existing shops. In the case of independent retailers and general department stores, however, sales are generally reported for individual establishments and no reliable measure of changes in the number of shops is available on the basis of which an adjustment might be made.

(iv) A description of the series, based on 1957 = 100, was given in the *Board of Trade Journal* of February 10, 1961.

Footnotes to Tables

(a) The periods covered by the index numbers consist of either four or five weeks, each quarter being divided into three 'monthly' periods of four, four and five weeks respectively. The period covered by February 1962 sales was the four weeks from January 28 to February 24, the corresponding period in 1961 was from January 29 to February 25. As the figures are based on the value of sales, they are affected by price movements including changes in purchase tax.

(b) Includes figures for variety and other general stores which are not published separately.

(c) These descriptions are based on 1957 turnover groupings. Large denotes shops with sales of £100,000 and over in 1957. Medium denotes shops with sales of £15,000 and under £100,000 in 1957. Small denotes shops with sales of under £15,000 in 1957.

(d) These index numbers do not allow for chemists' receipts under the National Health Service, which are as far as possible excluded by contributors in their returns.

(e) Includes radio and electrical goods shops and radio and cycle shops, cycle shops, perambulator shops.

(f) See Note (ii) above.

Registrations of British and Foreign Films

THE FOLLOWING are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday, March 30, 1962.

Title of Film	Registered in the Name of	Maker's Name	Registered No.	Playing Time (minutes)	Date of Registration
		BRITISH			
Backfire	Anglo-Amalgamated Film Distributors Ltd.	Merton Park Studios Ltd.	Br/E 27279	59	March 27
The Share Out	,, ,,	,, ,,	Br/E 27280	61	March 27
Flat Two	,, ,,	,, ,,	Br/E 27281	60	March 27
Mining Review No. 8 15th Year	Data Film Distributors Ltd.	National Coal Board	Br/E 27282	10	March 27
Movietone News 1711A	Twentieth Century Fox Film Co. Ltd.	British Movietonews Ltd.	Br/E 26923	7	March 30
Movietone News 1712	,, ,,	,, ,,	Br/E 26924	6	March 30
Pathe News 62-25	Warner-Pathe Distributors Ltd.	Associated BritishPathe Ltd.	Br/E 26976	7	March 30
Pathe News 62-26	,, ,,	,, ,,	Br/E 26977	7	March 30
		FOREIGN			
Battle In Outer Space	Columbia Pictures Corporation Ltd.	Columbia Pictures Corporation/Toho Productions	F 27278	90	March 26
13 West Street	,, ,,	Columbia Pictures Corporation	F 27283	78	March 29

The playing time of the film 'Hungry For Love' (F 27167) registered on February 8, 1962, has been amended to 104 minutes.
The name of the maker of the film 'The Roman Spring Of Mrs. Stone' (Br/E 27228) registered on March 5, 1962, should read: A. A. Productions Limited.
Br/E indicates that the film is a British quota film.

PACKING? FORWARDING? INSURANCE? TRAVEL? SHIPPING? CUSTOMS CLEARANCES? AIR FREIGHT?

CONSULT AND RELY UPON W. Wingate & Johnston Ltd.

ESTABLISHED 1815

LONDON 91/93 Charterhouse Street
,, (Airport) Cargo Agent's Building
,, 201/205 Long Lane
,, 6 Burrel Street
,, 61 Ewer Street
MANCHESTER 323, 325, 327 Corn Exchange Buildings, Cathedral Street
,, (Airport) Building No. 219
SOUTHAMPTON 18 Canute Road

LIVERPOOL Orleans House, Edmund Street
NEWCASTLE 65 Quayside
LEICESTER 15 Rutland Street
GLASGOW 200 St. Vincent Street
PARIS 8 Rue D'Enghien
TORONTO 217 Bay Street
NEW YORK 11 Broadway
MONTREAL 300 St. Sacrement

Associated with WINGATE & JOHNSTON (TRAVEL) LTD., 34 Bruton St., LONDON W.1

FOR DEPENDABILITY

CONNECTING WITH A NETWORK OF RELIABLE AGENTS OVERSEAS

Further Slight Rise in H.P. Business of Finance Houses in February

NEW HIRE PURCHASE and other instalment credit extended by finance houses, after allowing for normal seasonal influences, edged up again in February, while sales on instalment credit terms by household goods shops fell by about the amount to be expected on seasonal grounds. Instalments outstanding continued to fall, amounting to £899 million at the end of the month, £11 million less than a month earlier.

Finance Houses

Although about a fifth less than in February last year, when business was stimulated by the relaxation of statutory repayment terms, new credit advanced by finance houses was slightly higher again in February, after making allowance for the normal rise which would be expected on seasonal grounds. Compared with both a year and two years earlier, new credit extended was lower for all the main types of goods distinguished in the statistics, with the exception of industrial and building plant and equipment, where the figure was about one quarter more than in February last year and nearly one half greater than two years ago.

Instalments outstanding to finance houses direct from hirers, etc., fell by a further £8 million to £598 million during the month. Some £56 million was outstanding from retailers on block discounted business, the same as at the end of January.

Household Goods Shops

Sales on hire purchase and other instalment credit terms by household goods shops were slightly lower in February than in January but this movement was no greater than would be expected from seasonal influences. Compared with the corresponding period of last year, the first full month following the relaxation of statutory repayment terms in January 1961, sales were slightly lower. This change reflected divergent movements in the main sub-divisions, sales by furniture and furnishings shops being about 6 per cent. higher than in February last year, while those of hardware, radio and electrical, etc., shops and of department stores were lower—by about 7 and 4 per cent. respectively.

Instalment debt outstanding to household goods shops as a whole fell by £3 million during the month to £301 million.

Debt

Table 1 – Estimates of Hire-Purchase and Other Credit Instalments Outstanding

END OF PERIOD — £ million

	Year	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Owed directly to household goods shops	1960	330	333	336	338	338	335	331	327	324	322	322	325
	1961	321	315	312	308	306	306	306	305	303	303	303	309
	1962	304	301										
Owed directly to finance houses	1960	534	547	573	599	614	621	630	633	628	623	620	610
	1961	607	607	622	631	643	651	662	660	650	639	628	618
	1962	606	598										
Total of above	1960	864	880	909	937	952	956	961	960	952	945	942	935
	1961	928	922	934	939	949	957	968	965	953	942	931	927
	1962	910	899										

Table 2 – Hire-Purchase and Other Instalment Credit Extended and Repaid

£ million

Period	All Transactions					Estimated Consumer Transactions				
	New Credit Extended			Repayments	Change in Debt	New credit extended	Cash Outlay			Change in Debt
	For Household goods	For other durable goods	Total				Deposits	Repayments	Total	
1958	289	363	652	544	+108	531	164	431	595	+100
1959	410	523	933	640	+293	760	96	518	614	+242
1960	310	519	829	743	+ 86	638	112	611	723	+ 27
1961	290	515	805	813	— 8	609	123	626	749	— 17
1959 1st Quarter	89	118	207	151	+ 56	167	21	123	144	+ 44
2nd Quarter	98	152	250	159	+ 91	202	27	130	157	+ 72
3rd Quarter	103	132	235	158	+ 77	194	25	128	153	+ 66
4th Quarter	120	121	241	172	+ 69	197	23	137	160	+ 60
1960 1st Quarter	90	152	242	182	+ 60	190	26	147	173	+ 43
2nd Quarter	75	156	231	184	+ 47	176	32	153	185	+ 23
3rd Quarter	66	117	183	187	— 4	140	28	153	181	— 13
4th Quarter	79	94	173	190	— 17	132	26	158	184	— 26
1961 1st Quarter	65	136	201	202	— 1	150	31	163	194	— 13
2nd Quarter	71	164	235	212	+ 23	175	36	163	199	+ 12
3rd Quarter	74	126	200	204	— 4	152	31	150	181	+ 2
4th Quarter	80	89	169	195	— 26	132	25	150	175	— 18

Notes on the Statistics

The statistics in this article are derived from monthly returns made to the Board of Trade by two types of contributor – household goods shops and finance houses. The household goods shops give the value of the goods sold on credit, which includes the initial deposits or down payments as well as the credit extended (i.e., the balance of the cash price together with the credit charges), during the period. From these figures the index numbers of credit sales per week given in Table 3 are derived. These figures include all household goods sold on credit by the retailers concerned, whether they themselves finance the credit extended or whether this is financed by another organization, for example a finance house. The contributors comprise electricity and gas showrooms, co-operative societies, department stores and multiple and independent retailers. Clothing shops, mail order houses and credit traders calling on customers for orders are not included.

The contributing finance houses, on the other hand, send in figures of the value of new credit extended during the month. Down payments on the articles are not included. These figures form the basis of Table 4. In so far as goods sold by the household goods shops, whose credit sales comprise Table 3, are financed by direct agreements made between a finance house and the buyer, the new credit extended would also figure in Table 4, as well as being part of the value of sales covered by Table 3.

Both types of contributor also return monthly totals of instalments outstanding to them at the end of each period. These figures are brought together in Table 1. The estimates of debt owed direct to

Hire Purchase (*Continued*)

New Business of Household Goods Shops

Table 3 – Index Numbers of Value of Goods Sold on Hire-Purchase and Other Instalment Credit per Week

Average of 1957 = 100

	Year	Jan.	Feb.	March (a)	April	May	June (a)	July	Aug.	Sept. (a)	Oct.	Nov.	Dec. (a)
Furniture and Furnishing Shops: Total (multiple and independent retailers, co-operative societies)	1960	122	113	111	121	102	90	101	92	102	112	120	124
	1961	97	90	98	102	104	104	121	102	106	117	126	132
	1962	98	96										
of which: Multiple retailers (b)	1960	138	125	116	134	107	94	101	91	99	111	119	125
	1961	98	95	99	106	108	114	125	106	110	121	131	138
	1962	103	100										
Independent retailers	1960	107	102	103	110	93	83	100	89	99	110	114	120
	1961	94	83	92	95	95	92	109	94	99	109	115	122
	1962	89	90										
Hardware, Radio, Electrical Goods, Cycle and Perambulator Shops: Total (multiple and independent retailers, co-operative societies, gas and electricity showrooms)	1960	126	130	126	124	105	96	92	90	98	109	108	114
	1961	92	96	97	99	104	104	125	96	99	105	105	113
	1962	89	89										
of which (multiple and independent): Radio and electrical goods shops	1960	105	97	83	87	62	57	58	59	66	78	76	82
	1961	66	61	56	62	64	63	77	56	60	69	69	75
	1962	60	53										
Cycle shops, cycle and radio shops, perambulator shops	1960	116	121	117	134	110	103	110	103	109	107	105	158
	1961	100	96	101	118	119	115	139	118	110	116	112	175
	1962	106	102										
Department Stores: Household goods department	1960	140	116	120	140	121	101	128	100	117	137	143	138
	1961	133	119	117	123	124	111	156	109	119	141	143	146
	1962	142	114										
Total, Household Goods Shops	1960	125	122	119	124	105	94	99	92	101	112	116	120
	1961	97	95	99	102	106	105	125	100	104	113	117	124
	1962	97	94										

(a) Average of five weeks.
(b) Multiple retailers are defined as those having ten or more branches.

New Business of Finance Houses

Table 4 – Index Numbers of New Hire-Purchase and Other Instalment Credit Extended Direct to Hirers per Calendar Month

Monthly average of 1957 = 100

	Year	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Private cars – new	1960	188	182	255	249	199	154	146	113	110	106	94	70
	1961	116	173	234	206	241	224	242	139	111	114	115	83
	1962	124	145										
Private cars – used	1960	160	191	250	240	178	155	150	149	129	121	113	92
	1961	131	179	204	183	218	201	195	143	110	118	108	79
	1962	96	121										
Commercial motor vehicles – new and used	1960	201	211	261	242	233	214	199	165	173	186	184	154
	1961	195	212	246	221	238	235	240	163	142	154	144	110
	1962	155	157										
Motor cycles, side-cars, power-assisted cycles – new and used	1960	100	133	225	244	208	164	148	144	118	97	82	59
	1961	71	108	171	160	184	161	160	135	85	73	59	37
	1962	43	64										
Caravans – new and used	1960	113	162	233	254	264	168	156	148	126	108	83	54
	1961	74	137	220	219	242	248	226	188	146	159	123	80
	1962	95	127										
Farm equipment and tractors	1960	108	131	159	157	176	173	162	151	122	153	163	94
	1961	128	123	195	195	195	217	201	169	132	150	128	79
	1962	93	105										
Industrial and building plant and equipment	1960	207	205	273	261	270	267	231	205	231	253	245	194
	1961	251	239	312	311	360	315	346	233	239	272	263	211
	1962	254	300										
Household goods (a)	1960	242	204	213	177	172	142	139	137	131	141	142	136
	1961	138	114	126	120	136	123	133	115	107	118	119	104
	1962	118	98										
All goods (including goods not shown above)	1960	180	188	244	232	201	170	169	151	139	138	132	110
	1961	144	168	207	190	220	204	207	150	123	131	125	96
	1962	121	133										

(a) Includes pedal cycles and some mopeds; mopeds are generally classified with motor-cycles but some returns do not distinguish mopeds from pedal cycles.

household goods shops relate to agreements entered into between customers and retailers. These estimates include the amounts outstanding on agreements which are subsequently discounted by finance houses. The debt outstanding on agreements made direct between finance houses and retail customers is, however, excluded from the debt owed to shops and included in the total of instalments owed to finance houses. This total does not include the amounts which have been discounted with finance houses. Included with finance houses are some manufacturers who finance credit sales of their own products.

Table 2 gives total credit transactions of finance houses and household goods shops combined together with estimates for transactions of consumers (as distinct from business users of instalment credit). For further details see Economic Trends No. 95, September 1961 (published by H.M. Stationery Office, 3s.).

Tables 1, 3, and 4 are based upon estimates derived from the Census of Distribution for 1957.

The estimate in £'s million of goods sold on hire-purchase and other instalment credit during 1957, on which Table 3 is based, are: Furniture and furnishings shops, 138·32; of which multiple retailers,

Statistics on Incomes, Prices, Employment and Production

IN COMMAND Paper 1626 'Income Policy: The Next Step', published in February 1962, it was stated: 'The Government proposes to collect together and to publish in convenient form factual information on wage rates, earnings, hours of work and other conditions of employment, man-power, prices, production, profits and other relevant subjects so that due weight can be given by all concerned to the considerations set out in this paper at all stages of negotiation and at arbitration. Publication will take place at regular intervals to ensure that up-to-date information will be available at all times'.

The first issue of the new 'Statistics on Income, Prices, Employment and Production' has been published by H.M. Stationery Office, price 12s. 6d. (13s. 5d. including postage). The bulletin has been prepared by the Ministry of Labour in co-operation with the Central Statistical Office and the Board of Trade.

The statistics presented in the bulletin are grouped in parts under the following main headings: General; Wages and Salaries; Company Profits, Dividends, Assets, etc.; Hours of Work; Manpower; Prices; and Production. There is also an Appendix containing notes and definitions about the various statistical series.

The part of the bulletin relating to company profits, dividends, assets, etc., is largely based on the annual analysis by the Board of Trade of the accounts of companies (other than financial companies) whose shares are quoted on a United Kingdom stock exchange. The tables in this part of the bulletin show how company income has grown between 1950 and 1960 and the changes which have occurred in the pattern of allocation of income between taxation, distribution by way of dividends etc., and amounts retained by companies as depreciation provisions or in reserves. They also relate the growth in income to the growth in broad categories of company assets – fixed assets, current assets and liquid funds – and expenditure on acquiring subsidiaries. The tables show how this growth has been financed – by issues of ordinary and preference capital and long term loans and by undistributed profits – and how cumulative additions to capital compare with increases since 1950 in incomes, dividends and interest. The tables cover non-financial companies in total, with separate figures relating to the manufacturing sector and to 16 individual groups of industries.

The bulletin does not include all the published material available and reference is made where appropriate to other publications which contain additional information. The bulletin includes some information not previously published and it is hoped to add to this in future editions. The next issue will appear in August and subsequent bulletins will appear at regular intervals.

Five Factories Expand in Northern Ireland

FIVE extensions to the factories of four manufacturing companies in Northern Ireland were announced by Mr. John Andrews, Minister of Commerce, on March 29. The resulting increase of production will provide a total of 500 new jobs in the factories of Taylor-Woods Ltd., Enniskillen, Co. Fermanagh; James Burnside Ltd., Magherafelt, Co. Londonderry; the Omagh Shirt and Collar Co. Ltd., Omagh, Co. Tyrone, and Newry Metal Fabrications Ltd., Newry, Co. Armagh.

H.P. Business in February (*Continued*)

58·76 and independent retailers, 59·80; hardware, radio and electrical goods shops, electricity and gas showrooms, cycle and perambulator shops, 153·92; of which radio and electrical goods shops 81·12 and cycle shops, etc., 17·68; department stores (household goods departments), 22·36. Total, household goods shops, 314·60.

The estimates in £'s million of the amount of new hire-purchase and other instalment credit extended in 1957 by finance houses, on which Table 4 is based, are: private cars (new), 55·96 and (used), 122·36; commercial motor vehicles, 46·25; motor cycles, etc., 32·33; caravans, 7·03; farm equipment and tractors, 7·53; industrial and building plant and equipment, 17·02; household goods (including pedal cycles), 49·01; and all goods, 350·57.

Analysis of Man-made Fibre Production in 1961

THE TABLE below gives a breakdown, by type of fibre, of output of man-made fibres in 1961 compared with 1960. Figures for earlier years are unofficial estimates published in the American *Textile Organon* and may not be strictly comparable with the 1960 and 1961 figures. The total weight of fibre produced in 1961 was 4 per cent. less than in 1960 but the greater part of the reduction in output was concentrated in the first half of the year. Output towards the end of 1961 showed a marked recovery.

Output of synthetic (nylon, etc.) fibres, including continuous filament, was 9 per cent. more in 1961 than in 1960. This compares with an estimated increase of over 16 per cent. in world output of these fibres in the same period and with an increase in United Kingdom output of over 50 per cent. in the previous year, 1960 compared with 1959.

Output of non-synthetic fibres (rayon, etc.) including continuous filament, was 8 per cent. less in 1961 than in 1960 which was a record year, increases of 19 per cent. and 23 per cent. in output of acetate and triacetate continuous filament and staple respectively being more than offset by the reduction in output of viscose rayon.

Exports of man-made fibres as such increased sharply in 1961. The value of exports of continuous filament yarn (singles) at £17·5 million was 18 per cent. more than in 1960 and the value of exports of cut staple fibre at £7·5 million, 58 per cent. more.

Man-made Fibre Production

(Million lb. 'delivered weight' basis)

Year	Continuous filament yarn		Staple fibre		Total	
	Synthetic (nylon, etc.)	Other (rayon, etc.)	Synthetic (nylon, etc.)	Other (rayon, etc.)	Synthetic (nylon, etc.)	Other (rayon, etc.)
1955 (a)	30·0	202·6	10·5	228·8	40·5	431·4
1959 (a)	58·2	177·4	29·7	249·4	87·9	426·8
1960	82·1	186·5	52·3	271·2	134·4	457·7
1961	87·5	174·5	58·4	247·3	145·9	421·8

Analysis – Continuous Filament Yarn

	1955 (a)	1959 (a)	1960	1961
Viscose (b)	202·6	177·4	141·6	121·0
Acetate and triacetate			44·9	53·5
Synthetics	30·0	58·2	82·1	87·5
Total – continuous filament yarn	232·6	235·6	268·6	262·0

Analysis – Staple Fibre

	1955 (a)	1959 (a)	1960	1961
Viscose	228·8	249·4	256·6	229·4
Acetate and triacetate			14·6	17·9
Synthetics	10·5	29·7	52·3	58·4
Total – staple fibre	239·3	279·1	323·5	305·7

(a) Textile Organon estimates.
(b) The viscose figures include a very small amount of non-synthetics not separately specified.

Northern Ireland Index of Industrial Production

THE INDEX of industrial production for Northern Ireland, prepared by the Ministry of Commerce, has been re-based on 1958=100 (formerly 1954). There has been no change in the scope of the index and its method of compilation remains unaltered. The weights which have been assigned to each trade group have been revised and are now also based on 1958. This revision causes some change in the total index of production.

The provisional index for January, 1962, is 107. This is three points lower than the re-based index for December, 1961, and eight points lower than that for January, 1961; in the fourth quarter the index was six points lower than a year earlier. The index numbers of the main industrial groups in January, 1962, with the increase or decrease on January, 1961, shown in brackets, are:— Textiles 111 (−15 points); Clothing 98 (−9); Engineering and Metals 88 (−18); Food, Drink and Tobacco 115 (+2); Timber and Furniture 87 (+8); Other Manufacturing Industries 135 (+1); Construction 93 (−4); Gas, Electricity and Water 168 (+15).

The Register of Restrictive Trading Agreements

Additions and Amendments to the Register

A list of additions and amendments made to the alphabetical index to the register between January 1 and March 31, 1962 is given below; the amendments are shown in italics.

'D' and 'F' Agreements

Also given below, headed 'D' and 'F' Agreements, is a schedule which brings up to date at March 31, 1962, particulars of those agreements which have been determined or varied.

A full explanation of the basis on which these two lists have been compiled, and the meaning of the symbols used, was published in the *Board of Trade Journal* (page 9) on January 5, 1962.

Agreements referred to the Restrictive Practices Court

The undermentioned list, headed 'Agreement referred to the Restrictive Practices Court', gives details of an additional agreement in respect of which a Notice of Reference has been issued, thus constituting formal commencement of proceedings before the Restrictive Practices Court, as explained in the introductory paragraph to the lists published in the *Board of Trade Journal* (page 9) on January 5, 1962. Anyone who may be in a position to assist the Court with evidence from his own experience of results of any of these agreements which he thinks affect the public interest is asked to communicate as early as possible with the Treasury Solicitor's Branch, Office of the Registrar of Restrictive Trading Agreements, Chancery House, Chancery Lane, London, W.C.2.

The register may be inspected at a fee of 1s. per day, between 10 a.m. and 4.30 p.m., on any weekday except Saturday and certain holidays at any of the following addresses:

Office of the Registrar of Restrictive Trading Agreements, Chancery House, Chancery Lane, London, W.C.2.

9, Wemyss Place, Edinburgh, 3:

Chichester House, 64, Chichester Street, Belfast.

The indexes to the register, one as published in the *Board of Trade Journal* and one in which commodities are grouped by classes, may be inspected at these addresses free of charge.

Additions and Amendments to the Register

Registered No. of Agreement	Commodity
	A
216	Asphalt, *delete F.*11/58.
	B
2754	Bananas.
2457	Bicycles, *add C.*11/61.
895	Binder (Roads) (Road Surfacing), Scotland, *add D.*1/62.
284	*Delete Bleaching preparation, dyeing, etc., of textiles.*
635	Bright blue annealed and tinned annealed florist wires, D.3/62.
749	Building materials, *add F.*7/61.
2756	Building materials, Boston and District.
2752	Building materials, Castleford.
2744	Building materials, Whitby and District.
	C
284	Calico printing, F.10/61.
1075	Caravans, F.6/60, *add* C.10/61.
2581	Chocolate confectionery, Aberdeen and District, *add F.*12/60.
817	Coated stone for roadwork, Hants, and Sussex, *delete E.*3/63, *substitute D.*12/61.
1933	Condensing plant and/or feed heating equipment, *add D.*2/62.
2581	*Delete confectionery, (Aberdeen and District).*
2062	Consumer goods, Aberdare and District, Ynysybwl, *add D.*11/61.
2231	Consumer goods, Addlestone and District and Woking, *add D.*11/61.
2064	Consumer goods, Barnsley and Rotherham, *add D.*11/61.
2179	Consumer goods, Birmingham and Tamworth. *add D.*11/61.
2041	Consumer goods, Blackpool, Fylde, *add D.*11/61
1973	Consumer goods, Blackpool and Preston *add D.*11/61.
2054	Consumer goods, Colne, Nelson, *add D.*11/61.
2021	Consumer goods, Doncaster and Barnsley, *add D.*12/61.
2022	Consumer goods, Doncaster and Pontefract, *add D.*12/61.
2023	Consumer goods, Doncaster and Gainsborough, *add D.*12/61.
2024	Consumer goods, Doncaster and Scunthorpe, *add D.*12/61.
2026	Consumer goods, Doncaster and Rotherham, *add D.*12/61.
2027	Consumer goods, Doncaster and Worksop, *add D.*12/61.
2158	Consumer goods, Ellesmere Port, Runcorn and Widnes, *add D.*11/61.
2093	Consumer goods, E. Lothian, Gorebridge, Musselburgh and Fisherrow, *add D.*11/61.
2185	Consumer goods, Enfield Highway and Epping and District, *add D.*11/61.
2157	Consumer goods, Garston, Runcorn and Widnes, *add D.*11/61.
1990	Consumer goods, Gateshead and Windy Nook, *add D.*1/63.
2066	Consumer goods, Kirkcaldy and District, Burntisland, *add D.*11/61.
2091	Consumer goods, Leicester, Market Harborough, *add D.*1/62.
2217	Consumer goods, Leicester, Wigston, *add D.*10/61.
2087	Consumer goods, Liverpool and Garston, *add D.*11/61.
2088	Consumer goods, Liverpool and Whiston, *add D.*11/61.
2068	Consumer goods, Luton, Letchworth, Hitchin and District, *add D.*11/61.
2067	Consumer goods, Luton, St. Albans, *add D.*11/61.
2188	Consumer goods, Middleton, Tonge, Blackley, *add D.*11/61.
1988	Consumer goods, Newquay, St. Colomb Road, *add D.*7/61.
2069	Consumer goods, Northampton, Earls Barton, *add D.*11/61.
2187	Consumer goods, Oldham, Middleton, Tonge, *add D.*11/61.
2195	Consumer goods, Pembroke Dock/Kilgetty Area, *add D.*11/61.
2183	Consumer goods, Penygraig, Ynysybwl, *add D.*11/61.
2144	Consumer goods, Platt Bridge and District, Hindley, *add D.*11/61.
2034	Consumer goods, Preston and Chorley, *add D.*11/61.
2033	Consumer goods, Preston and Fleetwood, *add D.*11/61.
2031	Consumer goods, Preston and Fylde, *add D.*11/61.
2029	Consumer goods, Preston and Lancaster, *add D.*11/61.
2032	Consumer goods, Preston and Longridge, *add D.*11/61.
2030	Consumer goods, Preston and Skelmersdale, *add D.*12/61.
2035	Consumer goods, Preston, Southport, *add D.*11/61.
2036	Consumer goods, Rotherham, Brightside and Carbrook (Sheffield), *add D.*12/61.
2159	Consumer goods, Runcorn, Widnes, Winnington and Northwich, *add D.*11/61.
2218	Consumer goods, Slough, Chesham, Wycombe, Tring, *delete F.*1/64, *substitute D.*11/61.
2070	Consumer goods, South London, *add D.*11/61.
2759	Consumer goods, Southport, Skelmersdale, D.1/62.
2102	Consumer goods, St. Albans, Hemel Hempstead, *substitute D.*6/61.
2180	Consumer goods, St. Helens, Whiston, *add D.*11/61.
2204	Consumer goods, Stockport, Macclesfield, *add D.*6/62.
2205	Consumer goods, Stockport, Manchester and Salford, *add D.*7/62.
1956	Consumer goods, Swindon, Devizes, *add D.*11/61.
2020	Consumer goods, Taibach, Port Talbot, Briton Ferry and Neath, *add D.*11/61.
2040	Consumer goods, Walsall, Wolverhampton, *add D.*11/61.
2160	Consumer goods, Whiston, Runcorn, Widnes, *add D.*11/61.
2233	Consumer goods, Woking and Guildford, *add D.*11/61.
2234	Consumer goods, Woking and Reading, *add D.*11/61.
2235	Consumer goods, Woking and Staines and District, *add D.*11/61.
2232	Consumer goods, Woking, Farnham, Aldershot and District, *add D.*11/61.
2236	Consumer goods, Woking, Surbiton, Tolworth, Hook, *add F.*11/61.
2189	Consumer goods, Worcester, Alcester, *add D.*11/61.
570	Crude tar, *add Lincolnshire F.*1/62.
627	Coppered, bright and galvanized spring wire for bedding and upholstery, *add D.*1/62.
632	Coppered, lacquered, bright galvanized and tinned mattress wire, *add D.*1/62.
1087	Cylinder and refined irons, *add D.*10/61.
	D
446	Dry tarred and bituminous limestone, *add D.*9/61.
446	Dry tarred and bituminous macadam, *add D.*9/61.
	E
689	Electrical switchgear, *delete E.*12/61 *substitute E.*12/62.
711	Electrical switchgear, *delete E.*12/61 *substitute E.*12/62.
	G
616	Galvanized lines, *add D.*2/62.
628	Galvanized steel strand, *add D.*1/62.
634	Galvanized and tinned soft cable wire for electric cables, *add D.*1/62.
630	Galvanized wire for submarine cables, *add D.*1/62.
	H
2692	Hides and skins (except furskins) undressed crude animal materials – Northumberland, Durham, Yorkshire.
	I
236	Iron castings, *add F.*3/62.
373	Iron castings, *add F.*2/62.
397	Iron castings, *add F.*2/62.
545	Iron castings, *add F.*3/62.
587	Iron castings, *add F.*10/61.
	L
839	*Delete Lager beer.*
908	Lead pipe, Scotland, *add D.*2/62.
908	Lead sheet, Scotland, *add D.*2/62.
1124	Locomotive crank axles, rounds and rectangular slabs, *add D.*12/61.
1202	Locomotive crank axles, rounds and rectangular slabs, *add D.*12/61.
	M
2749	Metal drums, Kent, E.7/68.
1359	Metal working machinery, *add D.*7/61.
2770	Milk, Harlow and District, E.5/66.
659	Mild steel wire under 41% carbon, *add F.*1/62.
2457	Motor cycles, *add* C.11/61.
2457	Motor cycle spare parts, *add* C.11/61.
	N
2757	Newspapers.
2758	Newspapers.
2762	Newspapers.
2769	Newspapers.
1967	Newspapers and periodicals, *add D.*12/61.
2753	Newspapers, Sunday.
2768	Newspapers, Sunday.
	O
908	Old lead, Scotland, *add D.*2/62.

(Continued on next page)

The Register of Restrictive Trading Agreements (*Continued*)

Additions and Amendments to the Register (*Continued*)

Registered No. of Agreement	Commodity
	P
2748	Pleasure cruisers.
2749	Polythene containers, Kent, E.7/68.
	R
2745	Reinforcement products, N. Ireland, E.6/66.
1597	Repairing of ships, N.E. Coast of England, *add* F.12/60.
1594	Roadstone and hardstone, Northern England, *add* D.8/61.
	S
2695	Sheepskins, N., N.W. England, N. Wales, *add* D.6/61.
2690	Sheepskins, N., N.W., N.E. England, *add* D.9/59.
2457	Sidecars, *add* C.11/61.
1932	Steam turbines, *add* D.2/62.
1933	Steam turbines, *add* D.2/62.
88	Steel card or heald wire, *add* D.3/62.
629	Stitching wire, *add* D.2/62.
2749	Strip metal crates, Kent, E.7/68.
2581	Sugar confectionery, Aberdeen and District, *add* F.12/60.
	T
753	Tar acids, *add* D.12/61.
635	*Delete tinned annealed florist wires.*
1936	Tools for machines, *add* D.4/61.
1933	*Delete turbines.*
1932	Turbo-type alternators, *add* D.2/62.
2751	Two-way balloon catheters.
	W
1936	Watches, watch movements, *add* D.4/61.
1205	Whinstone, Eastern Perthshire, *add* D.12/60.
1072	Wire netting, *add* D.2/62.
2760	Woollen fabric (Harris tweed).

'D' and 'F' Agreements

Registered No. of Agreement	Commodity	Area	D or F	Date
88	Steel card or heald wire	—	D	Mar. 1962
236	Iron castings	—	F	Mar. 1962
284	Calico printing	—	F	Oct. 1961
373	Iron castings	—	F	Feb. 1962
397	Iron castings	—	F	Feb. 1962
446	Dry tarred bituminous limestone	—	D	Sept. 1961
446	Dry tarred bituminous macadam	—	D	Sept. 1961
545	Iron castings	—	F	Mar. 1962
570	Crude tar	Lincolnshire	F	Jan. 1962
587	Iron castings	—	F	Oct. 1961
616	Galvanized lines	—	D	Feb. 1962
627	Coppered, bright and galvanized spring wire for bedding and upholstery	—	D	Jan. 1962
628	Galvanized steel strand	—	D	Jan. 1962
629	Stitching wire	—	D	Feb. 1962
630	Galvanized wire for submarine cables	—	D	Jan. 1962
632	Coppered lacquered bright galvanized and tinned mattress wire	—	D	Jan. 1962
634	Galvanized and tinned soft cable wire for electric cables	—	D	Jan. 1962
635	Bright blue annealed and tinned annealed florist wires	—	D	Mar. 1962
659	Mild steel wire under 41% carbon	—	F	Jan. 1962
749	Building materials	—	F	July 1961
753	Tar acids	—	D	Dec. 1961
817	Coated stone for roadwork	Hants. and Sussex	D	Dec. 1961
895	Binder (roads) (road surfacing)	Scotland	D	Jan. 1962
908	Old lead	Scotland	D	Feb. 1962
908	Lead pipe	Scotland	D	Feb. 1962
908	Lead sheet	Scotland	D	Feb. 1962
1072	Wire netting	—	D	Feb. 1962
1087	Cylinder and refined irons	—	D	Oct. 1961
1124	Locomotive crank axles, rounds and rectangular slabs	—	D	Dec. 1961
1202	Locomotive crank axles, rounds and rectangular slabs	—	D	Dec. 1961
1205	Whinstone	Eastern Perthshire	D	Dec. 1960
1359	Metal working machinery	—	D	July 1961
1594	Roastone and hardstone	Northern England	D	Aug. 1961
1597	Repairing of ships	N.E. Coast of England	F	Dec. 1960
1932	Steam turbines	—	D	Feb. 1962
1932	Turbo-type alternators	—	D	Feb. 1962
1933	Condensing plant and/or feed heating equipment	—	D	Feb. 1962
1933	Steam turbines	—	D	Feb. 1962
1936	Tools for machines	—	D	April 1961
1936	Watches, watch movements	—	D	April 1961
1956	Consumer goods	Swindon, Devizes	D	Nov. 1961
1967	Newspapers and periodicals	—	D	Dec. 1961
1973	Consumer goods	Blackpool and Preston	D	Nov. 1961
1988	Consumer goods	Newquay, St. Colomb Road	D	July 1961
1990	Consumer goods	Gateshead and Windy Nook	D	Jan. 1962
2020	Consumer goods	Taibach, Port Talbot, Briton Ferry and Neath	D	Nov. 1961
2021	Consumer goods	Doncaster and Barnsley	D	Dec. 1961
2022	Consumer goods	Doncaster and Pontefract	D	Dec. 1961
2023	Consumer goods	Doncaster and Gainsborough	D	Dec. 1961
2024	Consumer goods	Doncaster and Scunthorpe	D	Dec. 1961
2026	Consumer goods	Doncaster and Rotherham	D	Dec. 1961
2027	Consumer goods	Doncaster and Worksop	D	Dec. 1961
2029	Consumer goods	Preston and Lancaster	D	Nov. 1961
2030	Consumer goods	Preston and Skelmersdale	D	Dec. 1961
2031	Consumer goods	Preston and Fylde	D	Nov. 1961
2032	Consumer goods	Preston and Longridge	D	Nov. 1961
2033	Consumer goods	Preston and Fleetwood	D	Nov. 1961
2034	Consumer goods	Preston and Chorley	D	Nov. 1961
2035	Consumer goods	Preston and Southport	D	Nov. 1961
2036	Consumer goods	Rotherham, Brightside and Carbrook (Sheffield)	D	Dec. 1961
2040	Consumer goods	Walsall and Wolverhampton	D	Nov. 1961
2041	Consumer goods	Blackpool, Fylde	D	Nov. 1961
2054	Consumer goods	Colne, Nelson	D	Nov. 1961
2062	Consumer goods	Aberdare and District	D	Nov. 1961
2064	Consumer goods	Barnsley and Rotherham	D	Nov. 1961
2066	Consumer goods	Kirkcaldy and District, Burntisland	D	Nov. 1961
2067	Consumer goods	Luton, St. Albans, Luton, Letchworth	D	Nov. 1961
2068	Consumer goods	Hitchin and District	D	Nov. 1961
2069	Consumer goods	Northampton, Earls Barton	D	Nov. 1961
2070	Consumer goods	South London	D	Nov. 1961
2087	Consumer goods	Liverpool and Garston	D	Nov. 1961
2088	Consumer goods	Liverpool and Whiston	D	Nov. 1961
2091	Consumer goods	Leicester, Market Harborough	D	Jan. 1962
2093	Consumer goods	E. Lothian, Gorebridge, Musselburgh and Fisherrow	D	Nov. 1961
2102	Consumer goods	St. Albans, Hemel Hempstead	D	June 1961
2144	Consumer goods	Platt Bridge and District, Hindley	D	Nov. 1961
2157	Consumer goods	Garston, Runcorn and Widnes, Ellesmere Port	D	Nov. 1961
2158	Consumer goods	Runcorn and Widnes	D	Nov. 1961
2159	Consumer goods	Runcorn and Widnes, Winnington and Northwich	D	Nov. 1961
2160	Consumer goods	Whiston, Runcorn, Widnes	D	Nov. 1961
2179	Consumer goods	Birmingham and Tamworth	D	Nov. 1961
2180	Consumer goods	St. Helens, Whiston	D	Nov. 1961
2183	Consumer goods	Penygraig, Ynysybwl	D	Nov. 1961
2185	Consumer goods	Enfield Highway and Epping District	D	Nov. 1961
2187	Consumer goods	Oldham, Middleton, Tonge	D	Nov. 1961
2188	Consumer goods	Middleton, Tonge, Blackley	D	Nov. 1961
2189	Consumer goods	Worcester and Alcester	D	Nov. 1961
2195	Consumer goods	Pembroke Dock Kilgetty Area	D	Nov. 1961
2204	Consumer goods	Stockport and Macclesfield	D	June 1961
2205	Consumer goods	Stockport, Manchester and Salford	D	July 1961
2217	Consumer goods	Leicester, Wigston	D	Oct. 1961
2218	Consumer goods	Slough, Chesham, Wycombe, Tring	D	Nov. 1961
2231	Consumer goods	Addlestone and District and Woking	D	Nov. 1961
2232	Consumer goods	Woking, Farnham, Aldershot and District	D	Nov. 1961
2233	Consumer goods	Woking and Guildford	D	Nov. 1961
2234	Consumer goods	Woking and Reading	D	Nov. 1961
2235	Consumer goods	Woking and Staines and District	D	Nov. 1961
2236	Consumer goods	Woking, Surbiton, Tolworth, Hook	F	Nov. 1961
2581	Chocolate confectionery	Aberdeen and District	F	Dec. 1960
2581	Sugar confectionery	Aberdeen and District	F	Dec. 1960
2690	Sheepskins	N., N.W., N.E. England	D	Sept. 1961
2695	Sheepskins	N., N.W. England	D	June 1961
2759	Consumer goods	Southport, Skelmersdale	D	Jan. 1962

Agreement Referred to the Restrictive Practices Court

Registered No. of Agreement	Commodity
656	Periodicals: Magazines.

Questions in Parliament

Below is a selection of questions of interest to industry asked and answered in Parliament.

Tuesday March 20

Production and Imports

The President was asked whether he would make it clear in all future Government statements relating to the increase of production in this country that an increase of production for the purpose of making this country more self-supporting and eliminating the need for unnecessary imports was just as necessary as an expansion of production for the purpose of increasing exports.

In reply Mr. Frederick Errol said: 'No. It would not make economic sense to increase domestic production in order to save imports unless the goods could be produced here more cheaply and more efficiently than they can be bought from abroad. Our prosperity depends on the expansion of international trade, and trade must be a two-way process.'

Thursday March 22

N.A.B.M. Statement on Fiscal Incentives

The President was asked whether he would arrange to publish in the *Board of Trade Journal* a statement of views of the National Association of British Manufacturers, as submitted to him by that body, on the subject of fiscal incentives for British exporters, having regard to the views of the Federation of British Industries on that topic which had already been printed in the *Board of Trade Journal*.

Mr. Erroll said in reply: 'Extracts from the F.B.I. Report were published in the *Journal* because it was thought that the subject matter was of general interest to the industrial and trading community. The fact of publication carried no implication that the Board of Trade necessarily endorsed the views expressed in the Report.

'It would not be in accordance with practice to publish comment on the Report in the *Journal*. If the N.A.B.M. produces a report of its own, surveying the problem in the same comprehensive way as the F.B.I. has done I shall be glad to consider whether it would be appropriate to publish extracts from it in the *Journal*.'

Expansion of East-West Trade

In reply to a question on what recent action he had taken towards increasing East-West trade, Mr. Erroll said: 'Our trade with Eastern Area countries is the subject of annual bilaterial negotiations. These have been conducted so as to provide opportunities for a steady expansion of trade. In addition my Department and commercial officers abroad have, as always, been helping British exporters to take advantage of these opportunities.'

Industrial Development Certificates

A member asked in the House of Lords why the Oxfordshire County Council was not consulted before an Industrial Development Certificate was issued to the British Motor Corporation for a site in the neighbourhood of Oxford; what was the nature of any consultations between the Board of Trade and the Ministry of Housing and Local Government and whether any expectations were held out to the Corporation.

Replying, Lord Mills said: 'My Lords, the Board of Trade do not consult local authorities about applications for Industrial Development Certificates. The purposes of the Board's control over the location of new industrial development are different from those of local planning, and the grant of an Industrial Development Certificate does not in any way prejudice the freedom of a local authority in dealing with the subsequent application for planning permission. It would be wrong therefore for the Board's decisions on industrial development certificate applications to be influenced by local planning considerations. There was consultation between the Board of Trade and the Ministry of Housing and Local Government on the broad industrial location aspects of the application. The Board did not hold out to the Corporation any expectations that planning permission would be granted.'

Tuesday March 27

Brussels Customs Conventions on Certain Imports

Asked about the Customs Conventions concerning facilities for the importation of goods for display or use at exhibitions, fairs or meetings and the temporary importation of professional equipment of June 8, 1961 made by the Customs Co-operation Council in Brussels, Mr. Erroll said; 'Both Conventions were signed in Brussels on behalf of Her Majesty's Government on February 27. We expect to deposit instruments of ratification later in the year. The Conventions, which will be published as Command Papers in the near future, enter into force three months after five States have ratified them.'

U.K.-Japan Trade Treaty Negotiations

In reply to a question, Mr. Erroll said that the current negotiations for a United Kingdom-Japan trade treaty continued to make satisfactory progress but he was not yet in a position to make a statement.

British Manufacture and United States Control

The President was asked why equipment of British design, manufactured in Great Britain by a firm employing 26,000 British workers was subject to United States export regulations.

Sir Keith Joseph replied: 'The United States Government's Foreign Assets Control Regulations prohibit all exports to China unless specifically authorized. Though the Regulations are drawn in such a way as to apply to all United States controlled companies throughout the world, they are enforceable only within the United States. In these circumstances it is natural that controlling companies in the United States should issue instructions to their overseas companies requiring them to follow a policy designed to avoid any risk of their becoming liable to any penalties under the Regulations. This situation, which has existed for many years, does not impose any serious restrictions on British trade with China. Her Majesty's Government would certainly not wish to take any action that would diminish the attractiveness of this country to American investment.'

Wednesday March 28

B.T.H.A. Grants to Wales

The President was asked to what extent it was intended that benefit should accrue to the Welsh Tourist Board from the increased grant by H.M. Government to the British Travel and Holiday Association.

Replying, Sir Keith Joseph, Minister of State, Board of Trade, said that increased publicity for Wales, planned with the advice of the Welsh Tourist Board, would be included in the expanded 'Come to Britain' campaign run by the British Travel and Holidays Association. In addition the Association proposed to increase by about one quarter its payments to the Board for services in connection with the attraction of overseas visitors.

Thursday March 29

B.T.H.A. Grants to Scotland

Asked to what extent it was intended that the Scottish Tourist Board should benefit from the sum granted by H.M. Government to the British Travel and Holiday Association which had been increased from £1,000,000 to £1,400,000, Mr. Erroll replied: 'Increased publicity for Scotland, planned with the advice of the Scottish Tourist Board, will be included in the expanded "Come to Britain" campaign run by the British Travel and Holidays Association. In addition the Association proposes to increase by about one-third its payments to the Board for services in connection with the attraction of overseas visitors.'

Economic Trends, March, 1962

THE MARCH issue of 'Economic Trends', (H.M. Stationery Office, price 5s.), contains an article by the Central Statistical Office on the new index of industrial production based on 1958, which replaces the index based on 1954.

Apart from this change of base year, only minor alterations have been made to the index since the publication in 1959 of the booklet 'The Index of Industrial Production: Studies in Official Statistics No. 7' (H.M. Stationery Office). These changes, which include some improvements and additions to the series used as indicators of output, are described in the article.

It examines the difficulties involved in prompt publication of the index and explains why revisions may have to be made later. It compares the movements of the old and new index for the period 1958 to 1960 and accounts for some of the more significant differences between them.

Government Surplus Sales by Auction

Air Ministry

1962	Stores	Location	Auctioneers
April 10	Huts and buildings	Royal Air Force Station, Cardington, Bedfordshire.	W. & H. Peacock, 10 Line Street, Bedford. (Tel.: Bedford 66366.) Catalogues free.
April 11	Miscellaneous stores and equipment	No. 16 Maintenance Unit, Royal Air Force, Stafford.	South & Stubbs, 27 Eastgate Street, Stafford. (Tel.: Stafford 2331.) Catalogues 1s. 0d. each. *Postal Orders only.*
	The above sale will include Caterpillar spares and track assemblies; plant and motor spares; aero engine spares; Coles crane spares; parachute canopies; extension ladders; fire extinguishers; wood cases, etc.		
April 16	Agricultural land (467 acres)	Royal Air Force Station, Neasham, (Croft) Yorks.	Arnett & Twizell, 23 Victoria Road, Darlington. (Tel.: Darlington 2553.) Catalogues free.
April 18	Huts and buildings, two large water cylinders with immersion heaters.	Royal Air Force Station, Weeton, Lancs.	Harry Banks, F.A.I., 52 Adelaide Street, Fleetwood, Lancs. (Tel.: Fleetwood 3522.) Catalogues free.
May 2	Miscellaneous stores and equipment	No. 7 Maintenance Unit, Royal Air Force, Quedgeley, Glos.	Bruton, Knowles & Co., Albion Chambers, King Street, Gloucester. (Tel.: Gloucester 21267.) Catalogues 1s. 0d. each. *Postal Orders only.*
May 24	Miscellaneous stores and equipment	No. 25 Maintenance Unit, Royal Air Force, Hartlebury, Worcestershire.	Nock & Joseland, Bank Buildings, Kidderminster, Worcestershire. (Tel.: Kidderminster 2053.) Catalogues 1s. 0d. each. *Postal Orders only.*
May 24	Huts and buildings, steel and asbestos buildings, sundry boilers, tanks, petrol installations, etc.	Royal Air Force Station, Wythall, Worcs.	John Staite & Sons, 7 Euston Place, Leamington Spa. (Tel.: Leamington Spa 1920.) Catalogues free.
June 13	3·325 acres of land including various workshops, garages and stores buildings.	Royal Air Force Work Repair Depot, Epworth, Lincs.	Shearmans, Scot Lane, Doncaster. (Tel.: Doncaster 4438.) Catalogues free.

Catalogues for the above sales may be obtained within fourteen days of the advertised date of sale, on application to the auctioneers.

War Office

1962	Stores	Location	Auctioneers
April 26	Machine tools and miscellaneous stores	Technical Stores Depot, Old Dalby, Leics. (*Sale at Melton Mowbray*)	Shouler & Son, (Dept. L.), 1 Norman Street, Melton Mowbray, Leics. (Tel.: 3081)
May 1-4	Vehicles, earth moving and lifting equipment	W.D. Storage Depot, Ruddington, Notts.	Walker, Walton & Hanson (Dept. L), Byard Lane Bridlesmith Gare, Nottingham. (Tel.: 54272.)
May 4	Miscellaneous stores	Returned Stores Group, Reed Hall, Colchester Essex.	Fenn, Wright & Co. (Dept. L), 146 High Street, Colchester, Essex. (Tel.: 73171.)
May 10-11	Machine tools and miscellaneous stores	W.D. Storage Depot, Rotherwas, Hereford.	Russell, Baldwin & Bright (Dept. L), 20 King Street, Hereford. (Tel.: 4366.)
May 15	Machine tools and miscellaneous stores	W.D. Storage Depot, Royal Arsenal, Woolwich, London, S.E.18	Fuller, Horsey, Sons & Cassell, (Dept. L), 10 Lloyds Avenue, London, E.C.3. (Tel.: Royal 4861.)
May 23	Machine tools and miscellaneous stores	Northern Command Ordnance Sub-Depot, Barlow, Nr. Selby, Yorks.	Bartle & Son (Dept. L), 50-52 Merrion Street, Leeds, 2. (Tel.: 20898.)

Applications for catalogues, available 14 days prior to date of sale should be made only to each auctioneer shown above (price 1s. 0d. *Postal Orders only*)

Ministry of Works

1962	Description of Goods	Location	Auctioneers
April 17	Office and miscellaneous furniture, domestic refrigerators, electric and other fittings, canteen equipment, crockery, etc.	Ministry of Works, Supplies Division Stores, Shed 10, 51 Kidbrooke Park Road, London, S.E.3.	Hollingsworth, Bank Chambers, 329 High Holborn, London, W.C.1. (Tel.: Holborn 0337.) (Catalogues, price 6d., are obtainable direct from the auctioneers.)

KING & CO.
71 BISHOPSGATE
LONDON, EC2
London Wall 7201 (5 lines)

SALES AND VALUATIONS OF
FACTORIES
PLANT AND MACHINERY VALUERS

FOR SALE

Austin Lodestar 5-ton ex W.D. Trucks in first-class order at £200.

Austin 2-ton Four Wheel Drive £225.

Commer 7-ton ex W.D. (Petrol) as new only £200 each.

A.E.C. 4 x 4 Matadors with Winch at £750.

Diamond "T" Diesel 30-ton Tractor Units with Winch at £1,500.

Ex U.S.A. Artic. Tankers – 4,000 gallons at £285, 2,000 gallons at £125.

Ex M.O.S. Bedford S Type Diesel Tipper £250.

BATTERIES NEW EX W.D.

6 volt 75 amp. £2/15/0 ex Works.

6 volt 150 amp. £7/10/0 ex Works.

TYRES NEW EX W.D.

1600 x 20 Dunlop Earth Mover at £50 each ex Works.

600 x 16 Track Grip £5/15/0 each ex Works.

600 x 16 Civilian Tread £5/5/0 each ex Works.

(Subject to Board of Trade Export Licensing Regulations)

Sworder Motors (Exports) Ltd.

LOUDWATER . . . HIGH WYCOMBE

Tel.: High Wycombe 4078

Estd. 1820 GEO. IV

STORAGE SPACE

Over 700,000 sq. ft. available

Large or Small Units to Let

IN THE STOREHOUSE OF THE NORTH

THORP ARCH TRADING ESTATE

WETHERBY, YORKSHIRE

Leeds 12 miles, York 14 miles, Wakefield 20 miles, Doncaster 44 miles

Very reasonable rentals

Units 2,000 sq. ft. – 28,000 sq. ft.

First-class single-storey buildings; long or short term lettings; ease of access for all vehicles; guard dog security; under-cover loading. Adjoins the Great North Road; near the line of the Hull-Liverpool trunk route; and giving complete and good coverage for all Yorkshire and indeed the entire North.

Full Services – Delightful Surroundings

Illustrated Brochure now available

HEPPER & SONS

Chartered Surveyors

HEPPER HOUSE, EAST PARADE, LEEDS 1

Telephone: 31241 (3 lines)

Local Office: MARKET PLACE, WETHERBY

Telephone: 2557

A town like Harrogate

A town like Harrogate has so much to offer the Conference delegate. It combines business with pleasure, plus the fun and relaxation of a Holiday Resort. Situated half-way between London and Edinburgh, it is road-served by the A.1., only fifteen minutes away, and rail-served by through trains from London and Scotland. Famous express trains provide delegates with speedy and comfortable travel. Efficient administration makes Harrogate the ideal Conference and Exhibition Centre. For full particulars write to: A. C. Baxter, Information Bureau.

HARROGATE

TRAVEL BY TRAIN TO BRITAIN'S LEADING PROVINCIAL CONFERENCE & EXHIBITION CENTRE.

FOR FULL PARTICULARS WRITE TO A. C. BAXTER, INFORMATION BUREAU, HARROGATE, YORKS.

SALE BY AUCTION

By Order of the Owners

on WEDNESDAY, 25th April, 1962, at 11 a.m.

At the premises of Cobb's Quay Limited.

Metal and Woodworking Machine Tools including Lathes by Broadbent, Swift, Southbend, Stanley, Edgwick, and Lodge and Shipley, Millers by Brown and Sharpe, Victoria, Archdale, Richmond, Asquith, etc., Invicta and Rockford Shapers, Plain, Surface, and Universal Grinding Machines, Bench and Pillar Drilling Machines, Kearns Borer, Wicksteed and Manchester-Rapidor Saws, Screwing Machines, Sheet Metal Working Machinery, Wood Planers, Thicknessers, and Saws, by White, Dominion, Sagar, and Danckaert, Diesel and Petrol Engines, Air Compressors, Earth Moving Machinery, including Priestman Cub Excavator, David Brown Diesel Bulldozer, and Fordson Tractors. Also various Yachts, Launches, Speedboats, Houseboats, and Barges, Engineers Tools, and Boatyard Equipment and Stores.

Catalogues (when available) price 6d. each may be obtained from:

COBB'S QUAY LIMITED,

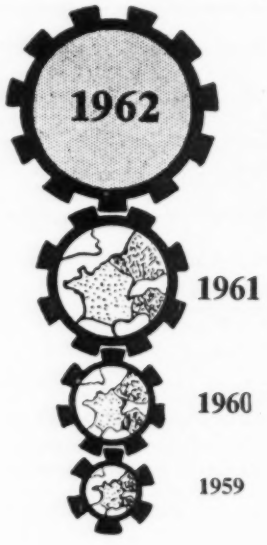
HAMWORTHY, POOLE, DORSET. *Tel.: 1799*

and the Auctioneers:

ADAMS, RENCH AND WRIGHT,

185, High Street, Poole, Dorset, *Tel.: 1990*

TO HELP YOU SHARE IN THE COMMON MARKET



SOCIETE GENERALE

One of the leading French Banks—Founded in 1864 London Office 105 Old Broad Street London EC2 Telephone London Wall 5212

Here is an efficient and economical way to find new customers . . .

IF YOU ARE A BRITISH EXPORTER

we suggest you take advantage of the Simmonds Overseas Mail Advertising Service to investigate your market potential in any of 124 countries. Simply write to Overseas Department at the address below telling us the products you wish to export and the countries to whom you wish to sell. We will at once provide detailed proposals for your consideration without any obligation on your part.

IF YOU WISH TO EXPORT TO BRITAIN

you would be well advised to use an efficient and economical Mail Advertising Campaign to promote the sale of your products to U.K. Importers. For expert advice on this subject, write us a short letter, describing your products and telling us why you think they should sell in Britain. Without obligation Simmonds will offer expert advice including a suggested Mail Advertising Plan to exploit the British Market.

MAIL ADVERTISING
MARKETING
SALES PROMOTION

SIMMONDS *Postal Publicity Ltd.,*
82-84 PECKHAM RYE, LONDON, S.E.15
Telephone: NEW CROSS 0331/3

Patents Endorsed 'Licences of Right'

UNDER Section 35 of the Patents Act, 1949, the under-mentioned patents were endorsed 'Licences of Right' on the date specified.

NUMBER	GRANTEE	SUBJECT-MATTER
	February 26, 1962	
706,336	The British United Shoe Machinery Co. Ltd.	Apparatus for pressing shoe parts.
768,345	Otto, H.	Process and apparatus for the recovery of ammonia and pyridine from coke oven gas.
811,815	Sperry Rand Corporation	Pulse-generating apparatus.
853,996	Regie Nationale des Usines Renault	Piston and rod packing.
863,456	Sperry Rand Corporation	Vertical reference defining apparatus.
863,457	Sperry Rand Corporation	Vertical reference defining apparatus.
863,458	Sperry Rand Corporation	Craft navigation systems.
875,[illegible]	Regie Nationale des Usines Renault	Sealing packings.
	February 28, 1962	
724,832	Regie Nationale Des Usines Renault	Centrifugal casting.
725,464	Regie Nationale Des Usines Renault	Electric control systems.
726,602	Regie Nationale Des Usines Renault	Automatic control device for machine tools.
727,359	Regie Nationale Des Usines Renault	Processes for the preparation of cementation gas.
731,539	Regie Nationale Des Usines Renault	Apparatus for inspecting fuel injectors for internal combustion engines.
733,056	Regie Nationale Des Usines Renault	Apparatus for inspecting fuel injectors for internal combustion engines.
742,984	Regie Nationale Des Usines Renault	Safety devices for the driving turbines of vehicles.
760,954	Meeson, E.	Score or other information display boards.
766,001	Messen-Jaschin, G. A.	Removal of electrostatic charges from surfaces of materials of low conductivity.
767,218	Regie Nationale Des Usines Renault	Moulds for precision casting by the lost wax process.
768,207	Regie Nationale Des Usines Renault	Production of cast iron.
783,461	Regie Nationale Des Usines Renault	Production of large castings from cast iron graphitized by annealing.
784,876	Regie Nationale Des Usines Renault	Lubricants.
788,892	Regie Nationale Des Usines Renault	Roller tyre conveyors for transporting loads.
792,196	Societe Financiere d'Expansion Commercial et Industrielle S. A. 'Sfindex'.	Full admission impulse hydraulic turbines.
799,380	Messen-Jaschin, G.	Electric charging of matter suspended in a gas stream.
811,485	Regie Nationale Des Usines Renault	Pneumatic jacks.
815,868	Regie Nationale Des Usines Renault	Producing thin sand moulds for sand-shell moulding.
817,519	Regie Nationale Des Usines Renault	Preparing an atmosphere for the heat treatment of metal.
820,861	Regie Nationale Des Usines Renault	Pneumatic jacks.
831,214	Regie Nationale Des Usines Renault	Braking device for an apparatus operated by compressed air.
831,969	Regie Nationale Des Usines Renault	Preparation of chemically reactive allylcellulose.
842,333	Regie Nationale Des Usines Renault	Sparking plugs of the surface discharging type.
846,481	Regie Nationale Des Usines Renault	Spheroidal graphite cast iron.
850,490	Regie Nationale Des Usines Renault	Differential pressure pneumatic jacks.
858,804	Regie Nationale Des Usines Renault	Double-acting distributors for pneumatic apparatus.
859,732	Regie Nationale Des Usines Renault	Lubricants for lubricating surfaces under severe conditions.
860,089	Regie Nationale Des Usines Renault	Sealing means.
860,090	Regie Nationale Des Usines Renault	Sealing means.
862,212	Regie Nationale Des Usines Renault	Apparatus for the direct analysis of spectral lines.
862,669	Regie Nationale Des Usines Renault	Low-tension spark plugs.
867,482	Regie Nationale Des Usines Renault	Machines for winding off wire, rope, cord, thread or the like from reels thereof.
871,836	Regie Nationale Des Usines Renault	Methods of synthesizing 2, 4, 4, 4-tetrachlorobutyric acid.
	March 5, 1962	
671,508	Regie Nationale des Usines Renault	Apparatus for preparing cementation gas.
765,234	Hurum, F. J. O.	Addition of briquettes to a molten metal or alloy in a furnace.
785,551	Hurum, F. J. O.	Generating magnesium vapour in the interior of a molten metal or alloy using magnesium oxide.
804,928	Aktiengesellschaft, Brown Boveri & Cie	Turbogenerator rotors.
	March 6, 1962	
797,074	Andre Citroen	Indication of readings of measuring instruments.
804,964	Montecatini Societa Generale per L'Industria Mineraria e Chimica	Antistatic compositions and their preparation and use.
806,172	Bondanini, F.	Apparatus for the preparation and filtration of infusions.
823,515	Imhausen Werke G.m.b.H.	Terephthalic acid esters.
824,624	Imhausen Werke, G.m.b.H.	Treatment of polyesters.
828,904	Pondreries Reunies De Belgique S.A.	Fungicidal compositions.
834,159	Sonneville, R. P. and anr.	Rail-fixing device.

Any person who claims that the patentee at the time of endorsement of any of the above patents was precluded by a contract in which the claiment is interested from granting Licences under the patents may apply for cancellation of the endorsement of Patents Form No. 45 within two months after the date of endorsement.

GORDON GRANT
Comptroller-General

The Patent Office.

Application for Cancellation of 'Licences of Right'

NOTICE IS HEREBY GIVEN that application has been made for the cancellation of the endorsement 'Licences of Right' on the following Patent.

NUMBER	GRANTEE	SUBJECT-MATTER
646,490	General Aniline & Film Corporation	Colour developers for the production of phenazonium dyestuff photographic images.
713,930	Oswald Xaver Heinrich subsequently assigned to Dieter Otto Heinrich.	Centrifugal dust collectors.
719,296	Frank Frungel	Stroboscopic light source.
719,356	Frank Frungel	Stroboscopes, etc., electric sparking system.
742,396	Frank Frungel	Signalling system transmitter lamp.
746,030	Frank Frungel	Signalling system receiver.

Any person may give notice of opposition to the applications by filing Patents Forms No. 46 at the Patent Office, 25 Southampton Buildings, London, W.C.2 on or before May 4, 1962.

GORDON GRANT
Comptroller-General

The Patent Office.

Aid for Export Trade

Linked with the Government's export drive, the Central Office of Information has produced a new edition of a booklet entitled 'Worldwide Export Publicity Service'. Copies: Central Office of Information, Hercules Road, London, S.E.1.

'F.o.B. Vessel'

'F.o.B. Vessel,' an Association of British Chambers of Commerce publication, has been revised and redesigned. Copies from the Association at 68 Queen Street, London, E.C.4, price 1s.

CUSTOMS NOTICES OF INTEREST TO EXPORTERS

THE FOLLOWING Public Notices issued by H.M. Customs and Excise relate to various aspects of export procedure. Copies of these Notices may be obtained from the local Officer of Customs and Excise, whose address appears in the telephone directory, and to whom all inquiries should be addressed, or from the Secretary, H.M. Customs and Excise, King's Beam House, Mark Lane, London, E.C.3.

Notice No.	
	GENERAL
106	Temporary exportations of samples by British commercial travellers.
113	Scale of charges for the special attendance of an Officer of Customs and Excise given at the request of a merchant or trader.
118	Samples required for the purpose of promoting exports from the United Kingdom; admission without payment of Customs Duty and Purchase Tax.
206	Relief from Customs Duty and Purchase Tax for goods temporarily imported for process or repair and subsequent re-exportation.
207	Re-imported goods; relief from Customs Duty and Purchase Tax.
210	Temporary importation of films and similar goods for copying, printing, etc., to fulfil export orders.
427	Declarations of value on Customs export documents.
77E	Purchase Tax – Exports.
49	Temporary importations; International Co-operation.
215	Relief from Customs Duty and Purchase Tax on importation of goods intended for export and not otherwise eligible for relief.
S.N.6	Notice to Passengers (Exchange Control and Export Licensing).
	*Notice to Exporters – Exchange Control (issued by H.M. Treasury).
	DRAWBACK
218	Drawback on certain imported goods exported without change of state.
219	Drawback on certain exported goods manufactured from imported materials on which duty has been paid.
291	Claims for drawback on goods exported where there has been a variation in the duty rate.
372	Authorization of signatories to drawback claims.
7	Drawback on mixed or blended beers when exported or deposited in bonded warehouse.
224	The examination of bottled beer, exported on drawback, at the premises of a licensed brewer for sale, or beer dealer as an alternative to examination on the quay.
276	Drawback on roasted coffee, roasted chicory or mixtures of roasted coffee and roasted chicory when exported.
172	Drawback on hydrocarbon oils.
171	Drawback on hydrocarbon oil used in the United Kingdom in the manufacture of goods not containing hydrocarbon oil.
56	Drawback on British manufactured saccharin and saccharin goods when exported.
220	Drawback on silk and man-made fibres.
48	Drawback on sugar, and on composite articles containing sugar, cocoa, etc.
130 and 130A	Sugar Act, 1956. Surcharge repayment on sugar and molasses. (These Notices should be read in conjunction with Notice No. 48.)
131	Sugar Act, 1956. Composite goods containing sugar or molasses. Procedure following a change in rate of surcharge, etc., under the Act.
212	Drawback on blended tea.

* Also obtainable from any Bank.

Trade Fairs and Exhibitions at Home and Overseas

Changes in Trade Fairs and Exhibitions Announcements

BECAUSE of pressure of space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:

	Date Last Published	Date Next Published
Outside Europe	This issue	July 6
Europe	Mar. 2	June 1
United Kingdom	Feb. 2	May 4

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the following lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Publicity and Fairs Branch, Horse Guards Avenue, London, S.W.1 (Telephone: Trafalgar 8855, Extension 3096 Europe: 3097 United Kingdom and outside Europe) will be glad to answer general inquiries but application should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Publicity and Fairs Branch can also provide information about other events, which owing to space limitation, are not included in the list.

* indicates fair which is held annually at approximately the time state.

† indicates fair which is held in alternate years at approximately the time stated.

Additions to Classified Lists of Trade Fairs and Exhibitions

THE FAIRS and exhibitions given below are additions to the full lists published in the *Board of Trade Journal* on March 2, February 2, respectively.

EUROPE

No Change:

UNITED KINGDOM

Additions:

MANCHESTER: HEATING, VENTILATING & FUEL EFFICIENCY EXHIBITION, – September 11-20, 1962.
At City Hall, Deansgate, Manchester 3. Apply. Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester, 3. (Tel.: Deansgate, 6363.)

LONDON: AMUSEMENT TRADES EXHIBITION – January 29-31, 1963.
* At New Royal Horticultural Hall, S.W.1. Apply, Amusement Trades Exhibition Ltd., 19 Charing Cross Road, London W.C.2. (Tel.: Whitehall 2524.)

Centra International Exhibition

THE FIRST Centra International Exhibition and Congress, 1962, was held at the Old Horticultural Hall, Westminster, from March 26 to 29, when officials, wholesale and retail members from Britain, Belgium, Denmark, France, Germany and Holland attended. Since Centra – a voluntary group trading organization – came to Britain in 1958 more than 2,600 independent British retail grocers and 28 British wholesale grocers have joined the association whose aim is the development of the private grocer.

The exhibition afforded an opportunity for Centra, shopfitting consultants, food manufacturers and marketing authorities to display and demonstrate their goods and services. Centrepiece of the show was a complete, fully-fitted and stocked modern self-service shop occupying 2,800 square feet. At the Congress sessions talks on a variety of subjects included 'the changing pattern of trade', 'the future of British trade', 'supermarket thinking in the United Kingdom', and the 'implications of the Common Market for food distribution'.

'Gateway to Britain Week' in Norway

A 'GATEWAY TO BRITAIN' week will be held from September 19 to 30, 1962, in Bergen and Stavanger, the two main urban centres of Western Norway. Shops in both towns will put on special displays of British consumer goods and a range of British products will be on show in the trade exhibition halls of each town. A programme of artistic, cultural and sporting events is being organized, and the main shopping streets will be decorated with British flags and emblems.

The initiative for this event has come from the North East (as is recognized in its title) and it follows the "Norway Week" held in various North East Towns last October. The main organizing body in this country is the Gateway to Britain Week Conference, formed at a meeting called by the Lord Mayor of Newcastle and consisting of representatives of local authorities, trade associations, Chambers of Commerce and other bodies. The Chairman of the Conference is Mr. S. A. Sadler Forster, C.B.E, D.C.L., J.P., F.C.A., Chairman of the Industrial Estates Management Corporation of England, and the North East Development Council have released two members of their staff to help organize the Week. In Norway, organizing committees have been formed in Bergen and Stavanger, consisting of the Mayors of those towns, H.M. Consul in Bergen and the British Vice-Consul in Stavanger, prominent business men and others; while the Commercial Counsellor to H.M. Embassy in Oslo is a member of a small co-ordinating committee.

The Week is being supported by the Board of Trade and its advisory group on British Weeks and store promotions overseas.

All British firms already exporting to Norway are invited to consider how they might profit from the goodwill deriving from the Week by intensifying their sales effort, encouraging special displays in the shop windows, or by taking space in one of the exhibition halls. (Inquiries about the formal industrial exhibitions, as distinct from other forms of participation, should be addressed to the Chairman, Industrial Exhibitions Committee, Gateway to Britain Week, Central Administration Buildings, Team Valley Estate, Gateshead-on-Tyne 11.)

Firms not already exporting to Norway and without agents or other business contacts in that country, are invited to seek help of the Board of Trade by writing to Export Publicity and Fairs Branch, Horse Guards Avenue, London S.W.1 or making inquiries through the nearest Regional Office of the Board. If preferred, correspondence may be addressed directly to the Commercial Counsellor, British Embassy, Drammensveien 4, Oslo, Norway.

Fourth European Congress of Petroleum Equipment

THE FOURTH European Congress of Petroleum Equipment will be held at Church House, Westminster, London, from June 25 to 28, 1962. Technical papers will be presented by leading authorities from many Western European countries who are specialists in the design and manufacture of equipment for the oil industry. The Congress will be opened by Sir Stephen Gibson, chairman of the Permanent Council of the World Petroleum Congress.

Further particulars may be obtained from the Council of British Manufacturers of Petroleum Equipment, 118, Southwark Street, London, S.E.1.

Second Meat Machinery Exhibition

NEW EQUIPMENT and machinery from Britain, the United States and Continental countries were highlighted at the second Meat Machinery Processing and Handling Exhibition at the New Horticultural Hall, Westminster, London, from March 26 to 29. Three times the size of last year's show, the emphasis was on automation with machines ranging from a small burger producing machine to a 20 feet long sausage making machine and a large overhead track scale for weighing sides of meat.

The exhibition under the patronage of the Institute of Meat was opened by Mr. Frank Gerrard, President of the Institute.

The ONLY Refrigeration Show in Britain during 1962!

INTERNATIONAL

REFRIGERATION

FAIR & CONVENTION

OLYMPIA LONDON

13TH–19TH APRIL

10 a.m.–6 p.m. daily

(Saturday 10 a.m.–4 p.m. Closed on Sunday)

ADMISSION 3/- (Overseas Visitors free)

Plan your visit now!

I.R.F.

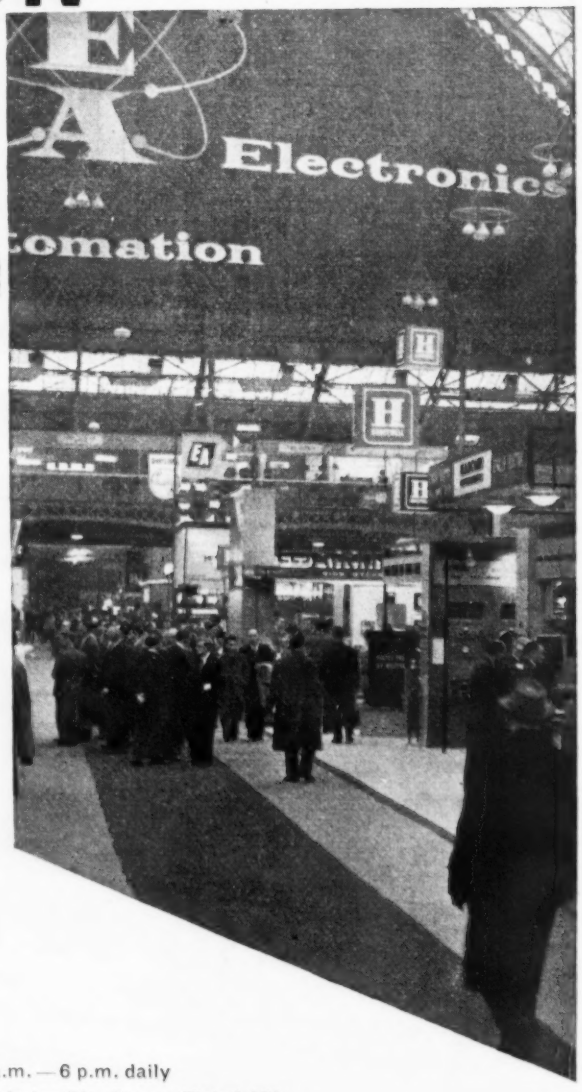
SPONSORED BY THE BRITISH REFRIGERATION ASSOCIATION

Organised by CONTEMPORARY EXHIBITIONS LTD., Walmar House, 288 Regent Street, London, W.1 :: MUSeum 5153 (3 lines)

INSTRUMENTS ELECTRONICS AUTOMATION

INTERNATIONAL EXHIBITION

More than 500 British and foreign manufacturers of electronic equipment, scientific instruments and industrial controls are showing their newest products at the 1962 I.E.A.—**the largest exhibition of its kind ever held in the world.** If you are in this field, or planning automation in your factory and office, **you should be there** for the 1962 I.E.A. exhibition will show not only the latest developments in instrumentation and electronic equipment, but also prototypes vital to the world in the years ahead.



✳this years Show of the Future!

OLYMPIA, LONDON
28 MAY—2 JUNE 1962

10 a.m. — 6 p.m. daily
Admission 5/- Season Ticket 10/-

INDUSTRIAL EXHIBITIONS LIMITED, 9 ARGYLL STREET, LONDON, W.1

AN IEE EXHIBITION

wh

Exhibitions and Fairs (*Continued*)

British Goods at First Tripoli Fair Since 1938

THE FIRST International Trade Fair to be held in Tripoli since 1938 was opened by the Prime Minister of Libya, Sayed Ali Bin Othman, on February 20, 1962. In addition to Libya's own pavilions which provided a colourful background of Libyan Industry, agriculture, broadcasting, handicrafts, tourism, etc., eighteen countries had official national pavilions and there were also many private commercial stands. Among Libya's Arab neighbours, Tunisia, Morocco, the United Arab Republic, the Lebanon and Iraq had official representation. European countries with official pavilions included Italy, the German Federal Republic, Belgium, Luxembourg, Holland, Austria and Greece. The United States, Nationalist China and the Republic of Korea also had pavilions. The communist bloc countries were represented by the Soviet Union, Bulgaria, Czechoslovakia and Poland.

Although there was no official British pavilion there was an interesting display of British goods. British motor cars on show included those of Ford, Hillman and Austin. British tractors and agricultural machinery were also displayed and in the Household Appliances Pavilion there were many British items. The only stand exclusively representing United Kingdom goods, however, was that shared by Stewarts and Lloyds, Stanton and Staveley and Arcon Buildings. A sea water distillation plant in the United States Pavilion was of British manufacture and some of the machinery on the stand of the State Tobacco Monopoly (which is run in association with the British American Tobacco Company) was of British manufacture. British oil companies which are working in Libya also contributed to the Petroleum Industry Pavilion. Other British stands included those of Mitchell Cotts and Company (Libya) Limited, Malta, and Simmons, Farsons, Cisk, Barclays Bank D.C.O., the British Bank of the Middle East and Cable and Wireless.

The Fair's cinema had two British evenings when United Kingdom films with Arabic language sound were shown to large audiences.

It was stated that over 250,000 visitors had visited the Fair by the closing day on March 20. The Fair was extended beyond the official closing date, partly to allow visitors to attend on March 21 which had been declared a holiday in celebration of the cease-fire in Algeria. Official delegations from most of the participating countries visited Tripoli in the early days of the Fair and in some cases had trade talks with Libyan officials during their stay. Although it is premature to try and assess the number of serious trade inquiries received by exhibitors, it is generally reported that useful business was done.

Messrs Coobar and Halliday, directors of Mitchell Cotts & Co. (Libya) Ltd., seen being introduced to H.R.H. The Princess Royal by Mr. D. R. Collard (first secretary Commercial, British Embassy, Tripoli) at the entrance to the Mitchell Cotts stand.

H.R.H. The Princess Royal, who was visiting units of the British forces in Libya from March 17–21, called at the Fair on March 19 and was accompanied on her tour of exhibits by H.E. the Minister of National Economy, Sayed Salem el Sadiq, and the Director-General of the Fair, Sayed Ali Kherbish, and a number of other British and Libyan officials. She visited most of the Libyan official pavilions and a selection of other national pavilions and well as seeing all the British exhibits at the Fair.

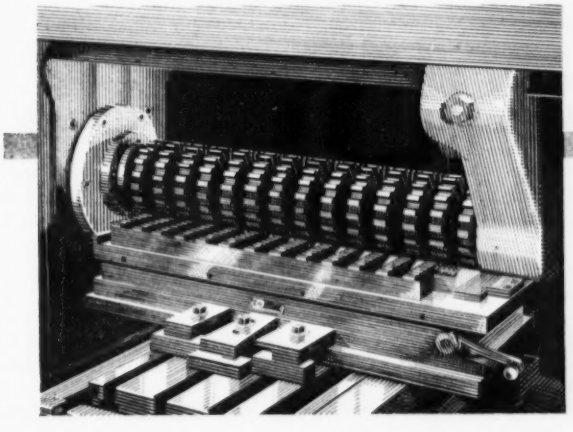
The Fair, which was the first to be organized in the country since Libya became independent more than ten years ago, is thought to have been a great success. It also coincided with Libya's entry into the world oil market with her own crude oil which was first shipped in October last year and which promises to provide substantial revenues for the country's development in the immediate future. Plans are already in hand for a similar Fair next year and it is hoped that it will become an annual event attracting all those foreign countries wishing to do business in Libya's rapidly expanding market.

British Surgical Equipment Export Display in Cologne

THIRTEEN BRITISH manufacturers are to take part in a combined display of British surgical instruments, equipment and appliances at the International Hospital Exhibition in Cologne, May 9-12. This display is being organized jointly by the Board of Trade and the Surgical Instrument, Equipment and Appliance Export Group, 6 Holborn Viaduct, London.

The British exhibitors' products range from aids for spastics, operating tables and hospital furniture to electro-surgical equipment, opthalmic instruments and medical diagnostic sets. The Export Group, which represents 85 British manufacturers of surgical instruments, appliances and equipment, will staff a trade inquiry bureau on the combined stand.

The exhibition is to be held simultaneously with the 3rd German Hospital Conference. A previous hospital exhibition in Cologne in 1958 attracted 20,000 professional visitors from 35 countries.



Rapid clamping cuts costs

The Eclipse range of Permanent Magnet Chucks, incorporating powerful Alcomax Magnets provides the strongest magnetic hold. These standard tools can be modified to suit your particular job. The many accessories available increase their versatility.
Further advice from your local 'Eclipse' distributor.

Eclipse THE FIRST NAME FOR MAGNETIC TOOLS

Made by James Neill & Company (Sheffield) Limited and obtainable from all tool distributors

PM166

Exhibition and Fairs (*Continued*)

Forthcoming British Weeks and Store Promotions

A LIST of forthcoming British Weeks and Store Promotions was published in the *Board of Trade Journal* of February 23 (page 407). The programme below reflects changes notified to the Board of Trade since that date.

PLACE	NAME OF PROMOTION	DATES	ORGANIZERS and/or CONTACTS
		1962	
Tokyo	Store Promotions: Takashimaya and Mitsukoshi	Early April	Commercial Department, British Embassy, 1 Ichibancho, Chiyoda-ku, Tokyo.
Solothurn Schaffhausen, Lausanne, Lugano, Basle, Chur, Langenthal, Lucerne; Liestal, Sion, Vevey, and Zug.	Store Promotions: Grands Magasins Rheinbrucke.	April 27 to June 30	Mr. B. Loring, Myer Emporium, 8 Brook Street, London, W.1. (Tel.: Grosvenor 1543).
West Berlin	British Fortnight (including Store Promotions by Kaufhaus des Westens, Wertheim, Karstadt).	April 30 to May 12	Commercial Section, British Consulate-General, B.F.P.O. 45, Berlin
Seattle	Store Promotions: Frederick & Nelson Safeway, } Food Tradewell, } Promotions (coinciding with British Days in Century 21 Fair.)	May 29 to June 2	Commercial Section, British Consulate-General, 1216 Norton Buildings, 801 2nd Avenue and Colombia Street, Seattle 4.
Stockholm	Store Promotions: including Nordiska Kompaniet, P.U.B. (coinciding with British Trade Fair).	May 18 to June 3	British Overseas Fairs Ltd., 21 Tothill Street, London, S.W.1. (Tel.: Whitehall 6711).
Vancouver, Brentwood, New Westminster, and Victoria.	Store Promotions: T. Eaton Co. Ltd.	May 23 to July 28	British Trade Commissioner, Bank of Nova Scotia Buildings, 602 West Hastings Street, Vancouver 2, British Colombia.
Portland, Oregon	Store Promotion: Meier & Franks.	August 15 to September 3	Commercial Section, British Consulate-General, 1216 Norton Buildings, 801 2nd Avenue & Columbia Street, Seattle 4.
Bergen and Stavanger	British Week: 'Gateway to Britain Week.'	September 19 to 30	Gateway to Britain Week Office, c/o Central Administration Buildings, Team Valley, Gateshead 11. (Tel.: Gateshead 76071, Extn. 19).
New York	Store Promotion: Bloomingdale's (Menswear).	Mid September (for 6 or 8 weeks)	Commercial Department British Consulate-General, 7th Floor, 99 Park Avenue, New York, 16.
Beirut	Display of Bathroom fittings (proposed).	Autumn	Commercial Department, British Embassy, Avenue de Pans, Ain el Mreisse, Beirut.
Geneva	British Fortnight	October 1 to 13	Commercial Department, British Embassy, Willadingweg 83, Berne.
Pittsburgh	Store Promotion: Kaufmann's British Menswear Week.	October	Commercial Department, British Embassy, 3100 Massachusetts Avenue, N.W. Washington 8, D.C.
San Francisco	London Week	November 12 to 17	Secretary of London Week Committee, Room 507, 310 Sansome Street, San Francisco 4, *or* British Consulate-General, 343 Sansome Street, San Francisco 4.
Kansas City and Wichita	Store Promotion: Macy's 'Festival of Britain.'	November 25 to December 29	British Consulate, Room 1509, Commerce Trust Building, 922 Walnut Street, Kansas City 6, Missouri.
		1963	
Tokyo	British Week (Proposed)	Spring	Commercial Department, British Embassy, 1 Ichibancho Chiyoda-Ku, Tokyo.
Panama	British Week: Textile/Motor Show (under discussion).	Spring	Commercial Department, British Embassy, Via Espana 120, Panama City.
Munich	British Week	May 27 (for 2 or 3 weeks)	British Consulate-General, Akademiestrasse 7-9, Munich.
Zurich	British Week	September	British Consulate-General, Dufourstrasse 56, Zurich.
Australia	British Weeks (Proposed) Adelaide, Hobart. (General promotional activities in Australia under consideration).	Autumn 1963 Sept./Oct. 1962 or March 1963	Board of Trade, Export Publicity and Fairs Branch, Horse Guards Avenue, London, S.W.1.

N.P.L. Conference on Accuracy of Industrial Measurements

MR. DENZIL FREETH, Parliamentary Secretary to the Minister for Science, will open the two-day national conference on 'The accuracy of industrial measurement of length and diameter' at the National Physical Laboratory at 10 a.m. on Tuesday, April 17. Intended for those actually concerned with inspection, the conference is aimed at re-emphasizing the basic principles of measurement and showing how these may be applied in practice. It is being promoted by the Laboratory in collaboration with the Institutions of Mechanical, Electrical and Production Engineers.

Tourist Year Off to Flying Start

MORE than 69,000 overseas visitors came to Britain in January, says the British Travel and Holidays Association, Britain's official tourist organization. This was an increase of 9 per cent. on the same month last year.

There were 12,300 visitors from the United States during the month, compared with 10,200 in January, 1961. This represented an increase of 21 per cent. Visitors from Europe in January rose by 8 per cent. of 32,600.

The BTHA also announce that Britain earned an estimated £298 million, including fare payments, from its 1,823,700 visitors from abroad last year.

Higher Limits for some Insured Letter Mail for Abroad

THE GENERAL POST OFFICE announce that as from April 2, 1962, the limit for insured letters and boxes sent by surface to Cameroun, the Central African Republic, Chad, Congo (formerly Moyen (Middle) Congo), Gabon, Madagascar (including the Comoro Islands) and the islands of St. Pierre and Miquelon will be raised from £200 to £360.

At the same time the maximum value for insured letters and boxes despatched by surface to French Polynesia will be increased from £200 to £350.

Parcel Service to South Pacific

THE GENERAL POST OFFICE announce that from April 2 parcels may be sent by air mail to the Caroline, Marianne and Marshall Islands. Full details are available at any Post Office.

Third European Purchasing Conference in Dusseldorf

THE THIRD European Purchasing Conference will be held in Dusseldorf from April 26-30.

Proceedings of the Conference will be available from the Purchasing Officers Association, 164a, Queen Victoria Street, London, E.C.4, on July 1.

'U.K., Commonwealth and Common Market'

'U.K., Commonwealth and Common Market,' by Professor J. E. Meade, has been published as Hobart Paper No. 17 by the Institute of Economic Affairs, 66a Eaton Square, London, S.W.1. (5s., by post 5s. 6d.)

Bulletin for Industry

A further set of questions and answers on issues affected by the current negotiations between the United Kingdom and the E.E.C. is contained in the current issue of the 'Bulletin For Industry'. Copies free from the Information Dept., Treasury, Whitehall, London, S.W.1.

CANADA

...A HAND OF ACES is held by businessmen who have the Bank of Montreal publications for reference.
If your aim is business, or increased business, in the Canadian Market, we can help you with practical information and advice.
These Bank of Montreal publications should be on your desk and we will gladly send them to you without obiigation:—

- 'YOUR GUIDE TO BUSINESS IN CANADA'
- 'TAXATION IN CANADA'
- 'BUSINESS REVIEW'
- 'A GUIDE FOR OIL AND GAS OPERATORS IN CANADA'

Bank of Montreal

Incorporated in Canada in 1817 with Limited Liability

Canada's First Bank

HEAD OFFICE: MONTREAL
MAIN LONDON OFFICE: 47 THREADNEEDLE STREET, E.C.2
WEST END OFFICE: 9 WATERLOO PLACE, PALL MALL, S.W.1

Over 850 Branches and Offices throughout Canada and Abroad

Europlastique 62

INTERNATIONAL PLASTICS & RUBBER TRADE FAIR

PARIS

Exhibition Park, Porte de Versailles

MAY 19 — 29, 1962

Almost 700 firms from the following countries will show the latest trends in this important industry

AUSTRIA • BELGIUM • CANADA • CZECHOSLOVAKIA • DENMARK • ENGLAND
FRANCE • GERMANY • HOLLAND • HUNGARY • ITALY • NORWAY
POLAND • PORTUGAL • SWEDEN • SWITZERLAND • U.S.A.

A visit to this Fair is a MUST for all persons wishing to keep abreast of the latest developments

Enquiries to:

DU MONT PUBLICITY CO. LTD., 18 Queensberry Place, London, S.W.7

Telephone: KEN 1700

Trade Fairs and Exhibitions Outside Europe

1962 — General

OSAKA: 5TH INTERNATIONAL TRADE FAIR — April 5-25.
† Apply, Osaka International Trade Fair Commission, Honmachi-Basbi, Higasbi-Ku, Osaka, Japan.

JOHANNESBURG: RAND EASTER SHOW — April 10-23.
* At Milner Park. Apply, Witwatersrand Agricultural Society, P.O. Box 4344, Johannesburg.

SEATTLE: WORLD FAIR — April 21-October 21.
Apply, The Director, Century 21 Exposition Inc., Exposition Buildings, Seattle, 9.

CASABLANCA: INTERNATIONAL TRADE FAIR — April 26-May 13.
* Apply, British Chamber of Commerce, 101 Boulvard Mohamed El Hansali, Casablanca.

BULAWAYO: CENTRAL AFRICAN FAIR AND EXHIBITION — April 28-May 6.
* At Agricultural Society's Showground. Apply, The Development Officer, Bulawayo Agricultural Society, P.O. Box 1776, Bulawayo, S. Rhodesia.

NEW YORK: UNITED STATES WORLD TRADE FAIR — May 11-22.
* At the Coliseum. Apply, U.K. Agents: Trade Fairs and Promotions Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

TEL AVIV: NEAR EAST INTERNATIONAL FAIR — June 5-July 5.
Apply, Near East Exhibitions Co. Ltd., Tel Aviv, and Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

CHICAGO: INTERNATIONAL TRADE FAIR — July 25-August 12.
* At McCormick Place. Apply, Chicago Association of Commerce and Industry, 30 West Monroe Street, Chicago, Illinois.

NICOSIA: 9TH CYPRUS INTERNATIONAL FAIR — June 29-July 22.
* Apply, Management Head Office, 9th Cyprus International Fair, P.O. Box 625 Solon Street, Nicosia, Cyprus.

IZMIR: 32ND INTERNATIONAL TRADE FAIR — August 20-September 20.
* Apply, The Secretary, The British Chamber of Commerce of Turkey (Inc.), Buldanlioglu Han Nos. 4/5 Necatibey Cad, No. 246 Galata — Istanbul, Turkey.

DAMASCUS: INTERNATIONAL TRADE FAIR — August 25-September 20.
* Apply, La Direction Generale de la Foire Internationale de Damas, 187 Boulevard Bagdad, Damascus.

KARACHI: PAKISTAN INTERNATIONAL FAIR — October 12-November 27.
Apply, The Organizer, Pakistan International Fair, National Small Industries Corporation, PR — 1/29 Randal Road, Karachi 3.

MONTREAL: 6TH INTERNATIONAL TRADE FAIR — October 26-November 4.
* At Show Mart. Apply, Montreal International Trade Fair, 1700 rue Berri Street, Montreal, P.Q.

LAGOS: NIGERIA INTERNATIONAL TRADE FAIR — October 27-November 18.
Apply, Federal Ministry of Commerce and Industry, Lagos, Nigeria.

1962 — Specialized

Agriculture, Agricultural Machinery, Dairy Industries and Livestock

PALERMO, BUENOS AIRES: ANNUAL LIVESTOCK SHOW OF THE ARGENTINE RURAL SOCIETY — July 23-August 5.
* Apply, Sociedad Rural, Buenos Aires, Argentine.

SYDNEY: 12TH WORLD'S POULTRY CONGRESS AND EXHIBITION — August 13-18.
At Royal Agricultural Society's Showgrounds. Apply, Industrial & Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

NAIROBI: ROYAL AGRICULTURAL SHOW — September 26-28.
* Apply, Royal Agricultural Society of Kenya, P.O. Box 30176, Nairobi.

Aircraft

PITTSBURGH: 15TH ANNUAL NATIONAL BUSINESS AIRCRAFT CONVENTION AND FORUM — October 2-4.
* At Penn-Sheraton Hotel. Apply, National Business Aircraft Association Inc., 344, Pennsylvania Building, Washington 4 D.C.

Automation

NEW YORK: INSTRUMENT SOCIETY OF AMERICA INSTRUMENT-AUTOMATION CONFERENCE AND EXHIBIT — October 15-19.
* At the Coliseum. Apply, Instrument Society of America, Penn-Sheraton Hotel, 530 William Penn Place, Pittsburgh 19, Pennsylvania.

Boats

MINNEAPOLIS: ANNUAL BOAT SPORTS AND TRAVEL SHOW — March 30-April 8.
* Apply, General Shows Inc., 409 Times Building, Minneapolis, Minnesota.

MELBOURNE: INTERNATIONAL BOAT SHOW — July 18-28.
* At Exhibition Buildings. Apply, Exhibition Promotions Pty., Suite 12, 33 Queen's Road, Melbourne.

CHICAGO: SIXTH ANNUAL NATIONAL BOAT TRADE SHOW — September 14-17.
* At Navy Pier. Apply, American Shows Inc., 30 North La Salle Street, Chicago 2, Illinois.

CHICAGO: MARINE TRADES EXHIBIT AND CONFERENCE — September 28-October 1.
* At McCormick Place. Apply, Boat Show Department, Marine Trades Exhibit and Conference, 307 North Michigan Avenue, Chicago, Illinois.

Electrical, Radio, Television, Electronics

LOS ANGELES: 91ST CONVENTION AND EXHIBIT OF THE SOCIETY OF MOTION PICTURES AND TELEVISION ENGINEERS — April 30-May 4.
* At the Ambassador Hotel. Apply, Society of Motion Picture and Television Engineers, 55 West 42nd Street, New York, 36.

CHICAGO: ELECTRONIC PARTS DISTRIBUTORS SHOW — May 21-24.
* At Conrad Hilton Hotel. Apply, General Manager, Electronic Industry Show Corporation, 11 S. La Salle Street, Chicago, Illinois.

LOS ANGELES: WESTERN ELECTRONIC SHOW AND CONVENTION 'WESCON' — August 21-24.
* Apply, Western Electronic Show and Convention, 1434 S. La Cienega Boulevard, Los Angeles 35, California.

Engineering, Machinery, Machine Tools

CHICAGO: DESIGN ENGINEERING SHOW — April 30-May 3.
* At McCormick Place/Lake Front Exposition Center. Apply, Clapp & Poliak, Inc., 341 Madison Avenue, New York 17, N.Y.

DETROIT: A.F.S. CASTINGS CONGRESS AND EXPOSITION AND 29TH INTERNATIONAL FOUNDRY CONGRESS — May 5-11.
* At the Auditorium. Apply, The American Foundrymen's Society, Golf and Wolf Roads, Des Plaines, Illinois.

CLEVELAND: THE 1962 ASTME ENGINEERING CONFERENCE AND TOOL EXPOSITION — May 7-11.
Apply, American Society of Tool Engineers, 10700 Puritan Avenue, Detroit 37, Michigan.

OSAKA: JAPAN INTERNATIONAL MACHINE TOOL FAIR — October 10-21.
Apply, The Secretariat, Osaka International Trade Fair Commission, Honmachi-Basbi, Higasbi-Ku, Osaka, Japan.

SAN FRANCISCO: ANNUAL CONVENTION AND EXHIBITION OF THE NATIONAL AUTOMATIC MERCHANDISING ASSOCIATION — October 13-16.
* Apply, National Automatic Merchandising Association, 7 South Dearborn Street, Chicago, 3, Illinois.

Fancy Goods, Gifts, Toys

TORONTO: THE FALL GIFT SHOW — September 24-27.
* Apply, National Gift Shows, Seecombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

MONTREAL: THE FALL GIFT SHOW — August 27-30.
* Apply, National Gift Shows, Seecombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

MELBOURNE: THE MELBOURNE TOY FAIR — May 21-26.
* At Exhibition Buildings. Apply, Hugh Anderson Pty Ltd., Foster House, 130, Exhibition Street, Melbourne.

Heating

CHICAGO: 24TH NATIONAL OIL HEAT AND AIR CONDITIONING EXPOSITION — April 9-12.
* At Conrad Hilton Hotel. Apply, National Oil Fuel Institute Inc., c/o National Expositions Co. Inc., 17 East 45th Street, New York 17, N.Y.

Homes, Household Goods and Hardware

CHICAGO: INDEPENDENT HOUSEWARES SHOW — July 8-12.
* At Morrison Hotel, Chicago. Apply, Independent Housewares Exhibit, 8 South Dearborn Street, Chicago, 3, Illinois.

CHICAGO: NATIONAL HOUSEWARES SHOW — July 9-13.
* At McCormick Place, Chicago. Apply, National Housewares Manufacturers Association, Merchandise Mart, Chicago 54, Illinois.

SYDNEY: 8TH SYDNEY HOMES SHOW — June 29-July 7.
* At R.A.S. Showground. Apply, Industrial Public Relations Service of Australia, Royal Agricultural Society's Showground, Box 4962, G.P.O., Sydney.

Hotel, Restaurant, Catering and Foodstuffs

NEW YORK: ANNUAL CONVENTION AND EXPOSITION OF THE NATIONAL CANDY WHOLESALERS ASSOCIATION — July 29-August 2.
* At Commodore Hotel. Apply, National Candy Wholesalers Association, 1343 L. Street, N.W., Washington, 5, D.C.

Trade Fairs and Exhibitions Outside Europe (*Continued*)

SAN FRANCISCO: 2ND WESTERN NATIONAL RESTAURANT SHOW AND CONVENTION – August 27-30.
* At Civic Auditorium and Brook's Hall. Apply, National Restaurant Association, 1530 North Lake Shore Drive, Chicago 10, Illinois.
NEW YORK: FIFTH INTERNATIONAL FOOD CONGRESS AND EXHIBITION (AIDA) – September 8-16.
At the Coliseum. Apply, Fifth International Food Congress and Exhibition, 1849 West 24th Street, Cleveland 13, Ohio.

Leather, Footwear

ST. LOUIS, MISSOURI: 16TH ANNUAL SHOE SHOW – April 29-May 2.
* At Sheraton Jeqerson Hotel, Statler Hotel and the St. Louis Merchandise Mart Building. Apply, St. Louis Shoe Manufacturers' Association, 1221 Locust Street, St. Louis, Missouri.

Medical

EDMONTON: 17TH WESTERN CANADA HOSPITAL INSTITUTE EXHIBITION – June 4-8.
* At Northern Alberta Jubilee Auditorium. Apply, The Secretary, Associated Hospitals of Alberta, 9924 106th Street, Edmonton.
MONTREAL: 15TH ANNUAL CONGRESS OF THE CATHOLIC HOSPITALS OF THE PROVINCE OF QUEBEC – June 25-27.
* Apply, Roland Levert, Executive Director, Comite des Hopitaux du Quebec, 4370 Pie IX Boulevard, Montreal 36, P.Q.
MONTREAL: 10TH INTERNATIONAL RADIOLOGICAL CONGRESS AND EXHIBITION – August 26-September 1.
Apply, The Organizer, Dr. Carleton B. Pierce, Suite 204, 1555 Summerhill, Montreal 25, Canada.
TORONTO: 38TH ANNUAL CONVENTION AND EXHIBITION OF THE ONTARIO HOSPITAL ASSOCIATION — October 29-31.
* At Royal York Hotel. Apply, Mr. G. S. Roberts, Director of Public Relations, Ontario Hospital Association, 24 Ferrand Drive, Toronto (Don Mills).

Motor Transport

MONTREAL: 5TH ANNUAL BRITISH MOTOR SHOW – April 5-8.
* At Queen Elizabeth Hotel. Apply, Mr. G. Henderson, Chairman, The Organizing Committee, British Automobile Distributors, c/o Cooke Toledo Motors, Montreal, P.Q.
NEW YORK: INTERNATIONAL AUTOMOBILE SHOW – April 21-29.
* At the Coliseum. Apply, Charles Snitow Organisation Inc., 331, Madison Avenue, New York 17, N.Y.

Music

NEW YORK: ANNUAL MUSIC SHOW – June 24-28.
* At New Yorker Hotel and the New York Trade Show Building, New York. Apply, National Association of Music Merchants, 222 West Adams Street, Chicago 6, Illinois.
CHICAGO: WORLD'S FAIR OF MUSIC AND SOUND – August 31-September 9.
At McCormick Place. Apply, J. W. Brennock, Esq., World's Fair of Music and Sound, 333 North Michigan Avenue, Chicago, Illinois.

Nuclear Energy

NEW YORK: INTERNATIONAL ATOMIC EXPOSITION – June 4-7.
† At the Coliseum. Apply, Rober-Friel Company, Exposition Management, 117 South 17th Street, Philadelphia, Pa.
WASHINGTON, D.C.: ATOM FAIR – November 26-29.
* At Exhibition Hall, Shoreham Hotel. Apply, Exhibit Department, Atomic Industrial Forum Inc., 850 Third Avenue, New York, 22, N.Y.

Office Equipment, Stationery and Business Efficiency

SAN FRANCISCO: 43RD INTERNATIONAL CONFERENCE AND OFFICE EXPOSITION – May 21-23.
* At Brooks Hall. Apply, National Office Management Association, 1927 Old York Road, Willow Grove, Pennsylvania.
NEW YORK: NATIONAL BUSINESS SHOW – June 4-8.
* At the Coliseum. Apply, Office Executives Association of New York, Inc., 530, Fifth Avenue, New York, 36.

CHICAGO: NATIONAL STATIONERY AND OFFICE EQUIPMENT CONVENTION AND EXHIBITION – September 22-25.
* At Conrad Hilton Hotel. Apply, National Stationery and Office Equipment Association, 740 Investment Buildings, Washington 5 D.C.
TORONTO: CANADIAN NATIONAL BUSINESS SHOW – October 2-4.
† At Automotive Building, Exhibition Park. Apply, Mr. Grant Smedmor, Canadian National Business Show, 1819 Yonge Street, Toronto.
MONTREAL: NATIONAL OFFICE MANAGEMENT ASSOCIATION EXHIBITION (MONTREAL CHAPTER) – October 21-27.
* At Queen Elizabeth Hotel. Apply, National Office Management Association, Headquarters, Willow Grove, Pennsylvania.

Packaging

NEW YORK: 31ST NATIONAL PACKAGING EXPOSITION OF THE AMERICAN MANAGEMENT ASSOCIATION – April 9-12.
* At the Coliseum. Apply, Clapp & Poliak Inc., 341 Madison Avenue, New York 17, N.Y.
LOS ANGELES: WESTERN MATERIAL HANDLING AND PACKAGING SHOW – May 9-11.
* At Great Western Exhibit Center. Apply, American Material Handling Society, 2216 South Hill Street, Los Angeles 7, California
SAN FRANCISCO: WESTERN PACKAGING EXPOSITION – July 17-19.
* At Civic Auditorium. Apply, Clapp & Poliak Inc., 341, Madison Avenue, New York 17, N.Y.
TORONTO: 11TH CANADIAN NATIONAL PACKAGING EXPOSITION – November 6-8.
* At Automotive Building, Exposition Park. Apply, Packaging Association of Canada, 1835 Yonge Street, Toronto, Ontario 7, Canada.

1963 — General

ADELAIDE: ROYAL ADELAIDE EXHIBITION – March 28-April 27.
Apply, The Secretary, South Australian Chamber of Manufacturers Inc., 12 Pirie Street, Adelaide, South Australia.
SYDNEY: INTERNATIONAL TRADE FAIR – July 26-August 10.
† At R.A.S. Showground, Sydney, New South Wales, Australia. U.K. Agents: Industrial & Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

1963 — Specialized

Homes, Household Goods and Hardware

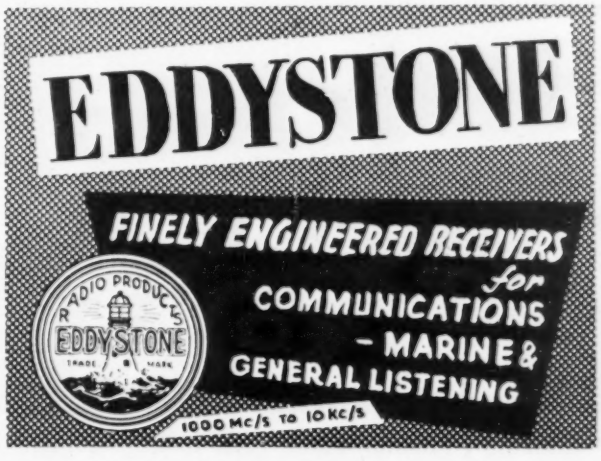
TORONTO: CANADIAN HARDWARE SHOW – February 4-7.
* At the Coliseum, Exhibition Park. Apply, Mr. W. A. Mallatratt, Show Manager, Canadian Retail Hardware Association, 290 Morton Street, Toronto 7, Ontario.

Engineering, Machinery, Machine Tools

TORONTO: NATIONAL INDUSTRIAL PRODUCTION SHOW OF CANADA – May 6-10.
† At Industry Building and Coliseum East Annex, Exhibition Park. Apply, Maclean-Hunter Publishing Co. Ltd., 481 University Avenue, Toronto, Ontario.

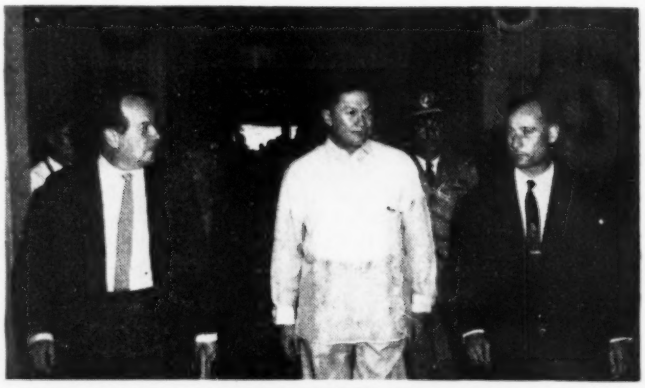
Sport

CHICAGO: NATIONAL SPORTING GOODS ASSOCIATION ANNUAL CONVENTION AND SHOW – January 20-24.
* At Morrison and Palmer Hotels. Apply National Sporting Goods Association, 23 East Jackson Boulevard, Chicago 4, Illinois.
MONTREAL: CANADIAN SPORTING GOODS AND CYCLE ASSOCIATION EXHIBITION – February 17-21.
* At Sheraton Mount-Royal Hotel. Apply, Mr. G. Nolet, Canadian Sporting Goods and Bicycle Association, 11580 Poincare Street, Montreal, P.Q.

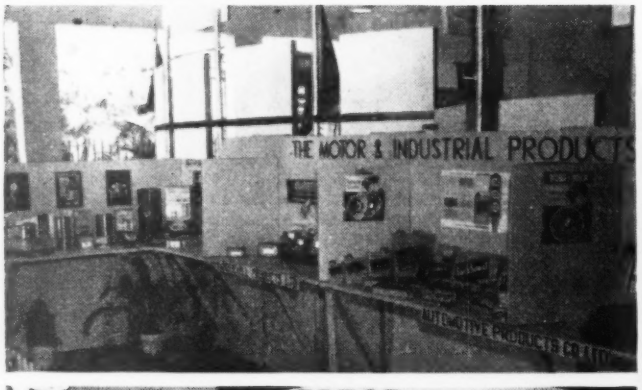


British Vehicles On Show In The Philippines

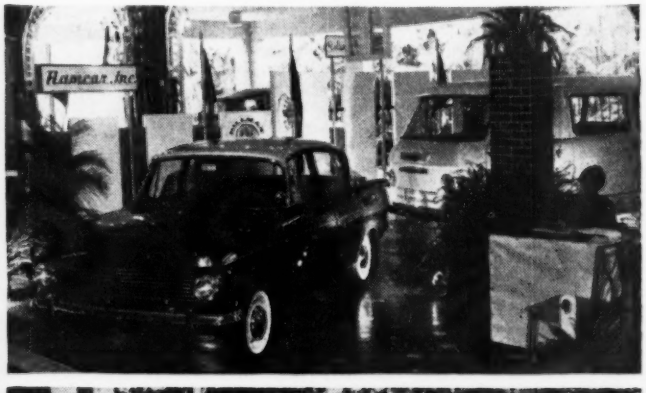
A Philippine-British Transport and Agricultural Exhibition was held at the Manila Hotel from February 28 to March 4, 1962. The exhibition, which was sponsored by the Manila Lions Club, was organized by the British Embassy Commercial Department on behalf of the exhibitors, who were the local firms which handle British goods in the fields of transport and agriculture. The exhibition which was opened by the Vice-President of the Philippines, was reported to be very successful and it resulted in the placing of a large number of orders for British vehicles.



Top: Mr. Emmanuel Pelaez (centre), H. E. The Vice-President of the Philippines, with Miguel Campos (right) and Mr. John Pilcher, British Ambassador at the exhibition. **Above:** A Morris Oxford on the stand of the Filipinas Auto Sales Corporation. **Below:** A Hillman Super Minx and a Commer Van shown by Ramcar Inc. and Island Motor Sales. **Bottom:** The Vice-President at the wheel of a Massey-Ferguson tractor.



Top: Assembled by G. A. Machinery Inc: a Ford Trader lorry. Fordson tractor and a Landrover. **Centre** Spares by Motor & Industrial Products Ltd. **Bottom:** B.M.C. Austin cars by Fabar Inc.



British Products On Show in the Philippines

THE SECOND Philippine-British Transport and Agricultural Exhibition held in Manila from February 28 to March 4 attracted between 25,000 and 30,000 visitors who saw exhibits of 64 British firms placed on show by 28 local firms (*see opposite page*). The show was displayed over an area of some 20,000 square feet and was opened by the Vice-President and Foreign Secretary of the Philippines, Mr. Emanuel Pelaez. It featured British cars, commercial vehicles and tractors, British agricultural equipment, fertilizers, insecticides and spare parts for various types of machinery. In addition a display of equipment was placed on view by the British Overseas Airways Corporation and three local associated companies of the Shell Oil Company.

The exhibition emphasized the way in which Filipino and British firms co-operate to the advantage of Philippine economy. One local motor firm, which assembled 36 British cars during 1960, had inquiries for 33 cars and 16 small buses during the five days of the exhibition.

With the assistance of the Board of Trade, a model of a prototype Hovercraft was provided by the Regional Information Officer, Bangkok, and a model of a ship by Hawthorn Leslie (Shipbuilders) Ltd. An added attraction was provided by the Central Office of Information who provided films publicizing the theme of the exhibition and the U.K. Information Service at Kuala Lumpur provided a set of panels dealing with all aspects of British transport.

Mr. Frederick Erroll, President of the Board of Trade, will visit South East Asia from April 19 to May 4. He will fly from London via Hong Kong to Manila for a four-day visit and then continue to Tokyo (See Board of Trade Journal *of March 30, page 670).*

B.O.T. Departments, Overseas Officers and Commercial Inquiry Officers

	Last published in Board of Trade Journal
Directory of Board of Trade Departments and Their Work	8 Apr. 1960
British Commercial Representatives Overseas	19 Jan. 1962
Board of Trade Departments	30 Sept. 1960
Board of Trade, Regional Controllers	23 March 1962
E.C.G.D. Local Offices	14 July 1961
British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas	12 Jan. 1962
U.S. Consular Offices in the U.K.	21 July 1961

Reprints of the 'Directory of Board of Trade Departments and Their Work' are obtainable from H.M. Stationery Office, price 1s. 0d. (by post 1s. 2d.).

Trade and Financial Arrangements

Britain and France

DETAILS of the quotas arranged between Britain and France for 1962 were published in the *Board of Trade Journal* on March 16, 1962 (page 573).

Quota No. 19 on list II, 'Animal feeding stuffs with a base of whole protein and pet foods', should read, 'Animal feeding stuffs with a base of whale protein and pet foods.'

Ceylon and Iran

A TRADE Agreement between Ceylon and Iran, together with an accompanying Payments Agreement, was signed in Tehran on February 18, 1962, and entered into force provisionally from that date. The Agreements will ultimately be valid for one year from the date of the exchange of instruments of ratification.

The Trade Agreement provides for exports from Iran to Ceylon to a value of £1 million, including cummin seeds, dried fruits, pulses and asphalt, and for exports of black tea from Ceylon to Iran to a value also of £1 million.

Spain and France

A NEW TRADE agreement between Spain and France was signed in Madrid on February 14, 1962. The agreement is valid from November 1, 1961 to October 31, 1962.

Quotas in the previous agreement covering goods which are now in the liberalized or globalized sectors of trade in Spain have been omitted from the new agreement and a new timetable for the export of Spanish fruit and vegetables to France has been established.

'Hints to Business Men' Visiting Federation of Rhodesia and Nyasaland

A REVISED edition of the booklet on The Federation of Rhodesia and Nyasaland has been published in the series of 'Hints to Business Men'.

British business men who intend visiting that country on export business can obtain copies of the booklet on application to the Directories and Notices Section, Board of Trade, Room, 0348, Horse Guards Avenue, London, S.W.1. (Telephone: Trafalgar 8855, Ext. 2928.)

Export Opportunities for U.K. Traders

Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms, are published each week in the *Board of Trade Journal* under the heading 'Information for United Kingdom Exporters'. Fuller information is also provided in the *Export Service Bulletin*, which is published three times a week, with a weekly supplement, by the Export Services Branch of the Board of Trade.

SHIPPING & FORWARDING: COLLECTION SERVICES: AIR FREIGHT & GROUPAGE: PACKING: IMPORTS: TRAVEL: INSURANCE

When urgent services or information are required phone:

Meadows

London	MONarch 8030	Hull	36735
London Airport	Skyport 1506	Leith	35155
Liverpool	Maritime 2070	Bristol	25430
Glasgow	CITy 3311	Bradford	28234
Manchester	CENtral 8951	Ipswich	55051
Manchester Airport	MERcury 3225	Leicester	29456
Southampton	25033	Stoke-on-Trent	47021
Birmingham	Midland 7451	Northampton	34422
Birmingham Airport	Sheldon 5217	Nottingham	53288

THOMAS MEADOWS & COMPANY LIMITED. 20-28 MILK STREET LONDON, E.C.2

AND AT OFFICES AS QUOTED ASSOCIATED COMPANIES AND CORRESPONDENTS THROUGHOUT THE WORLD

Trade + Europe = EUROTARIFF

Are you able to keep abreast of the constantly changing Euromarket tariff structure?

If not, you need the **EUROTARIFF** Service.

The **EUROTARIFF** Service is the complete guide to Euromarket's entire tariff structure including:

* **The complete Brussels Nomenclature.**
* **National Nomenclatures where applicable.**
* **The Common External Tariffs.**
* **The current duties payable by:**
  - (a) **Non-member countries.**
  - (b) **Member countries.**

EUROTARIFF is also supplied in loose-leaf form to suit your requirements.

For further information telephone or write to:

WORLD-WIDE DISTRIBUTORS · CREATIVE JOURNALS LIMITED

CANBERRA HOUSE · 85/87 JERMYN STREET · LONDON · SW1 Telephone WHI 1070

EXPORT DRIVE

For trade with the East consult

THE CHARTERED BANK

(Incorporated by Royal Charter, 1853)

The Bank, its subsidiaries and associates are the largest British banking group in the East, having over 190 branches in twenty-seven territories as shown in the map above.

THE CHARTERED BANK
Head Office: 38 Bishopsgate, London, E.C.2.
Manchester Office: 52 Mosley Street, Manchester, 2.
Liverpool Office: 28 Derby House, Exchange Buildings, Liverpool, 2.

THE EASTERN BANK LIMITED
Head Office: 2 & 3 Crosby Square, London, E.C.3.

ASSOCIATED BANKS: ALLAHABAD BANK LTD. (INCORPORATED IN INDIA) · THE IRANO BRITISH BANK (INCORPORATED IN IRAN)

Information for United Kingdom Exporters

BRIEF DETAILS are given below of overseas inquiries for United Kingdom products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the *Export Service Bulletin*.

The *Bulletin*, published three times a week, with a weekly Supplement, is available to United Kingdom manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room 614, Lacon House, Theobalds Road, London, W.C.1. (Telephone: Chancery 4411, Ext. 778.) Copies of particular *Bulletins* containing further details of the items referred to below can be obtained from the same address on prepayment of the sum of 2s. per copy.

Calls for Tender

*Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Lacon House, Theobalds Road, London, W.C.1. Reference numbers should always be quoted. The date given is the closing date for tendering. It refers to the current year unless otherwise indicated. Tender documents are available for loan in those cases marked with an asterisk *.*

General (Inquiries by telephone: Chancery 4411, Ext. 738 and 771).

ARGENTINA

Bus and Air Terminal (Advance Information) for The National Tourist Board. Closing date not known. E.S.B. 9947/62.
Cables for Agua y energia Electrica. July 12. E.S.B. 9946/62.

AUSTRALIA

Motor Omnibuses for Melbourne & Metropolitan Tramway Board. June 18. E.S.B. 9993/62.*
Oil Treatment Plant for Mackay Regional Electricity Board. May 18. E.S.B. 9994/62.*
Pipes for the Gosfordshire in New South Wales. April 17. E.S.B. 10597/62.
Pumping Units for the Metropolitan Water, Sewerage and Drainage Board, New South Wales. May 1. E.S.B. 10244/62.*
Tarpaulins for Victorian Railways. April 18. E.S.B. 10201/62.*
Painters and Glaziers Ware for Supply and Tender Board of South Australia. April 16. E.S.B. 10285/62.
Radar Simulator for Department of Civil Aviation. May 29. E.S.B. 10225/62.*

The Southern Electric Authority of Queensland:

Busbar Protection Equipment. June 7. E.S.B. 10242/62.*
Reactors. June 12. E.S.B. 10243/62.*

The Electricity Commission of New South Wales:

Circuit Breakers. June 11. E.S.B. 10249/62.*
Power Station Plant. May 2. E.S.B. 10248/62.*
Transformers. May 7. E.S.B. 10522/62.*

BELGIUM

Electric Tractors for Ministry of Communications. Closing date April 19. Tender documents (in French) available. E.S.B. 10551/62.*

BRAZIL

Steel Plates for Brazilian State Oil Company. May 3. E.S.B. 11278/62.

BURMA

Diesel Train Units for Union of Burma Railway Board. May 14. E.S.B. 10501/62.*

Union of Burma Purchase Board:

Hack Saw Blades. May 3. E.S.B. 10529/62.*
Grinding Wheels. May 3. E.S.B. 10530/62.*
Asphalt. April 24. E.S.B. 10531/62.*
Files. May 2. E.S.B. 10503/62.*
Sanitary Fittings. May 2. E.S.B. 10504/62.*
Spring Wire Steel. April 26. E.S.B. 10237/62.*
Copper Tube. April 26. E.S.B. 10234/62.*
Files and Rasps. April 26. E.S.B. 10233/62.*
Leather. April 26. E.S.B. 10232/62.*
Bolts, Nuts and Screws. May 3. E.S.B. 10527/62.*
Rubberised Felt. May 2. E.S.B. 10506/62.*
Armoured Hose. May 2. E.S.B. 10505/62.*
Cotton Thread. May 2. E.S.B. 10502/62.*
Manhole Covers. April 26. E.S.B. 10238/62.*
Paint and Varnish. April 26. E.S.B. 10235/62.*
Fibre Glass. April 26. E.S.B. 10236/62.*
Wire Gauge. May 2. E.S.B. 10507/62.*
Tee Squares. May 3. E.S.B. 10525/62.*
Brushes. May 3. E.S.B. 10526/62.*
Fire Hose. May 3. E.S.B. 10528/62.*
G.I. Wire. April 26. E.S.B. 10239/62.*

CEYLON

Surgical Gloves for the Ministry of Health. May 15. E.S.B. 9022/62.*
Tractors for Gal Oya Development Board. Closing date postponed to April 24. E.S.B. 9081/62.

ECUADOR

Piping and Asbestos Cement Accessories for Cantonal Water Board of Guayaquil. April 16. E.S.B. 10845/62.

EGYPT

Consultant and Engineering Services for General Organisation for Executing the Five Year Plan. (Further Information). Closing date postponed to April 25. E.S.B. 2925/62.
Packing Stations. July 4. E.S.B. 10206/62.*

Egyptian Railways:

Railway Flat Trucks. April 23. E.S.B. 10224/62.*
Motor Platforms. April 23. E.S.B. 11010/62.

EL SALVADOR

National Water Board:

Water Meters. April 23. Press cutting (in Spanish) available. E.S.B. 10536/62.*
Water Meters. April 23. Press cutting (in Spanish) available. E.S.B. 10535/62.*

ETHIOPIA

School Equipment for the Education Department of the Eritrean Govt. April 23. E.S.B. 10245/62.*

FORMOSA

Central Trust of China:

Fuse Cut-Outs. April 20. E.S.B. 9958/62.*
Power Transmission Equipment. April 17. E.S.B. 9939/62.
Spring Washers. April 16. E.S.B. 9940/62.*
Cocoa Powder. April 16. E.S.B. 10208/62.*
Insulators. April 18. E.S.B. 10226/62.*

GERMANY

Frequency Converters for United States Army, Frankfurt. April 16. E.S.B. 9945/62.

GHANA

Telephone Cable for Ghana Supply Commission. April 16. E.S.B. 10230/62.

GREECE

Refrigeration Plant for Ministry of Public Works. May 5. E.S.B. 9910/62.
Fire Fighting Equipment for Public Power Corporation. April 30. E.S.B. 9909/62.*
Electrodes for Direction General of Procurements. May 8. E.S.B. 9986/62.*

Ministry of Trade:

Paper. April 24. E.S.B. 9985/62.*
Projectors (Repeat of Tender). April 19. E.S.B. 35571/61.*
Quartz Sand. (Further Information). Closing date now May 5. E.S.B. 32506/61.*
Polarograph. April 19. E.S.B. 9908/62.*
Metals. May 26. E.S.B. 10247/62.*
Knife Switches. May 3. E.S.B. 9987/62.*

INDIA

Metal Working Machinery for the National Small Industries Corporation. April 20. E.S.B. 10512/62.(D.L.E.)
Ingot Wagons for Hindustan Steel Ltd. May 1. E.S.B. 10594/62.
Transformers for the Madras State Electricity Board. April 18. E.S.B. 10560/62.

Directorate of Supplies and Disposals:

Tractor Dozers. May 9. E.S.B. 10583/62.*
Excavator. April 25. E.S.B. 10584/62.*

Procurement Circle, Nasgal:

Electric Shovels. May 18. E.S.B. 10581/62.
Testing Machine. May 30. E.S.B. 10582/62.

IRAN

Electric Lighting Equipment for Tehran Electricity Board. May 3. E.S.B. 9917/62.
Explosives for Imperial Iranian Armaments Dept. April 29. E.S.B. 9924/62.*
Paper for Imperial Iranian Army. May 9. E.S.B. 8359/62.*

IRAQ

University Construction Project for Ministry of Works and Housing. October 3. E.S.B. 11005/62.
Motor Cycles for Iraqi Ports Administration. May 2. E.S.B. 9959/62.
Oil Additive for Government Oil Refineries Administration. April 21. E.S.B. 9965/62.
Paper Bags for Mosul Sugar Refinery. Closing date not known. E.S.B. 9974/62.

Ministry of Health:

Refrigerators. (Further Information). Tender documents now available for loan. E.S.B. 8531/62.*
X-Ray Equipment. May 20. E.S.B. 11006/62.

Central Foreign Purchase Committee:

Mail Bags. May 13. E.S.B. 9967/62.
Motor Cycles. April 22. E.S.B. 9966/62.*

Ministry of Defence:

Water Tank. April 25. E.S.B. 9952/62.
Bakeries (Mechanical). May 9. E.S.B. 9953/62.*

Ministry of Oil:

Electric Kerbside Pumps. June 2. E.S.B. 11024/62.
Gas Cylinders. April 17. E.S.B. 9960/62.

Ministry of Municipalities:

Pipe and Pipe Fittings. April 21. E.S.B. 11001/62.*
Pipes and Specials. April 21. E.S.B. 11002/62.*
Water Fittings. Closing date postponed to April 21. E.S.B. 8541/62.*

IRISH REPUBLIC

Engineering Equipment for City of Dublin Vocational Education Committee. April 16. E.S.B. 10562/62.

JORDAN

Tractor Loader for Jordan Cement Factories Co. Ltd. April 28. E.S.B. 9996/62.

(Continued on next page)

Information for U.K. Exporters (*Continued*)

KOREA

Office of Supply:

Metal Extrusion Press; Ceramic Kiln. April 24. E.S.B. 10585/62/D.L.E.*
Box S'otter. April 26. E.S.B. 9954/62/A.I.D.*

KUWAIT

Overhead Line Equipment for Ministry of Electricity and Water. April 25. E.S.B. 10292/62.*

MALAYA

Painting Materials; Chemicals; Cleaning Materials for Royal Australian Air Force. April 23. E.S.B. 10300/62.

Public Works Department:

Pumping Equipment. April 30. E.S.B. 10552/62.
Water Chemicals. April 24. E.S.B. 10564/62.

NEW ZEALAND

Surgical Dressings for Auckland Hospital Board. May 4. E.S.B. 10509/62.*
Cotton Denim Cloth for Ministry of Works. April 24. E.S.B. 10508/62.*

General Post Office:

Electric Lamps. May 2. E.S.B. 10547/62.*
Electric Lamps. May 2. E.S.B. 10546/62.*

Dunedin City Corporation:

Cable. May 25. E.S.B. 10549/62.*
Series Current-Limiting Reactor. June 15. E.S.B. 10548/62.*

NIGERIA

Power Station Constructional Project for Electricity Corporation of Nigeria. May 24. E.S.B. 10566/62.

NORWAY

NATO Infrastructure Contract:

De-Humidification Plant for Norwegian Authorities. Apply by April 25. G.D. 5761/58(46).

PAKISTAN

Electric Motors for Water & Power Development Authority. April 18. E.S.B. 9968/62.*
Port Development Project for Inland Water Transport Authority (Further Information). Tender documents now available. E.S.B. 5292/62.*

Director of Industries:

Bus Body Framings. April 16. E.S.B. 10277/62.
Asphalt Plant. April 24. E.S.B. 10279/62.

The Director of Supply:

Mobile Workshop. April 16. E.S.B. 9989/62.*
Motor Vehicles. April 16. E.S.B. 10295/62.*
Laboratory Equipment; Tools. April 16. E.S.B. 10295/62.*

Pakistan Western Railway:

Printing Paper. April 18. E.S.B. 10283/62.
Electrodes. April 19. E.S.B. 10284/62.
Vacuum Brake. May 3. E.S.B. 10280/62.
Vacuum Brake Rubber Fittings. May 3. E.S.B. 10281/62.

PHILIPPINES

Overhead Travelling Crane for the National Power Corporation. April 24. E.S.B. 10596/62.*

PORTUGAL

NATO Infrastructure Contract:

Electrical System at Oil Storage Depot for Portuguese Authorities. Apply by April 25. G.D. 5783/58(27).

PORTUGUESE EAST AFRICA

Radio Receiver Sets for Mocambique Engineering Corps. April 16. E.S.B. 11029/62.
Cattle Wagons for Ports, Railways and Transport Dept. July 23. E.S.B. 11030/62.
Road Construction for Public Works Dept. April 24. E.S.B. 9969/62.

PORTUGUESE WEST AFRICA

Enlargement of Quays for Ports, Railways and Transport. May 23. E.S.B. 10253/62.
Fencing Wire and Posts for Junta Provincial de Povoamento. April 25. Tender documents (in Portuguese) available. E.S.B. 11004/62.*

RHODESIA & NYASALAND

Lathes & Welding Set for the City of Salisbury. May 8. E.S.B. 10542/62.*
Surgical Gloves for the Federal Tender Board. April 19. E.S.B. 10544/62.*
Fire Appliance for the Municipal Council of Ndola. April 30. E.S.B. 10543/62.

Federal and Southern Rhodesia Government:

Tar and Bitumen. April 27. E.S.B. 9634/62.
Bitumen Emulsion. May 11. E.S.B. 9635/62.

SINGAPORE

Buildings for Economic Development Board. Closing date not known. E.S.B. 10297/62.*

Public Works Dept.:

Office Equipment. April 18. E.S.B. 9973/62.*

Singapore City Council Water Dept.:

Ferrules. May 8. E.S.B. 10519/62.*
Hydrated Lime. May 8. E.S.B. 10520/62.*
Pipes. May 8. E.S.B. 10521/62.*

SOUTH AFRICA

Refrigeration Plant and Building for Abattoir for City Engineer's Department, Cape Town. July 15. E.S.B. 9927/62.*
Crockery for Transvaal Provincial Tender Board. May 4. E.S.B. 10534/62.*

Tender Board, Cape Provincial Administration:

Bandages. April 27. E.S.B. 10286/62.*
Surgical Dressings. April 24. E.S.B. 10287/62.*

South African Railways:

Fork Lift Trucks. April 27. E.S.B. 10532/62.*
Heating Plant. Closing date postponed to April 19. E.S.B. 5522/62.*

State Tender Board:

Agricultural Machinery. April 27. E.S.B. 10539/62.*
Chemicals. May 7. E.S.B. 10223/62.*
Laboratory Equipment. May 7. E.S.B. 10222/62.*
Laboratory Apparatus. May 4. E.S.B. 9922/62.*
Generating Plants. April 27. E.S.B. 10538/62.*
Gas Masks. April 19. E.S.B. 10540/62.*

SOUTH VIETNAM

Central Purchasing Authority:

Chemicals; Photographic Paper. April 27. E.S.B. 10276/62.*
Cable. April 27. E.S.B. 10275/62.*

SUDAN

Steel Tubing for the Sudan Gezira Board. May 1. E.S.B. 10553/62.

Department of Posts & Telegraphs:

Telephones. May 21. E.S.B. 10588/62.*
Telephone Equipment. May 22. E.S.B. 10589/62.*

Sudan Railways:

Lathes. May 3. E.S.B. 10554/62.
Grinding Machine. May 2. E.S.B. 10555/62.

THAILAND

Collating Machine for S.E.A.T.O. April 16. E.S.B. 10267/62.

The Provincial Electricity Authority:

Conductors and Accessories. April 20. E.S.B. 10258/62.
Aluminium Stranded Conductor. April 24. E.S.B. 10265/62.
Insulators and Steel Straps. April 16. E.S.B. 10266/62.

State Railways of Thailand:

Fork Lift Trucks. April 27. E.S.B. 10255/62.
Fluorescent Lamps. April 23. E.S.B. 10261/62.
Elliptic Springs. April 26. E.S.B. 10269/62.
Axles. April 17. E.S.B. 10270/62.
Moulding Machine. May 2. E.S.B. 10271/62.
Spring Testing Machine. May 2. E.S.B. 10272/62.
Testing Machine. May 3. E.S.B. 10273/62.

TUNISIA

High Tension Line for the Tunisian National Electricity Co. June 15. E.S.B. 10587/62.

TURKEY

Vehicle Parts for Allied Land Forces – S. Eastern Europe. April 20. E.S.B. 10537/62.*
Cable for P.T.T. Genel Mudurlugu. April 16. Tender documents (in Turkish) available. E.S.B. 10291/62.*
Cable for Iller Bankas genel Mudurlugu Ticaret Servisi. April 28. Tender documents (in Turkish) available for loan. E.S.B. 10290/62.*

UNITED STATES OF AMERICA

Power Transformers for U.S. Corps of Engineers. May 3. E.S.B. 10288/62.
Control Equipment for Bureau of Reclamation. April 19. E.S.B. 10541/62.*

URUGUAY

Transformers for Administracion Nacional De Combustibles Alcohol y Portland. (Further Information) Closing date postponed to May 10. E.S.B. 6681/62.*

Agency and Export Opportunities, Market Surveys, Etc.

Further details of the items referred to below are contained in recent issues of the Export Service Bulletin, or Supplement, copies of which can be obtained from the Export Services Branch Board of Trade, Lacon House, Theobalds Road, London, W.C.1, on prepayment of the sum of 2s. per copy. The reference number should be quoted in all inquiries.

Australia

Agency inquiry for alarm systems. (E.S.B. 10405/62.)
Agency inquiry for marine machinery and equipment. (E.S.B. 9192/62.)
Inquiry for gas turbine; electrical generator. (E.S.B. 7694/62.)
Agency inquiry for hardware; stationery. (E.S.B. 26032/61.)
Agency inquiry for art pottery; chinaware. (E.S.B. 10850/62.)
Manufacture under licence—plumbers brassware; pipe fittings; ferrous and non-ferrous fittings. (E.S.B. 10905/62.)
Reference to the Special Advisory Authority. (C.R.E. 3477/62.)

Burma

Inquiry for sausage making machinery; hamburger grills. (E.S.B. 10687/62.)

Cambodia

Inquiry for cigarette manufacturing plant. (E.S.B. 10923/62.)

Canada

Inquiry for woollen fabric. (E.S.B. 11121/62.)
Inquiry for household sprayers. (E.S.B. 10864/62.)
Inquiry for pulp mill equipment. (ESB 11270/62.)
Inquiry for engineering products. (E.S.B. 10651/62.)
Market report on the construction industry. (E.S.B. 30677/61.)

Chile

Agency inquiry for welding and cutting equipment. (E.S.B. 11273/62.)

Cyprus

Market report on frozen foods. (E.S.B. 1289/62.)

(*Continued on page* 766)

TWO-DAY CONFERENCE

on

THE COMMON MARKET

The Second Stage

April 12th and 13th, 1962

at the

Connaught Rooms, London W.C.2

Those taking part include

Mr. David Howell, Mr. Bob Edwards, M.P., Mr. H. R. Mathys, Speakers from the E.E.C. Commission and the Vice-President of the British Trade Council in Germany.

Particulars from

FEDERAL TRUST, 10 WYNDHAM PLACE, LONDON W.1.

Tel.: PADdington 6670

NIGERIA TRADE JOURNAL

—the first Official Trade Quarterly in WEST AFRICA. Its functions are, briefly—

1. To give information on Market conditions and trends in Nigeria.
2. Quarterly review of trade and statistical details on Imports and Exports by principal countries, quantities, commodities and values.
3. Returns of New Company Registrations and Patents.
4. Official Announcements on matters connected with trade, i.e. Import and Export Licensing, Exchange Controls, etc.
5. Regular illustrated feature articles dealing with the economic development and industrial expansion of Nigeria.
6. Marketing Board's news and prices.

Distribution is world-wide, and its quality readership and influential background should recommend it to the selective and far-sighted advertiser who can appreciate the great commercial future of a rapidly developing country of over 40,000,000 people.

A specimen copy with full details and commercial advertising rates will be sent on application to:

AFRICA & OVERSEAS PRESS AGENCY LTD.,
13 New Bridge Street, London, E.C.4.
Tel.: FLEet Street 0364/5. Cables: Afrindica

OR

The High Commissioner for Nigeria in the United Kingdom, Nigeria House, 9 Northumberland Avenue. London, W.C.2

OR

Federal Ministry of Information, Commercial Publications Section, Lagos.

make the most of the new
air cargo rates structure
by consulting the experts

American Express have seventy years' experience in transportation. We can save you time and trouble by the speedy handling and consolidation of your air cargo at the lowest possible cost.

AMERICAN EXPRESS

World-wide network of Telex-linked offices including

FBI MEMBER

London Airport: 81 Bath Road, Harlington. SKY 1428/9
London: 9 Orange Street, London W.C.2. WHI 4411
Liverpool: India Buildings, Water Street. CEN 6331
Southampton: Havelock Chambers, Queen's Terrace. Southampton 20306/7 **Glasgow:** 115 Hope St. CEN 4366/7
Birmingham: 25/27 Smallbrook. MID 8751

General Foreign Freight Agents—New York Central Railroad

Information for U.K. Exporters (*Continued*)

Czechoslovakia
Economic report, February, 1962. (C.R.E. 2264/62.)

Denmark
Manufacture under licence—water pumps. (E.S.B. 6197/62.)
Economic report, February, 1962. (C.R.E. 3029/61.)

Denmark/Bulgaria
Trade Agreement. (C.R.E. 2980/G.)

Dominican Republic
Market report on water pumps. (E.S.B. 2269/62.)

El Salvador
Economic report for 1961. (C.R.E. 1020/G.)

Ethiopia
Inquiry for school equipment. (E.S.B. 10245/62.)

Finland
Agency inquiry for magnetic crack detectors. (E.S.B. 8588/62.)
Agency inquiry for glass tubing; flash bulbs; sports goods; rubber products. (E.S.B. 11102/62.)
Agency inquiry for hosiery; yarns; suitings; foodstuffs; steel; chemicals; machine tools. (E.S.B. 7804/62.)
Inquiry for electro-magnets for cranes. (E.S.B. 10179/62.)

France
Agency inquiry for machine tools. (E.S.B. 11374/62.)
Agency inquiry for machine tools; steels. (E.S.B. 10844/62.)
Agency inquiry for chemicals. (E.S.B. 10751/62.)
Agency inquiry for silversmiths' wares. (E.S.B. 10607/62.)
Agency inquiry for shirts; hosiery. (E.S.B. 10736/62.)
Agency inquiry for hosiery; overalls. (E.S.B. 10533/62.)
Agency inquiry for cleaning products. (E.S.B. 11323/62.)
Agency inquiry for printing machines. (E.S.B. 10756/62.)
Agency inquiry for beverages; foodstuffs; hosiery; textiles. (E.S.B. 10832/62.)
Inquiry for central heating equipment; ventilation materials; air conditioning apparatus. (E.S.B. 11321/62.)
Inquiry for contractors equipment. (E.S.B. 10740/62.)
Economic report for 1961. (C.R.E. 1043/61.)

France U.S.S.R.
Trade Agreement. (C.R.E. 10405/58.)

Germany (Federal Republic)
Agency inquiry for machine tools. (E.S.B. 36470/61.)
Agency inquiry for protective clothing. (E.S.B. 9895/62.)
Agency inquiry for machine tools. E.S.B. 10954/62.)
Market report on carpets. (E.S.B. 5156/62.)
Market report on industrial trucks and trolleys. (E.S.B. 7331/62.)
Economic report, March 19-25, 1962. (C.R.E. 1479/G.)
Import Committee Publication, March, 1962—Fats. (C.R.E. 158/62.)

Indonesia
Inquiry for shipbuilding materials and equipment. (E.S.B. 11284/62.)

Iran
Agency inquiry for automotive spare parts; lubricating oils; steel joists. (E.S.B. 10706/62.)
Agency inquiry for electric motors. (E.S.B. 10491/62.)

Israel
Inquiry for glass, heat resisting. (E.S.B. 11239/62.)

Italy
Agency inquiry for furnishing fabrics; knitwear; suitings; raincoats; footwear. (E.S.B. 10603/62.)
Agency inquiry for asbestos packing. (E.S.B. 11269/62.)
Agency inquiry for marine electrical equipment; sound warning equipment. (E.S.B. 11141/62.)
Agency inquiry for fertilisers; weedkillers. (E.S.B. 10789/62.)
Manufacture under licence—mechanical transmission equipment; gears; speed controls; equipment for foundries and tanneries. (E.S.B. 8543/62.)

Jamaica
Market report on office machinery. (E.S.B. 3982/62.)

Kenya and Uganda
Agency inquiry for electrical equipment; materials handling equipment; paper; road construction equipment. (E.S.B. 10500/62.)

Netherlands
Agency inquiry for valves. (E.S.B. 3603/62.)

Nigeria
Economic report, October-December, 1961. (C.R.E. 1023/61.)
Economic report for 1961. (C.R.E. 1023/61.)

Norway
Inquiry for piece goods. (E.S.B. 10704/62.)

Pakistan
Agency inquiry for nylon and metallic yarns; plastics compounds; shoe grindery; rubber products. (E.S.B. 10965/62.)
Inquiry for machinery and plant. (E.S.B. 11383/62.)

Paraguay
Economic report for 1961. (C.R.E. 10293/60.)

Peru
Economic report, January, 1962. (C.R.E. 1823/62.)

Poland
Economic report, February, 1962. (C.R.E. 371/60.)

Portugal
Agency inquiry for electrical furnaces and equipment. (E.S.B. 10885/62.)
Economic report, January, 1962. (C.R.E. 5765/62.)

Portuguese West Africa
Collaboration—road building project. (E.S.B. 10061/62.)

South Africa (Republic of)
Agency inquiry for handicraft kits. (E.S.B. 10945/62.)
Inquiry for knitted garments. (E.S.B. 10638/62.)
Market report on domestic pottery. (E.S.B. 4731/62.)
Oil refinery. (E.S.B. 10095/62.)

Spain
Manufacture under licence—pharmaceuticals; cosmetics. (E.S.B. 10758/62.)
Economic report, January, 1962. (C.R.E. 2223/62.)

Spain/France
Trade Agreement. (C.R.E. 3864/G.)

Sweden
Agency inquiry for scoured wool; textile waste products; staple fibres. (E.S.B. 10428/62.)
Agency inquiry for jersey cloth; sleeve linings. (E.S.B. 10402/62.)
Agency inquiry for chemicals. (E.S.B. 10865/62.)
Agency inquiry for brushes. (E.S.B. 10490/62.)
Economic report, February, 1962. (C.R.E. 2237/62.)

Switzerland
Agency inquiry for water treatment plant. (E.S.B. 10847/62.)
Agency inquiry for vehicle spare parts. (E.S.B. 10147/62.)
Inquiry for hardware; household articles; garden tools. (E.S.B. 6907/62.)
Inquiry for water purification plant and equipment. (E.S.B. 10914/62.)
Inquiry for children's clothing. (E.S.B. 11293/62.)
Collaboration—sewage and water purification plant. (E.S.B. 10926/62.)

Tanganyika and Zanzibar
Agency inquiry for radios; air conditioners; vehicle spares. (E.S.B. 10621/62.)
University project. (E.S.B. 10966/62.)

Trucial States
Market report on domestic and commercial refrigerators. (E.S.B. 5759/62.)

United States of America
Agency inquiry for machine tools. (E.S.B. 10384/62.)
Agency inquiry for toys; metal paint boxes. (E.S.B. 11326/62.)
Inquiry for colour process plates. (E.S.B. 11171/62.)
Inquiry for carbide tools; gauge blocks. (E.S.B. 11139/62.)
Inquiry for brass tubing. (E.S.B. 10408/62.)
Inquiry for packaged foodstuffs. (E.S.B. 10166/62.)
Inquiry for band saws. (E.S.B. 10697/62.)
Inquiry for photographic copying equipment; frames for sunglasses. (E.S.B. 24524/61.)
Inquiry for veterinary surgical instruments. (E.S.B. 10345/62.)
Inquiry for saw blades. (E.S.B. 10718/62.)
Inquiry for newsprint mill equipment. (E.S.B. 10366/62.)
Inquiry for mohair materials; worsted suitings. (E.S.B. 9516/62.)
Inquiry for circular saws. (E.S.B. 11130/62.)
Manufacture in Britain—agricultural machinery and plant. (E.S.B. 20370/61.)

Venezuela
Inquiry for biscuits; confectionery. (E.S.B. 1140/62.)

Greenings
N. GREENING & SONS LTD
ESTABLISHED 1799
WOVEN WIRE PERFORATED METAL
CONTRACTORS TO H.M. GOVERNMENT
N. GREENING & SONS LTD. P.O. BOX 22, BRITANNIA WORKS, WARRINGTON, ENGLAND. PHONE: WARRINGTON 32401 TELEX NO. 62195
NG 120

Tariff, Customs and Import Regulations in Overseas Countries

Registered Trade Mark (rtm) Goods in Overseas Tariff Lists

THE LISTS OF TARIFF, Customs and import regulation changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be prefixed by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

NEW ZEALAND

1962-3 Import Licensing Schedule (III)

THE FIRST two parts of the New Zealand 1962-63 Import Licensing Schedule were published in the last two issues of the *Board of Trade Journal*. The final part is published below.

Note: Attention is drawn to paragraph 14 *of the Introductory Notes to the Schedule (see page* 624 *of the* Board of Trade Journal *of March* 23*). This refers to a transfer procedure that will operate in certain cases where an item code in the* 1961 *Licensing Schedule has been split up into two or more item codes in the new Schedule. Exporters of items with a 'D' allocation are therefore advised not to assume that import licences will not be available for their goods, but to check the exact licensing position with their New Zealand agents.*

SCHEDULE

SECTION 7
MACHINERY AND TRANSPORT EQUIPMENT
MACHINERY OTHER THAN ELECTRIC

DIVISION 71

TARIFF GROUP 711
POWER GENERATING (EXCEPT ELECTRIC) MACHINERY

Item Code	Tariff Item	Brief Description	Allocation
71.01	711.100.1 to 711.320.0	Steam and other vapour generating boilers (excluding central heating hot water boilers, etc.), including parts thereof; auxiliary plant for use with steam and other vapour generating boilers (for example, economizers, etc.); condensers, for vapour engines and power units; steam engines (including mobile engines, but not steam tractors, etc.) with self-contained boilers; steam and other vapour power units, not incorporating boilers	C
71.02	711.410.1 to 711.410.4 711.420.1 to 711.420.4	Internal combustion piston, jet and gas turbine aircraft engines, and parts thereof	C
71.03	711.501.1 711.501.2	Pistons, cylinder sleeves, piston rings	C (specify types)
71.04	711.501.3 to 711.501.5	Mufflers, n.e.i.; carburettors; governors	75% 1960 licences
71.05	711.600.1	Gas turbines, n.e.i.	C
71.06	711.600.2	Parts of gas turbines, n.e.i.	75% 1960 licences
		Internal combustion piston engines, and parts therefor other than aircraft engines:	
71.07	711.500.1 711.500.2	Marine outboard engines	50% 1961 licences (same types)
71.08	711.500.3 711.500.4	Other marine engines	50% 1961 licences
71.09	711.500.5 711.501.8	Vehicle engines, and other parts thereof, suited for use on cycles, on declaration, etc.	75% 1961 licences
71.10	711.500.6 Ex 711.501.9	Vehicle engines, and other parts thereof, suited for use on tractors, on declaration, etc.	75% 1961 licences
71.11	711.500.7 Ex 711.502.1	Other vehicle engines and other parts thereof	75% 1961 licences
71.12	Ex 711.500.9 Ex 711.502.2 Ex 711.502.9	Other engines and other parts thereof (excluding valves and shell bearings)	75% 1961 licences
71.13	Ex 711.501.9 Ex 711.502.1 Ex 711.502.2 Ex 711.502.9	Valves	25% 1961 licences
71.14	Ex 719.930.9	Shell bearings	25% 1961 licences
71.15	711.700.1 711.700.2 711.810.1 to 711.810.3	Nuclear reactors and parts thereof; water wheels, water turbines, and other water engines, including regulators and parts therefor	C
71.16	711.890.0	Engines and motors, n.e.i.	75% 1961 licences

TARIFF GROUP 712
AGRICULTURAL MACHINERY AND IMPLEMENTS

Item Code	Tariff Item	Brief Description	Allocation
71.17	712.100.2 Ex 712.100.9 712.200.3 712.200.6 712.200.8 712.390.1 to 712.390.3 Ex 712.390.7	Rotary hoes and rotary tillers, viz.: motorized but hand propelled; lawn, weed, and scrub cutting mowers, viz.: hand operated mowers, power operated mowers, including self-propelled, having cutting blades not exceeding 20 in. in length; churns, power driven; butter workers; cheese presses; rubber parts of milking machines; plough shares	D
71.18	Ex 712.104.1 Ex 712.104.9 712.200.5 712.200.7 712.201.2 712.201.6 712.201.7 712.202.1 712.202.2 712.202.5 712.202.6 712.202.9 712.203.1 Ex 712.203.8 Ex 712.203.9 Ex 712.204.1 Ex 712.204.2 Ex 712.910.0 Ex 712.990.1 Ex 712.204.8 Ex 712.204.9	Rollers; lawn, weed, and scrub cutting mowers, viz.: power operated mowers, including self-propelled, having cutting blades exceeding 20 in. in length and other mowers (excluding those covered by Tariff Items 712.200.3, 712.200.6, and 712.200.8); forage harvesters; tobacco harvesters; potato diggers; swath turners, side delivery rakes, tedders; fruit grading machines; potato grading machines; presses, crushers, and other machinery of a kind used in wine making, etc.; poultry incubators; hay rakes, not hand; buck rakes; hay, straw, and wool presses; chaff, turnip, and similar cutters	C
71.19	712.100.8 Ex 712.100.9	Parts of ploughs other than plough shares	100% 1960 licences
71.20	712.100.1 712.100.4 Ex 712.100.6 Ex 712.100.7	Disc ploughs; ploughs, cultivators, harrows, and other implements, specially designed for use solely with garden tractors; rotary hoes and rotary tillers (excluding rotary hoes and rotary tillers motorized but hand propelled)	80% 1960 licences
71.21	Ex 712.100.6 Ex 712.100.7 712.101.1 712.101.4 712.101.6 712.101.8 712.102.1 712.103.1 712.103.2 Ex 712.203.6 Ex 712.204.8 Ex 712.204.9	Ploughs, cultivators, seed drills, harrows, seed or fertilizer sowers or distributors, combined or separate, n.e.i.; lime spreaders; potato planters; harvesting and threshing machinery, etc., viz.: cleaning, winnowing, sorting, and grading machines for seed and grain and other kinds (excluding hay rakes, not hand, and buck rakes)	75% 1961 licences
71.22	712.500.1	Garden tractors	50% imports under 1960 licences
71.23	712.500.2 712.500.3	Tractors other than those of Tariff Item 719.320.3 and garden tractors whether or not fitted with power take offs, winches or pulleys, viz.: crawler and wheeled tractors	50% imports under 1960 licences
71.24	712.100.3 712.100.5 712.101.2 712.101.3 712.101.5 712.101.7 712.101.9 712.102.2 712.103.3 712.103.4	Parts for the repair of agricultural, horticultural, poultry keeping and beekeeping machinery (N.B. Parts of tractors classed under Tariff Item Nos. 712.500.1, 712.500.2, and 712.500.3 are excluded from this item. (See Tariff Item No. 732.890.9). (Also for parts of ploughs see Items 712.100.8 712.100.9)	100% 1960 licences

(*Continued on next page*)

The above items MUST in every case be read in conjunction with the Customs Tariff of New Zealand.

New Zealand (*Continued*)

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 71 (*continued*)			
	Ex 712.104.1 Ex 712.104.9 712.109.1 712.109.9 712.200.2 712.200.4 712.200.9 712.201.1 712.201.3 712.201.5 712.201.8 712.201.9 712.202.3 712.202.4 712.202.7 712.202.8 712.203.2 712.203.3 712.203.5 Ex 712.203.6 to Ex 712.203.9 Ex 712.204.1 Ex 712.204.2 Ex 712.204.8 Ex 712.204.9 Ex 712.910.0 Ex 712.990.1 Ex 712.990.6 Ex 712.990.9		
71.25*	712.310.1	Cream separators not exceeding 200 gallons per hour, and parts therefor	75% 1960 licence
	Ex 712.310.3		
71.26	712.310.2	Cream separators exceeding 200 gallons per hour, and parts therefor	75% 1960 licences
	Ex 712.310.3		
71.27	Ex 712.390.4 712.390.5 Ex 712.390.6 Ex 712.390.7 712.390.9	Parts of butter workers and cheese presses; milking machines and parts therefor (excluding parts of rubber); dairy machinery, n.e.i.	100% 1960 licences
71.28	Ex 712.390.4	Parts of power driven churns	D
71.29	712.990.2 to 712.990.5	Sheep shearing machines and parts thereof; horse clipping machines and parts thereof	90% 1960 licences
71.30	712.200.1 712.201.4 712.203.4 Ex 712.204.8 Ex 712.204.9	Reapers, binders, harvesters, and agricultural mowers, viz.: combines and reapers, binders, harvesters (other than forage harvesters and tobacco harvesters), and mowers (other than rotary agricultural mowers), cornpickers, pick-up hay balers	80% 1960 licences
71.31	Ex 712.203.7 Ex 712.990.6 Ex 712.990.9	Egg grading machines; agricultural, horticultural, poultry keeping, and bee-keeping machinery, n.e.i.; germination plant fitted with mechanical or thermal equipment	75% 1960 licences
		TARIFF GROUP 714 **OFFICE MACHINES**	
71.32	714.100.1 to 714.920.0	Office machines and parts thereof (other than covers, carrying cases, and the like), etc., of Tariff Group 714	66⅔% 1960 licences
		TARIFF GROUP 715 **METALWORKING MACHINERY**	
71.33	715.230.1 715.230.9	Gas operated welding, brazing, cutting, and surface-tempering appliances	75% 1960 licences
71.34	Ex 715.100.1 to Ex 715.100.9 Ex 715.210.1 to Ex 715.210.9 Ex 715.220.0	Presses hydraulic; presses, mechanical and hand operated, up to and including 15 tons capacity; metal sawing machines; drill presses column type, bench or floor mounting up to 1 in. capacity; bending, rolling, sheet metal folding, wheeling, swaging, continuous spouting, continuous ridging machines; abrasive cut-off machines; metal working guillotines; sheet metal rollers; box and pan folders; press brakes	C (specify types)
71.35	Ex 715.100.1 to Ex 715.100.9 Ex 715.210.1 to Ex 715.210.9 Ex 715.220.0	Other metalworking machinery of Tariff Group 715	75% 1960 licences
		TARIFF GROUP 717 **TEXTILE AND LEATHER MACHINERY**	
71.36	Ex 717.120.1 Ex 717.120.2 717.150.2 717.150.5 717.150.6 717.300.6	Knitting machines, domestic; clothes-pressing machines, manually operated, steam heated, etc.; drying machines and equipment, domestic, electrical; domestic laundry equipment, electrical, n.e.i.; furniture specially designed for sewing machines	D
71.37	717.110.1 to 717.110.9	Machines for extruding man-made textile fibres; machines of a kind used for processing natural or man-made textile fibres; textile spinning, etc., machines	C
71.38	Ex 717.120.1 Ex 717.120.2	Knitting machines other than domestic	50% 1961 licences
71.39	717.120.3 717.120.4 717.130.9 717.140.2 717.140.9	Weaving machines; machines for making gimped yarn, tulle, lace, etc.; auxiliary machines for use with machines of Tariff Items 717.120.1, 717.120..2, and 717.120.3, etc., viz.: other; machinery for the manufacture or finishing of felt, etc. (excluding hat-making blocks); washing machines; dyeing and bleaching machines; machinery for washing, cleaning, drying, etc. (excluding clothes wringers, clothes-pressing machines manually operated, steam heated, etc.; drying machines and equipment, domestic electrical; domestic laundry equipment, electrical,, n.e.i.)	C
71.40	717.200.0	Machinery (other than sewing machines) for preparing, tanning, or working hides, skins, or leather (including boot and shoe machinery)	C
71.41	717.130.1 717.300.5	Needles for knitting, netting, embroidery, tulle, or lacemaking machines; sewing machine needles	A
71.42	717.130.2	Card clothing	100% 1961 licences
71.43	717.140.1	Hat-making blocks	75% 1960 licences
71.44	717.150.1	Clothes wringers	D
71.45	717.152.0	Parts, n.e.i. of machines classed under Tariff Items 717.150.1 to 717.150.9	100% 1960 licences (same goods)
71.46	717.300.1 717.300.2	Sewing machines, domestic	50% 1960 licences
71.47	717.300.3	Sewing machines, industrial	66⅔% 1960 licences
71.48	717.300.4	Parts of all types of sewing machines	100% 1960 licences
		TARIFF GROUP 718 **MACHINES FOR SPECIAL INDUSTRIES**	
71.49	718.220.1 718.220.3	Stereotypes, electrotypes, matrices, impressed flongs, etc.; printing type	75% 1960 licences
71.50	718.410.3 718.410.4	Mechanically propelled road rollers, other than vibratory types, and parts thereof	50% 1961 licences
71.51	718.420.1 718.420.2	Coal or rock cutters; rock boring and well sinking and boring machines	50% 1960 licences
71.52	Ex 718.420.9	Parts (except grader blades) of earth excavating, digging, scraping, levelling, tamping, and compacting machines	100% 1960 licences
71.53	Ex 718.420.9	Grader blades	C
71.54	718.410.1 718.410.2 718.510.6 718.510.7	Mechanically propelled road rollers, vibratory types, and parts thereof; concrete mixers and parts thereof	D
71.55	718.110.0 to 718.210.0 718.220.2 718.220.9 to 718.390.9 718.420.5 to 718.420.8 718.421.1 to 718.510.4 718.510.8 to 718.520.0	Other machines for special industries of Tariff Group 718	C
		TARIFF GROUP 719 **MACHINERY AND APPLIANCES AND MACHINE PARTS, N.E.I.**	
71.56	719.940.0	Gaskets and similar joints of metal sheeting, etc.; sets or assortments of gaskets, etc.	25% 1961 licences
71.57	719.990.1	Lubricators and grease cups	100% 1960 licences
71.58	719.990.2	Ships' propellors	75% 1960 licences
71.59	719.140.1	Assay and laboratory furnaces and ovens, non-electric	75% 1960 licences
71.60	719.220.1 719.220.2	Blowers and fans	50% 1960 licences
71.61	719.230.5	Centrifuges, n.e.i. (excluding hydro-extractors)	C
71.62	719.310.6	Jacks other than timber jacks	75% 1961 licences
71.63	719.410.1 to 719.410.9	Coffee mills, mincers, juice extractors, and other mechanical appliances of a weight not exceeding 10 kilogrammes and of a kind used for domestic purposes, etc.	50% 1961 licences
71.64	Ex 719.520.1 to Ex 719.520.9	Machine tools for working wood, cork, bone, etc., viz.: surface planers and jointers, buzzers, moulders, and thicknessers; circular saw benches; cut-off and radial arm saws; band saws; drill presses, column type, bench or floor mounting, up to and including 1 in. capacity; cramping, and sash machines; end-matching machines; tenoning machines; edging machines; dove-tailing machines; belt sanding machines, other than portable; finger jointing machines; box nailing machines; saw sharpening machines; dowelling machines	C (specify types)
71.65	Ex 719.520.1 to Ex 719.520.9	Machine tools for working wood, cork, bone, etc., viz.: other than those tools in Item Code 71.64 above	75% 1960 licences
71.66		Omitted.	
71.67	719.630.3 to 719.630.5	Domestic scales and balances; scales and balances, n.e.i.; weighing machine weights	66⅔% 1960 licences
71.68	719.640.1	Self-contained fire extinguishing appliances	50% 1960 licences
71.69	719.700.0	Ball, roller, or needle roller bearings	100% 1960 licences
71.70	719.920.1	Valves, and parts thereof, for pneumatic tyres and tubes	100% 1960 licences

*Available for imports under Item Code 71.16.

The above items MUST in every case be read in conjunction with the Customs Tariff of New Zealand.

New Zealand (*Continued*)

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 71 (*continued*)			
71.71	Ex 719.920.2	Taps, cocks, valves, etc., of brass or other copper alloy (excluding low pressure cocks and hydrant nozzles)	75% 1960 licences
71.72	Ex 719.920.2	Low pressure cocks and hydrant nozzles	D
71.73	719.930.2 719.930.3	Transmission shafts, cranks, bearing housings, etc.; viz.: pulley blocks and sheaves (excluding wooden pulley blocks)	75% 1961 licences
71.74	719.930.4 to 719.930.6	Transmission shafts, cranks, etc., viz.: other kinds (excluding pulley blocks and sheaves)	75% 1961 licences
71.75	719.510.0 719.530.1 719.530.9	Machine tools for working stone, etc.; tools for working in the hand, pneumatic, or with self-contained non-electric motor; chain saws	75% 1960 licences
71.76	Ex 719.540.0	Accessories and parts suitable for use solely or principally with the machines falling within Tariff Items 715.100.1, 715.100.2, 715.100.3, 715.100.4, 715.100.5, 715.100.6, 715.100.9, 719.510.0, 719.520.1, 719.520.2, 719.520.3, 719.520.9, including work and tool holders, self-opening die-heads, dividing heads, and other appliances, for machine tools; tool holders for the mechanical hand tools of Tariff Items 695.230.4, 695.231.5, 719.530.9, 729.600.3, 729.600.6, 729.600.9 (excluding die sets for use on metal working presses)	75% 1960 licences
71.77	Ex 719.540.0	Die sets for use on metalworking presses	C
71.78	719.990.9	Machinery parts, not containing electrical connections, etc., n.e.i.	100% 1960 licences
71.79	719.210.1 719.210.2 719.220.3 719.220.4 719.420.2 to 719.420.4 719.430.1 to 719.430.4 719.610.1 719.610.2 719.620.1 to 719.620.5 719.800.4 719.930.1	Petrol vending pumps and parts; ammonia gas compressors; vacuum pumps suited for use with milking machines; domestic refrigerators, non-electric, and cabinets and parts thereof (except refrigerating units); domestic water heaters non-electric and parts thereof; domestic ironing machines and parts thereof; domestic and non-domestic dish-washing machines and parts thereof; carpet sweepers; wooden pulley blocks	D
71.80	719.110.0 719.120.0 719.130.0 719.140.2 to 719.152.0 719.190.0 719.210.3 719.210.4 719.210.9 719.220.9 719.230.1 to 719.230.4 719.230.6 719.230.7 719.230.9 719.310.1 719.310.3 719.310.5 719.310.7 719.310.9 719.320.1 719.320.3 719.320.9 719.420.1 719.530.2 719.610.9 719.620.6 to 719.620.9 719.621.1 719.621.2 719.622.0 719.630.1 719.640.2 to 719.640.5 719.650.0 719.660.0 719.800.1 719.800.3 719.800.9 719.910.1 719.910.2 719.920.9	Other machinery and appliances, n.e.i., of Tariff Group 719	C (specify types)

ELECTRICAL MACHINERY, APPARATUS, AND APPLIANCES

DIVISION 72

TARIFF GROUP 722

ELECTRICAL POWER MACHINERY AND SWITCHGEAR

Item Code	Tariff Item	Brief Description	Allocation
72.01	Ex 722.100.1 Ex 722.100.2 Ex 722.100.9	Power distribution transformers encased in stoneware; power distribution transformers for operation at pressures not exceeding 35,000 volts, having a continuous rating capacity not exceeding 1,000 kVA.; isolating, step down, and similar transformers	D
72.02	Ex 722.100.1 Ex 722.100.2 Ex 722.100.9	Transformers for wireless and television receiving sets	C (specify types)
72.03	Ex 722.100.1 Ex 722.100.2 Ex 722.100.9	Transformers, other kinds (excluding metal laminations for use in cores of transformers)	C (specify types)
72.04	Ex 722.100.1 Ex 722.100.2 Ex 722.100.9 Ex 722.101.5	Metal laminations for use in cores of transformers and electric motors	C (specify types)
72.05	722.101.1 to Ex 722.101.5	Electric motors and parts thereof (excluding metal laminations)	50% 1960 licences
72.06	722.101.6	Battery chargers	D
72.07	722.101.7	Electric generators, converters (rotary or static), rectifiers and rectifying apparatus (except battery chargers), inductors	50% 1960 licences
72.08	722.200.1	Bell pushes	75% 1960 licences
72.09	722.200.3 722.020.4	Switches for pressures exceeding 25 volts: Having a rated current carrying capacity not exceeding 100 amperes	D
72.10	722.200.5	Having a rated current carrying capacity exceeding 100 amperes	75% 1960 licences
72.11	722.200.6 722.200.7	Switches for pressure not exceeding 25 volts whatever the rated current carrying capacity	75% 1960 licences
72.12	722.201.1 to 722.201.9	Fuses	75% 1960 licences
72.13	722.202.1	Sockets (not being lampholders) and plugs therefor; wire or cable connectors and articles similar thereto: With bodies composed wholly or principally of plastic	D
72.14	722.202.9	Other kinds	50% 1960 licences
72.15	722.203.1	Switchboards and control panels	50% 1960 licences
72.16	722.204.1	Lampholders: Peculiar to use on vehicles	75% 1960 licences
72.17	722.204.2	Suited for street lighting, as may be approved by the Minister, etc.	C (specify types)
72.18	Ex 722.204.9	With bodies composed wholly or principally of plastic or porcelain	D
72.19	Ex 722.204.9	Other	33⅓% 1961 licences
72.20	Ex 722.209.0	Electrical apparatus for making and breaking electrical circuits, etc.: Miniature circuit breakers	C
72.21	Ex 722.209.0	Ripple load control relays	C
72.22	Ex 722.209.0	Other kinds (specify kind)	50% 1960 licences

TARIFF GROUP 723

EQUIPMENT FOR DISTRIBUTING ELECTRICITY

Item Code	Tariff Item	Brief Description	Allocation
72.23	723.100.1	Insulated (including enamelled or anodized) electric wire, cable, etc.: Wires and cables cut to length and having fittings attached	D
72.24	723.102.1 723.102.9	Plastic covered wire and cable	C
72.25	723.100.2 723.100.3 723.100.4 723.100.5 723.101.1 723.101.9 723.103.1 723.103.9	Other kinds	C
72.26	Ex 723.210.0	Insulators of any material (excluding ceramic insulating beads)	D
72.27	Ex 723.210.0	Ceramic insulating beads	100% 1960 licences
72.28	723.220.0	Insulating fittings for electrical machines, etc., being fittings wholly of insulating material, etc.	75% 1960 licences
72.29	723.230.0	Electrical conduit tubing and joints therefor of base metal lined with insulating material	75% 1960 licences

TARIFF GROUP 724

TELECOMMUNICATIONS APPARATUS

Item Code	Tariff Item	Brief Description	Allocation
72.30	724.100.1 to 724.100.9	Television broadcast receivers whether or not combined with gramophone or radio and whether or not mounted in cabinets; cabinets and chassis, printed circuits, radio-frequency coils, radio-frequency units, for television broadcast receivers	D
72.31	724.200.1 to 724.200.9	Radio broadcast receivers whether or not incorporating a gramophone but not including a transmitter and whether or not mounted in cabinets; cabinets and chassis, printed circuits, dials, dial scales, dial mechanisms, radio-frequency coils, radio-frequency units	D
72.32	Ex 724.101.1 Ex 724.101.9	Parts, n.e.i., of television broadcast receivers, excluding aerials therefor (other than chassis, printed circuits, etc.)	C
72.33	Ex 724.201.1 Ex 724.201.9	Parts, n.e.i., of radio broadcast receivers (excluding aerials therefor) other than chassis, printed circuits, etc.	C
72.34	Ex 724.101.1 Ex 724.101.9 Ex 724.201.1 Ex 724.201.9	Aerials for radio and television sets	D
72.35	724.910.1 724.910.2 724.910.9	Electric line telephonic and telegraphic apparatus (including such apparatus, etc.)	66⅔% 1960 licences

(*Continued on next page*)

The above items MUST in every case be read in conjunction with the Customs Tariff of New Zealand.

New Zealand (*Continued*)

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 72 (*continued*)			
72.36	724.920.1 724.920.2	Loudspeakers	75% 1960 licences
72.37	724.920.3	Microphones and stands therefor	66⅔% 1960 licences
72.38	724.920.4 724.920.9 724.990.1 724.990.9	Audio-frequency electric amplifiers; radiotelegraphic and telephonic apparatus, etc.; radiotelegraphic and radiotelephonic transmission and reception apparatus; radio broadcast and television transmission apparatus, etc.	C
		TARIFF GROUP 725	
		DOMESTIC ELECTRIC EQUIPMENT	
72.39	725.010.1	Refrigerating units for domestic refrigerators, electric	50% 1961 licences
72.40	725.010.2 to 725.030.2 Ex 725.030.6	Domestic refrigerators, electric, cabinets and parts therefor (excluding refrigerating units therefor); domestic clothes washing machines and parts therefor; vacuum cleaners; floor polishers or scrubbers; waste disposers	*C D
72.41	725.030.3	Room fans	33⅓% 1961 licences
72.42	725.030.4	Food mixers	50% 1961 licences
72.43	725.030.5	Coffee, spice, and similar mills	50% 1961 licences
72.44	Ex 725.030.6	Other grinding mills (excluding waste disposers)	50% 1961 licences
72.45	725.030.7	Other electro-mechanical domestic appliances, with self-contained electric motor	C
72.46	725.030.8	Parts of electro-mechanical domestic appliances, with self-contained electric motor covered by Tariff Items 725.030.1 to 725.030.6	75% 1960 licences
72.47	725.040.2 Ex 725.040.3	Hair clippers with self-contained electric motors; parts, n.e.i., of hair clippers with self-contained electric motors	50% 1960 licences
72.48	725.040.1 Ex 725.040.3	Shavers with self-contained electric motors and parts thereof, n.e.i.	50% 1961 licences
		Electric instantaneous or storage water heaters and immersion heaters; electric soil heating apparatus and electric space heating apparatus, etc., viz.:	
72.49	725.050.1	Soil heating apparatus	75% 1960 licences
72.50	Ex 725.050.5	Hairdressing appliances, viz.: electric hairdryers, pedestal type	50% 1960 licences
72.51	725.050.2 to 725.050.4 725.050.6	Water heaters; stoves and ranges; space heating apparatus; smoothing irons	D
72.52	Ex 725.050.5 725.050.9	Other kinds (specify kind)	D
		TARIFF GROUP 726	
		ELECTRIC APPARATUS FOR MEDICAL PURPOSES, AND RADIOLOGICAL APPARATUS	
72.53	726.100.0 to 726.200.9	Electric apparatus for medical purposes, and radiological apparatus	75% 1960 licences
		TARIFF GROUP 729	
		ELECTRIC MACHINERY AND APPARATUS, N.E.I.	
72.54	729.110.1 to 729.110.9	Primary cells and primary batteries	100% 1960 licences (same types)
72.55	729.120.1 729.120.9	Electric accumulators	100% 1961 licences (same types)
		Electric filament lamps and electric discharge lamps (including infra-red and ultra-violet lamps); arc lamps; electrically ignited photographic flashbulbs:	
72.56	729.200.1	Bases or caps for electric lamp bulbs or tubes	100% 1960 licences
72.57	729.200.2 to 729.200.5	Arc lamps; ultra-violet and infra-red lamp bulbs or tubes; sodium vapour lamp bulbs or tubes; mercury vapour lamp bulbs or tubes	C (specify types)
72.58	Ex 729.200.6	Incandescent filament lamp bulbs from 6 to 240 volts and 5 to 200 watts inclusive, viz.: standard pear or similar shaped, clear, inside frosted or silica coated, daylite lime coloured glass, external spray or dip coloured bulbs, rough service bulbs	D
72.59	Ex 729.200.6 729.200.7	Incandescent filament lamp bulbs other than types mentioned in Item Code 72.58; incandescent filament lamp tubes; fluorescent tubes	C (specify types)
72.60	729.200.8 729.200.9	Neon and other bulbs and tubes	D
		Thermionic, cold cathode, and photo cathode valves and tubes (including, etc.), etc.:	
72.61	729.300.1 729.301.9	Television picture tubes and parts	C
72.62	729.300.2 to 729.300.9	Other kinds	75% 1960 licences
72.63	729.410.1 729.410.2 729.410.4 to 729.410.9 729.420.1 729.420.2 Ex 729.420.5 to 729.420.8	Electrical starting and ignition equipment for internal-combustion engines (including ignition magnetos, but not including ignition coils, etc.); electrical lighting and signalling equipment and electrical windscreen wipers (but not including defrosters, and demisters, and marker lamps for cycles or motor vehicles)	75% 1960 licences
72.64	729.410.3 729.420.3 729.420.4 Ex 729.420.5	Ignition coils for internal-combustion engines; defrosters and demisters and parts thereof; marker lamps, for cycles or motor vehicles	C
72.65	729.510.1 to 729.520.0	Electricity supply or production meters; electrical measuring, checking, analyzing, or automatically controlling instruments and apparatus	66⅔% 1960 licences
		Tools for working in the hand, with self-contained electric motors, viz.:	
72.66	729.600.4	Concrete vibrators	C
72.67	729.600.1 to 729.600.3 729.600.5 to 729.601.9	Other	75% 1960 licences
72.68	729.700.0	Accelerators of electrons and protons	C
72.69	729.910.1 to 729.910.3 Ex 729.910.7	Electro-magnets; permanent magnets and articles of special materials for permanent magnets, being blanks of such magnets; parts thereof; electro-magnetic and permanent magnet chucks, clamps, vices, and similar work holders; parts thereof	50% 1960 licences
72.70	729.910.4 to 729.910.6 Ex 729.910.7	Electro-magnetic clutches and couplings; electro-magnetic brakes; electro-magnetic lifting heads; parts thereof	C
		Industrial and laboratory electric furnaces and ovens, etc.:	
72.71	729.920.1 729.920.2	Welding machines and appliances and parts thereof	C
72.72	729.920.3	Soldering irons	75% 1961 licences
72.73	729.920.9	Other kinds	C
72.74	729.930.0 729.940.1 729.940.2 729.940.9	Electric traffic control equipment for railways, roads, or inland waterways, and equipment used for similar purposes in port installations or upon airfields; electric sound or visual signalling apparatus, etc., other than fire alarm systems, indicator panels and the like	75% 1960 licences
72.75	729.940.3 729.940.4	Fire alarm systems; indicator panels and the like	75% 1960 licences
72.76	729.950.1 to Ex 729.960.9	Electrical capacitors, fixed or variable; arc lamp carbons, battery carbons, carbon electrodes, and other carbon articles of a kind used for electrical purposes (other than carbon brushes)	75% 1960 licences
72.77*	Ex 729.960.9	Carbon brushes	75% 1960 licences
72.78	729.980.1 729.980.2	Valve shields and coil cans	D
72.79	729.980.9	Electrical parts, n.e.i., of machinery and apparatus	75% 1960 licences
72.80	729.990.0	Electrical goods and apparatus (except those suitable for use solely or principally as parts of other machines or apparatus), n.e.i.	C
DIVISION 73			
		TRANSPORT EQUIPMENT	
		TARIFF GROUP 731	
		RAILWAY VEHICLES	
73.01	731.100.0 to 731.700.9	Railway vehicles and parts thereof; road-rail and similar containers specially designed and equipped to be suitable for transport by rail, road, and ship	C
		TARIFF GROUP 732	
		ROAD MOTOR VEHICLES	
73.02	732.100.1 to 732.100.5 732.300.1 Ex 732.300.2 732.500.1 732.600.1 732.700.1	Passenger road motor vehicles, c.k.d. (other than buses and motor cycles) including commercial vehicles not exceeding 10,000 lb. gross laden weight; trucks, lorries, and vans, c.k.d., not exceeding 10,000 lb. gross laden weight; prime-movers, etc., c.k.d.; chassis fitted with engines for passenger road vehicles	M C
73.03	732.200.1 732.200.3	Electric trolley buses, and other buses, unassembled	C
73.04	Ex 732.300.3	C.k.d. trucks, lorries, vans, and other commercial vehicles over 10,000 lb. gross laden weight	C
73.05	732.890.2	Chassis for electrically propelled motor vehicles as approved	C
73.06	Ex 732.300.2 Ex 732.300.3 Ex 732.300.5 Ex 732.300.6	Straddle trucks	C
73.07	732.500.9 732.600.9 732.700.9 732.100.6 to 732.101.1 732.200.2 732.200.4 732.300.4 Ex 732.300.5 Ex 732.300.6	Prime-movers for articulated road vehicles, chassis fitted with engines (other than motor cycles); special purpose motor lorries and vans, etc. (other than fire engines and straddle trucks); passenger road motor vehicles other kinds; truck, lorries, and vans other kinds, other than straddle trucks	C
		Special purpose motor lorries and vans, etc.:	
73.08	732.400.1 732.400.2	Fire engines and fire escapes	C

*May be used for imports under Item Code 72.76.

New Zealand (*Continued*)

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 73 (*continued*)			
73.09	732.400.9	Other vehicles	M C
73.10	732.810.0	Bodies (including cabs) for motor vehicles other than motor cycles	D
73.11	732.890.9 732.891.9	Parts, n.e.i. (other than mufflers, heaters, radiators, and parts and accessories of unhardened vulcanized rubber and plastic) of motor vehicles other than motor cycles and tractors	100% 1960 licences (Apply under Industry Group 18)
73.12	732.891.4	Parts, n.e.i., of tractors	100% 1960 licences
73.13	732.890.1 732.891.1 732.891.2 732.891.3	Mufflers, heaters, radiators, for motor vehicles other than motor cycles, and for tractors	D
73.14	732.920.2	Parts and accessories of unhardened vulcanized rubber or man-made plastic of motor vehicles and tractors	C
73.15	Ex 732.910.1 to Ex 732.920.1 Ex 732.920.3 Ex 732.920.9	Motor cycles, excluding motor scooters, but including sidecars; parts and accessories of motor cycles (excluding parts and accessories of unhardened vulcanized rubber or of man-made plastic)	50% 1961 licences
73.16	Ex 732.910.2 to Ex 732.920.1 Ex 732.920.3 Ex 732.920.9	Motor scooters; parts and accessories of motor scooters (excluding parts and accessories of unhardened vulcanized rubber or of man-made plastic)	C
73.17	Ex 732.910.2 to Ex 732.920.1 Ex 732.920.3 Ex 732.920.9	Autocycles, cycles fitted with an auxiliary motor, parts and accessories therefor (excluding parts and accessories of unhardened vulcanized rubber and man-made plastic)	50% 1961 licences
		TARIFF GROUP 733 CERTAIN VEHICLES OTHER THAN MOTOR VEHICLES; MOTORIZED INVALID CARRIAGES	
73.18	733.120.1 733.300.4	Parts and accessories of bicycles and other cycles, not motorized, etc., of unhardened vulcanised rubber or of man-made plastic; wheels, wire spoked, not exceeding 1¾ in. in rim width and not exceeding 9 in. in rim diameter	D
73.19	Ex 733.300.1 to Ex 733.300.3	Vehicles, n.e.i. (including trailers), not mechanically propelled	D
73.20	Ex 733.300.1 to Ex 733.300.3	Parts of vehicles, n.e.i. (including trailers) not mechanically propelled	75% 1960 licences
73.21	733.110.1 733.110.9 733.120.9	Cycles (including delivery tricycles) not motorized and parts therefor (excluding parts and accessories of unhardened rubber or of man-made plastic)	50% 1959 licences
73.22	733.120.2 733.400.0	Invalid carriages fitted with means of mechanical propulsion (motorized or not), and parts therefor (excluding parts and accessories of unhardened vulcanized rubber or of man-made plastic)	100% 1960 licences
73.23	733.300.5	Axles and axle boxes of vehicles, n.e.i., not mechanically propelled	50% 1960 licences
		TARIFF GROUP 734 AIRCRAFT	
73.24	734.100.1 to 734.910.2 899.990.1 899.990.2	Gliders and sailplanes; powered aircraft; other flying machines, kites, and rotochutes; balloons and airships; ground flying trainers including parts thereof; catapults and similar aircraft launching gear and parts	C
73.25	734.920.1 734.920.9 899.980.1 899.980.2	Parts of aircraft; parachutes, including parts and accessories	100% 1960 licences
		TARIFF GROUP 735 SHIPS AND BOATS	
73.26	735.100.0 to 735.930.9	Ships and boats of Tariff Group 735	C

SECTION 8

MISCELLANEOUS MANUFACTURED ARTICLES

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 81			
		TARIFF GROUP 812 SANITARY, PLUMBING, HEATING, AND LIGHTING FIXTURES AND FITTINGS	
81.01	812.200.0	Sinks, wash basins, bidets, etc., of ceramic materials	75% 1960 licences (same goods)
81.02	812.410.1 812.420.1 812.430.1 812.430.2	Miners' safety lamps and glasses therefor; lamps for harbour and airport beacons, and lighthouses, and glasses therefor; ship and aircraft navigation lamps, and glasses therefor; signalling lamps	75% 1960 licences
	812.410.2	Lenses, unmounted; moulded glasses for vehicle lamps. (See Tariff Group 861.)	
	812.410.3	Magnifying glasses. (See Tariff Group 861.)	
81.03	812.410.9	Illuminating glassware, etc., viz.: other kinds	50% 1961 licences
81.04	812.430.3	Flashlight or torch cases	33⅓% 1961 licences
81.05	812.100.1 812.100.9 812.420.2 812.420.4 812.420.9 812.430.9	Central heating boilers, etc.; lamps and light fittings, of base metal, and parts thereof, etc.	D
81.06	812.300.1 812.300.9 812.410.4 812.420.3	Baths, sinks, wash basins, bidets, etc., of iron or steel; electric lighting glassware; table lamps, reading lamps, bedside lamps, electric (not including lamps classified under Tariff Items 632.730.1 and 666.600.2)	D
DIVISION 82			
		TARIFF GROUP 821 FURNITURE AND FIXTURES	
82.01	821.020.1 821.020.9	Medical, dental, surgical or veterinary furniture, etc.	50% 1960 licences
82.02	821.090.1	Furniture and cabinetware wholly of metal	50% 1961 licences
82.03	821.010.1 to 821.010.9 821.030.1 to 821.030.9 821.090.9	Other furniture and fixtures covered by Tariff Group 821	D
DIVISION 83			
		TARIFF GROUP 831 TRAVEL GOODS, HANDBAGS AND SIMILAR ARTICLES OF LEATHER, ETC.	
83.01	831.000.6	Containers specially suited for musical instruments	C
83.02	831.000.1 629.980.5 698.910.4 698.920.6 698.940.9	Cigarette, tobacco, and tobacco pipe cases and tobacco pouches of rubber or iron or steel, copper, aluminium, or of any material covered by Tariff Group 831	50% 1961 licences
	831.000.3	Spectacle cases. (See Tariff Group 861.)	
83.03	831.000.2 831.000.4 831.000.5 831.000.9	Handbags, purses, camera covers and cases; suitcases, etc., and other kinds of travel goods, etc., of Tariff Group 831	D
DIVISION 84			
		TARIFF GROUP 841 CLOTHING	
84.01	841.110.3 841.440.5 893.201.1	Protective garments of textile fabric or of man-made plastic materials, n.e.i., suited for industrial or similar purposes, as may be approved by the Minister and under such conditions as he may prescribe	50% 1961 licences (same goods)
84.02	841.110.4 841.120.1 841.130.1 841.140.1 841.422.1 841.422.4 841.430.7 841.440.1 841.600.1	Garments, as may be approved by the Minister and under such conditions as he may prescribe, suited for wear by boys, girls, and infants up to the age of two years; articles of man-made plastic materials, n.e.i., as may be approved by the Minister and under such conditions as he may prescribe, suited for wear by infants up to the age of two years	90% 1961 licences
84.03	841.141.1	Babies' napkins	75% 1961 licences
84.04	841.260.1 841.300.3 841.410.1 841.450.5 841.600.2	Gloves, mittens, and mitts of types specially suited for industrial purposes, etc., of textile, leather, or composition leather, elastic or rubberized, or of unhardened vulcanized rubber, or of	
	893.200.2	man-made plastic materials, n.e.i.	C
84.05	841.260.3 841.410.9	Gloves, mittens, and mitts of textile not elastic or rubberized	C
84.06	841.300.4	Gloves, mittens, and mitts of leather or of composition leather	33⅓% 1961 licences
	841.300.2	Gloves, boxing. (See Tariff Group 894.)	
84.07	841.450.6 841.450.7 841.600.3 841.600.4	Gloves of knitted or crocheted fabric, elastic or rubberized, and of unhardened vulcanized rubber	C
84.08	841.290.2 841.301.3	Lanyards of textile, not knitted or crocheted; wrist straps of leather or of composition leather	75% 1960 licences
84.09	841.301.4	Watch straps	D
84.10	841.420.2 841.420.3 841.420.4	Women's and girls' full length stockings wholly or principally of silk, of wool, or of cotton, knitted or crocheted, etc., not elastic or rubberized	25% 1960 licences
84.11	841.441.3 841.441.4	Outer garments, knitted or crocheted, viz.: Cardigans, jumpers, jerseys, pullovers, and the like garments of sizes not exceeding 32 in. chest measurement	50% 1960 licences
84.12	841.450.1	Elastic kneecaps and elastic stockings, knitted or crocheted	75% 1960 licences
	841.450.2	Elastic fabrics, knitted or crocheted. (See Tariff Group 655.)	
84.13	841.510.1 841.530.2	Berets	75% 1961 licences
84.14	841.530.1 899.950.1	Hair nets of textile fabric (and of human hair)	50% 1960 licences

(*Continued on next page*)

The above items MUST in every case be read in conjunction with the Customs Tariff of New Zealand.

New Zealand (*Continued*)

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 84 (*continued*)			
84.15	841.540.1 841.540.9	Headbands, peaks, chinstraps; linings, covers, hat foundations, hat frames (including spring frames for opera hats), for headgear	80% 1960 licences
84.16	841.590.1 841.590.2	Firemen's helmets; protective hats and helmets suited for industrial or similar purposes, as may be approved, etc.	C
84.17	841.590.9	Headgear, n.e.i., other than those listed in Item Codes 84.13 to 84.16	D
84.18	841.600.5	Apparel (except gloves) specially suited for use by surgeons and dentists	90% 1960 licences
84.19	841.110.5 to 841.111.9 841.120.2 to 841.121.9 841.130.2 to 841.131.9 841.140.2 to 841.140.9 841.141.8 to 841.250.9 841.260.2 841.261.0 841.290.1 841.290.9 841.300.1 841.300.5 to 841.301.2 841.301.9 841.410.2 841.420.1 841.420.5 to 841.421.9 841.422.2 841.422.3 841.422.5 to 841.430.6 841.431.8 841.431.9 841.440.2 to 841.440.4 841.440.6 to 841.441.2 841.441.5 to 841.443.9 841.450.3 841.450.4 841.451.1 841.451.9 841.510.8 to 841.520.0 841.530.3 841.530.9 841.590.3 841.590.4 841.600.6 to 841.601.9	Other clothing of Tariff Group 841	D

Tariff Group 842

Fur Clothing (not including Headgear) and Other Articles made of Fur Skins; Artificial Fur and Articles thereof

84.20	842.010.1	Artificial tails of fur skin	90% 1960 licences
84.21	842.010.3 842.020.3	Polishing caps or mops for power driven spindles, of fur skin and of artificial fur	75% 1961 licences
84.22	842.010.2 842.010.4 to 842.020.2 842.020.4 842.020.9	Artificial fur, and all other articles of fur skin and artificial fur	D

DIVISION 85

Tariff Group 851

Footwear

85.01	851.010.6 851.020.1 851.030.1 851.040.1 851.050.1	Protective footwear suited for industrial or similar purposes, as may be approved by the Minister and under such conditions as he may prescribe; protective articles for wear, suited for industrial or similar purposes, etc.	C
85.02	851.010.1	Gumboots of children's sizes 0 to 8½ inclusive with outer soles and uppers of rubber or man-made plastic material	50% 1960 licences
		Footwear, viz.:	
85.03	851.010.7 851.020.2 to 851.020.4 851.030.2 851.040.2	Children's sizes 0 to 8½ inclusive	100% imports under 1960 licences
85.04	851.020.5 851.020.6 851.021.1 851.021.2 851.030.2 to 851.030.4 851.040.2 to 851.040.4	Exceeding children's size 8½ but not exceeding size 1½ (excluding those having outer soles and uppers of rubber or man-made plastic material and those having canvas uppers and rubber soles)	66⅔% 1960 licences
85.05	Ex 851.021.5 Ex 851.021.6 Ex 851.022.6 Ex 851.022.7 851.050.3	Maids' and youths' utility boots and shoes suitable for school or college wear exceeding children's size 1½ but not exceeding size 7 Cricket pads, shin guards, and the like articles. (See Tariff Group 894.)	50% 1960 licences
85.06	851.010.2 to 851.010.5 851.011.8 851.010.9 851.010.8 851.011.9 851.020.8 851.020.9 851.021.3 851.021.4 Ex 851.021.5 to Ex 851.022.9 851.030.8 851.030.9 851.040.8 851.040.9 851.050.2 851.050.9	Other footwear	D
85.07	Ex 851.021.5 to Ex 851.022.9	Ballet shoes	75% 1960 licences
85.08	Ex 851.021.5 to Ex 851.022.9	Ski boots	100% 1960 licences

DIVISION 86

Professional, Scientific, and Controlling Instruments; Photographic and Optical Goods; Watches and Clocks

Tariff Group 861

Scientific, Medical, Optical, Measuring, and Controlling Instruments and Apparatus

86.01	861.110.2 861.390.1 861.390.2	Mirrors, unmounted, optically worked, of any material; mirrors of glass, mounted, optically worked, but unsuited for fitting to instruments or apparatus	D
86.02	861.110.7	Ophthalmic contact lenses	C
86.03	861.690.3	Screen for projectors	50% 1961 licences
86.04	861.720.2 861.720.3	Respirators	75% 1960 licences
86.05	861.810.1 to 861.810.3	Gas meters, assembled or unassembled	C
86.06	Ex 861.930.9	Rulers, the f.o.b. price of which does not exceed £3 per gross	D
86.07	Ex 861.960.0	Dial type expansion thermometers	C
86.08	861.110.1 861.110.4 to 861.110.6 861.110.8 to 861.120.1 861.120.9 812.410.2 812.410.3	Lenses, prisms, etc., viz.: plates or discs with plane or plane-parallel faces; polarizing elements for spectacles; polarizing material in sheets; lenses and prisms for lighthouses and beacons; other lenses and prisms and optical elements (other than ophthalmic contact lenses) optically worked; illuminating glassware, etc., viz.: lenses, unmounted; moulded glasses for vehicle lamps; magnifying glasses	90% 1960 licences
86.09*	861.110.3 861.120.2	Photographic colour filters	50% 1960 licences
		Goggles and the like, corrective, protective or other:	
86.10	Ex 861.220.1	Protective 'safety' goggles	C (transfer only from Item Code 86.12)
86.11	Ex 861.220.1	Other 'safety' goggles	90% 1960 licences
86.12	861.210.0 861.220.2 698.910.3 698.920.5 698.940.9 831.000.3 899.110.1	Spectacles, pince-nez, lorgnettes, corrective, protective, or other, and frames and mountings and parts thereof; spectacle cases of leather, etc., iron or steel, copper, aluminium or tortoiseshell	90% 1960 licences
86.45	861.310.1 861.320.0 861.330.0 861.340.0 861.390.9	Telescopes, refracting, etc.: astronomical instruments, etc.: microscopes and diffraction apparatus, etc.: compound optical microscopes, etc.; optical appliances, n.e.i., etc.	75% 1960 licences
86.13	861.310.2	Field glasses, opera glasses	33⅓% 1960 licences
86.14	861.390.3	Searchlights and spotlights, n.e.i.	33⅓% 1961 licences
86.15	861.390.4	Stereoscopes	50% 1961 licences
86.16	861.400.1 to 861.400.3	Studio type non-portable, photo-process engravers', and micro-filming cameras	50% 1960 licences
86.17	861.400.4 861.500.1 861.500.2	Cinematograph cameras; other photographic cameras of Tariff Group 861	50% 1961 licences
86.18	861.400.5 861.400.6	Photographic flashlight outfits	33⅓% 1961 licences
86.19	861.400.7	Camera stands and tripods exceeding 4 lb. weight	50% 1960 licences
		Cinematograph:	
86.20	861.500.3	Sound recorders	66⅔% 1960 licences
86.21	861.500.4 861.500.5	Projectors	50% 1961 licences
86.22	861.400.9 861.500.9	Stands and other parts and accessories for use with photographic cameras, photographic flashlight apparatus (other than camera stands and tripods exceeding 4 lb.), cinematograph cameras, projectors, sound recorders and sound reproducers	50% 1960 licences
86.23	861.610.1 to 861.610.9	Image projectors (other than cinematograph projectors); photographic (except cinematographic) enlargers and reducers	50% 1961 licences

*May be used for imports under Item Code 86.08.

The above items MUST in every case be read in conjunction with the Customs Tariff of New Zealand.

New Zealand (*Continued*)

Item Code	Tariff Item	Brief Descripton	Allocation
Division 86 (*continued*)			
		Apparatus and equipment of a kind used in photographic or cinematograph laboratories, n.e.i.; photo-copying apparatus (contact type); spools or reels, for film, viz.:	
86.24	861.690.1 861.690.2 861.690.9	Film measuring apparatus and footage counters; film rewinders; other kinds (excluding articles classified under Tariff Items 861.690.3 and 861.690.4)	50% 1960 licences
86.25	861.690.4	Engraved glass plates for photo-lithographic processes	100% 1960 licences
86.26	861.710.2 861.710.3	Drenching syringes	75% 1960 licences
86.27	861.710.1 861.710.9 861.720.9	Enemas; other medical, dental, etc., instruments and appliances, non-electric; other mechano-therapy appliances, etc.	90% 1960 licences
86.28	861.720.1 861.720.4	Vibratory massage machines Aptitude-testing apparatus. (See Industry Group 17.)	75% 1960 licences
86.29	861.810.4 861.810.9	Water and other liquid supply or production meters; calibrating meters therefor	75% 1960 licences
	861.820.1	Billiards meters. (See Tariff Group 894.)	
86.30	861.910.1	Automatic pilots for aircraft	C
86.31	861.920.0	Balances of a sensitivity of 5 centigrammes, etc.	66⅔% 1960 licences
86.32	861.930.1	Mathematical calculating instruments, slide rules, disc calculators and the like	66⅔% 1960 licences
86.33	861.820.9 861.910.9 Ex 861.930.9 861.950.0 Ex 861.960.0 861.980.0 599.990.6 665.200.1 697.210.1 697.220.1 697.230.1 698.910.7 698.920.3 698.940.7 861.940.0	Revolution counters, etc. (other than billiards meters); surveying, etc., instruments (other than auto pilots for aircraft); drawing, marking out, etc., instruments (other than mathematical calculating instruments, etc., and school rulers); machines, etc., for testing the hardness, etc.; hydrometers and similar instruments, etc. (other than dial type expansion thermometers); instruments and apparatus for physical and chemical analysis, etc.; fusible ceramic firing testers; capacity measures of iron or steel, copper, aluminium or glass Instruments, apparatus or models, designed solely for demonstrational purposes (for example, in education or exhibition), unsuitable for other uses	66⅔% 1960 licences (See Industry Group 17)
86.34	861.970.1 861.970.9	Instruments and apparatus for measuring, checking, or automatically controlling the flow, depth, pressure, or other variables of liquids or gases, or for automatically controlling temperature (for example, pressure gauges, thermostats, level gauges, flow meters, heat meters, automatic oven-draught regulators), not being articles falling within items 861.910.1 and 861.910.9	75% 1960 licences
86.35	861.990.0	Parts or accessories suitable for use solely or principally with one or more of the articles falling within Tariff Items 729.510.1 to 729.520.0, 861.810.1 to 861.810.9, 861.820.1, 861.820.9, 861.960.0, 861.970.1, and 861.970.9	75% 1960 licences
		Tariff Group 862 Photographic and Cinematographic Supplies	
86.36	862.300.1 862.300.2	Chemical products of a kind and in a form suitable for use in photography; flash-light materials of a kind and in a form suitable for use in photography	75% 1960 licences
86.37	862.410.1 862.420.2	X-ray plates and X-ray film in the flat or in rolls, unexposed, etc.	100% 1960 licences
86.38	Ex 862.430.1 Ex 862.430.9	Dyeline, Diazo and blueprint papers	C
86.39	862.410.9 862.420.1 862.420.9 Ex 862.430.1 Ex 862.430.9 862.440.0	Photographic plates and film in the flat, etc., film in rolls, sensitized, etc., sensitised paper, etc. (other than dyeline, etc., papers); sensitised plates and films exposed but not developed, etc.	75% 1960 licences
86.40	862.450.0	Sensitized plates and films, etc., exposed and developed (other than cinematograph)	80% 1960 licences
		Exposed Cinematograph Film, Developed	
86.41	863.010.0 863.090.0	Cinematograph film exposed and developed	75% 1960 licences
		Tariff Group 864 Watches and Clocks	
86.42	864.210.1 864.230.2	Vehicle chronographs; time registers, time recorders, etc.	66⅔% 1960 licences
86.43	864.240.0	Time switches with clock or watch movements, etc.	50% 1960 licences
86.44	864.110.0 to 864.140.0 864.210.9 to 864.230.1 864.230.9 864.250.0 to 864.290.9	Other watches and clocks of Tariff Group 864	50% 1961 licences
86.45		See Item Code following Item Code 86.12.	

Item Code	Tariff Item	Brief Description	Allocation
Division 89			
		Miscellaneous Manufactured Articles, n.e.i.	
		Tariff Group 891 Musical Instruments, Phonographs and Phonograph Records	
89.01	891.110.1 891.120.2	Office dictating machines as may be approved, etc., and accessories and parts thereof	33⅓% 1961 licences
89.02	891.110.4 891.110.5 891.110.9 891.120.9	Gramophones (other than electric), and other sound recorders and accessories and parts therefor (other than cabinets, needles, sapphire and diamond styli whether or not mounted)	50% 1960 licences
89.03	891.120.1	Cabinets for gramophones and tape recorders, n.e.i.	D
89.04	891.120.3 891.120.4	Needles for gramophones and tape recorders; sapphires and diamond styli	75% 1960 licences
89.05	891.200.2 to 891.200.9	Gramophone records, etc. (excluding tapes)	50% 1960 licences
89.06	891.200.1	Tapes of a kind commonly used for sound or similar recording	50% 1960 licences
89.07	891.410.1 Ex 891.410.9 891.810.3	Pianos, etc.; harpsichords and other stringed keyboard instruments; reed organs, harmoniums and the like, etc.	50% 1960 licences
89.08	Ex 891.410.9 891.420.1 to 891.420.9 891.810.2 891.820.1 891.820.2 891.830.0 891.840.0 891.850.9 to 891.900.2	Harps; stringed musical instruments, n.e.i. etc.; accordions, foot blown; mouth organs; accordions, concertinas and similar musical instruments; wind musical instruments, n.e.i.; percussion musical instruments, etc.; electro-magnetic, etc., and similar instruments (other than electronic organs); musical instruments, n.e.i., etc.; tuning forks	50% 1960 licences
89.09	891.430.0	Musical instrument strings	75% 1960 licences
89.10	891.810.1 891.850.1	Pipe organs, electronic organs	C
89.11	891.900.3	Metronomes	66⅔% 1960 licences
89.12	891.900.4 891.900.5	Pitch pipes and organ pipes and stop knobs, etc.	75% 1960 licences
89.13	891.900.9	Parts and accessories of musical instruments (other than tuning forks, metronomes, pitch pipes, organ pipes and stop knobs, etc.)	50% 1960 licences
89.14*	891.110.2 891.110.3	Dictating machines other than office dictating machines as may be approved, etc.)	50% 1960 licences
89.15	891.110.6	Electric gramophones	D
		Tariff Group 892 Printed Matter	
89.16	892.110.2 Ex 892.110.9 892.120.0 892.130.1 892.200.1 892.200.2 892.300.0	Printed books, booklets, brochures, pamphlets, and leaflets (excluding directories of New Zealand or of any part thereof); children's picture books and painting books; atlases; newspapers, journals, and periodicals, whether or not illustrated; music, printed or in manuscript, whether or not bound or illustrated	100% 1961 licences
89.17	892.130.2 892.920.0	Maps and hydrographic and similar charts, etc.; plans and drawings, etc.	50% 1960 licences
89.18	892.110.1 892.410.0 892.420.0 892.910.0 892.930.1 to 892.930.4 892.940.0 892.990.1 to 892.990.9	Other printed matter of Tariff Group 892	D
89.98	Ex 892.110.9	Books written by New Zealand domiciled authors	E
		Tariff Group 893 Articles of Man-made Plastic Materials, n.e.i.	
	893.201.2	Articles as may be approved by the Minister and under such conditions, etc., suited for wear by infants up to the age of two years. (See Tariff Group 841.)	
	893.201.8	Clips, tags, rings, and other articles, etc. (See Tariff Group 698.)	
	893.201.9	Artificial eyes. (See Tariff Group 899.)	
	893.201.6	Watch glasses. (See Tariff Group 664.)	
89.19	893.202.1 893.202.2 893.201.7	Bottles, jars, and other containers Hand knitting needles and hand knitting pins; crochet hooks. (See Tariff Group 698.)	75% 1960 licence (same goods)
	893.202.6 893.202.9	Inflatable beds and cushions specially suited for hospital use; urinals. (See Tariff Group 629.)	
	893.203.1	Hot water bags and bottles of man-made plastic reinforced with textile. (See Tariff Group 629.)	

*May be used for imports under Item Code 89.02.

(*Continued on next page*)

The above items MUST in every case be read in conjunction with the Customs Tariff of New Zealand.

New Zealand (*Continued*)

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 89 (*continued*)			
89.20	893.100.0	Tubes, rods, sticks, profile shapes, etc.	C
	893.200.2	Gloves and mittens of types specially suited for industrial scientific, purposes, etc.; protective articles for wear suited for industrial or similar purposes, etc. (See Tariff Group 861.)	
	893.201.1		
89.21	893.202.3	Stoppers and other closures, for bottles, jars, and casks	75% 1960 licences (same goods)
89.22	893.202.4	Washers	50% 1960 licences
	893.202.5		
89.23	893.200.1	All other articles of man-made plastic materials, n.e.i.	C (specify types)
	893.200.3 to 893.200.9		
	893.201.3 to 893.201.5		
	893.202.7		
	893.203.2 to 893.203.9		
		TARIFF GROUP 894	
		PERAMBULATORS, TOYS, GAMES, SPORTING GOODS	
89.24	894.100.1	Perambulators and parts thereof; wheeled toys designed to be ridden by children (e.g., toy bicycles and tricycles, etc.), and wheels and parts thereof; dolls' prams and dolls' push chairs, and parts thereof; dolls and parts of dolls; hoops; playing cards; billiard tables; underwater spear guns; table tennis tables; tennis, badminton, and squash racquets, the f.o.b. price of which does not exceed 7s. sterling; golf clubs; footballs, basketballs, and similar inflatable balls, but not including bladders therefor when imported separately; baseball bats; table tennis bats; indoor bowls	D
	894.100.2		
	894.210.1 to 894.210.4		
	Ex 894.210.5		
	894.220.1		
	Ex 894.220.2		
	Ex 894.230.2		
	Ex 894.240.1 to Ex 894.240.4		
	Ex 894.320.9		
	894.420.3		
	Ex 894.420.4		
	Ex 894.429.9		
89.25	Ex 894.210.5	Parts for the manufacture of toys (excluding disc wheels up to 12 in. rim diameter)	50% 1960 licences
	Ex 894.220.2		
	Ex 894.230.9		
89.26	Ex 894.250.0	Trumpets, toy, of any material, squeakers, blow-outs, clickers, sirens and rattles of the party novelty type; hats, party, of paper	33⅓% 1960 licences
89.27	894.230.9	Toys, n.e.i.; working models of a kind used for recreational purposes	33⅓% 1960 licences
89.28	Ex 894.420.3	Golf club shafts of steel, all kinds whether in the black, polished, plated, coated with casein or otherwise surfaced but without attachments of any kind; sole plates and grips for golf clubs; football and basketball bladders; fully strung tennis racquets the f.o.b. price of which does not exceed 7s. sterling	75% 1960 licences
	Ex 894.429.9		
89.29	Ex 894.240.4	Cricket, croquet, golf, hockey, baseball, squash, table tennis, tennis and polo balls; shuttle cocks	85% 1960 licences
	894.420.6		
	894.420.7		
	Ex 894.429.9		
89.30	Ex 894.410.9	Fish hooks, mounted and with attachments, line fishing rods and tackle (excluding underwater spear guns)	50% 1961 licences
89.31	Ex 894.230.2	Skipping ropes; balls, n.e.i.; cues and other billiard requisites, n.e.i.; indoor croquet and skittle requisites; decoy 'birds' and other hunting or shooting requisites; cricket bats; appliances, apparatus, accessories, and requisites for gymnasts or athletics, or for sports and outdoor games, n.e.i. (excluding indoor bowls); table tennis bats; bob sleighs, toboggans, and the like; cricket pads, shin guards and the like articles; darts for air, gas, and spring guns and pistols; ice axes; billiards meters	50% 1961 licences
	Ex 894.240.4		
	894.410.9		
	894.420.2		
	Ex 894.420.4		
	894.429.8		
	Ex 894.429.9		
	841.300.2		
	851.050.3		
	571.400.1		
	861.820.1		
89.32	894.240.5	Table tennis nets; billiard table pockets; tennis, football and other nets for sports, n.e.i.; fish landing nets; butterfly nets	75% 1960 licences
	894.410.2		
	894.420.1		
89.33	Ex 894.240.1	Card games; equipment for parlour, table, and funfair games for adults or children, n.e.i.; carnival articles, etc.	33⅓% 1961 licences
	Ex 894.240.2		
	894.240.9		
	Ex 894.250.0		
89.34	894.420.5	Clay birds and clay targets	C
89.35	894.310.3	Whaling guns	C
89.36	894.500.1	Roundabouts, swings, etc.; travelling circuses, etc.	C
	894.500.9		
89.37	894.100.3	Invalid carriages (other than motorized or otherwise mechanically propelled) and parts therefor	100% 1960 licences
	894.100.4		
89.38	894.230.1	Books and sheets of pictures, for cutting out	100% 1961 licences
89.39	894.310.1	Non-military arms and parts thereof (excluding whaling guns; humane cattle killers; line throwing guns; underwater spear guns)	50% 1961 licences
	894.310.2		
	894.310.6		
	894.310.9		
	894.320.1		
	Ex 894.320.9		
	894.330.1		
	894.330.9		
89.40	894.310.4	Humane cattle killers; line throwing guns	75% 1960 licences
	894.310.5		
89.41	894.410.1	Fish hooks, unmounted and without attachments	66⅔% 1960 licences

Item Code	Tariff Item	Brief Description	Allocation
		TARIFF GROUP 895	
		OFFICE AND STATIONERY SUPPLIES, N.E.I.	
89.42	895.110.0	Filing cabinets, racks, sorting boxes, paper trays, paper rests, and similar office equipment	D
89.43	895.231.1	Sheep marking crayons	C
89.44	655.460.3	Typewriter and similar ribbons; typewriter and similar ribbons, whether or not on spools	C
	895.940.1		
89.45	895.210.4	Ball point pens and pencils; refills for same; ink, other than printers' ink	D
	895.210.5		
	895.910.1		
	895.910.2		
89.46	895.120.1 to 895.210.3	Ink removers put up for retail sale; rubber bands, erasers, date and other stamp type, paste applicators, and other articles of stationery of unhardened vulcanized rubber; drawing pins; other office and stationery supplies of Tariff Group 895	90% 1960 licences
	895.210.6		
	895.210.7		
	895.210.9		
	895.220.1 to 895.230.9		
	895.231.2 to 895.231.5		
	895.920.0		
	895.930.0		
	895.940. 2 to 895.950.2		
	599.990.4		
	629.980.3		
	694.110.2		
	694.120.2		
		TARIFF GROUP 896	
		WORKS OF ART, COLLECTORS' PIECES, AND ANTIQUES	
89.47	896.040.0	Postage, revenue, and similar stamps (including stamp-postmarks and franked envelopes, letter cards and the like) used, or if unused not of current or new issue in New Zealand	50% 1960 licences
89.48	896.010.0 to 896.030.0	Other works of art, etc., of Tariff Group 896	C
	896.050.0		
	896.060.0		
		TARIFF GROUP 897	
		JEWELLERY AND GOLDSMITHS' AND SILVERSMITHS' WARES	
89.49	Ex 897.110.1	Jewellery and other goods of this group incorporating greenstone; mirrors	D
	Ex 897.110.9		
	897.120.1		
	Ex 897.120.2 to Ex 897.140.1		
	897.140.2		
	Ex 897.140.3		
89.50	897.200.1	Imitation jewellery	25% 1961 licences
89.51	Ex 897.120.2 to Ex 897.120.9	Cutlery	50% 1961 licences
89.52	Ex 897.110.1	Other jewellery and goldsmiths' and silversmiths' wares of Tariff Group 897	33⅓% 1961 licences
	Ex 897.110.9		
	Ex 897.120.9 to Ex 897.140.1		
	Ex 897.140.3		
	Ex 897.140.9		
		TARIFF GROUP 899	
		MANUFACTURED ARTICLES, N.E.I.	
	899.110.1	Spectacle cases of tortoiseshell. (See Tariff Group 861.)	
89.53	899.110.2	Worked tortoiseshell and articles of tortoise-shell (except spectacle cases) n.e.i.; worked mother of pearl and articles of mother of pearl, n.e.i.; worked ivory and articles of ivory, n.e.i. (except crochet hooks); worked bone (excluding whalebone) and articles of bone (excluding whalebone) other than crochet hooks, n.e.i.; worked horn, etc., other than handles for cutlery and cameos umounted; worked vegetable carving material, etc., n.e.i.; worked jet, etc., n.e.i.	33⅓% 1961 licences
	899.110.9		
	899.120.1		
	899.120.9		
	899.130.1		
	899.130.9		
	899.140.1		
	899.140.9		
	899.150.1		
	899.150.3		
	899.150.9		
	899.160.0		
	899.170.1		
	899.170.9		
	899.130.2	Crochet hooks of worked bone or ivory. (See Tariff Group 698.)	
	899.140.2		
89.54	899.150.2	Handles for cutlery, of worked horn, etc.	C
89.55	899.150.4	Cameos, unmounted, of worked horn, etc.	50% 1960 licences
		Moulded or carved articles of wax, of stearin, etc.:	
89.56	899.180.1	Imitation flowers and leaves; imitation fruits, sweets; busts, heads, etc.	50% 1960 licences
	899.180.2		
89.57	899.180.3	Gelatin capsules	75% 1960 licences
89.58	899.180.9	Other kinds (specify kind)	C
89.59	899.220.3	Articles of loofah	75% 1960 licences
89.60	899.241.1	Brushes for cleaning firearms	50% 1961 licences
89.61	Ex 899.241.9	Artists' brushes	50% 1960 licences
89.62	Ex 899.241.9	Brushes and brooms, other kinds	D
89.63	899.250.0	Prepared knots and tufts for broom or brush making	D

The above items MUST in every case be read in conjunction with the **Customs Tariff of New Zealand.**

New Zealand *(Continued)*

Item Code	Tariff Item	Brief Description	Allocation
DIVISION 89 *(continued)*			
89.64	899.260.0	Feather dusters	50% 1961 licences
89.65	899.270.1 to 899.270.9	Hand sieves and hand riddles of any material	100% 1960 licences
		Combustible preparations and products, n.e.i., viz.:	
89.66	899.330.2	Metaldehyde, hexamine, etc.	75% 1960 licences
89.67	899.330.9	Resin torches, fire lighters, and the like	C
89.68	899.340.1 to 899.340.3	Mechanical lighters, etc., and parts thereof (excluding flints and wicks)	50% 1960 licences
89.69	899.350.1 to 899.350.4	Smoking pipes; pipe bowls, stems, etc.; cigar and cigarette holders and parts thereof	50% 1961 licences
89.70	899.420.1 to 899.420.2	Shepherds' crooks; walking sticks and canes	33⅓% 1961 licences
	899.420.3	Whips, riding crops and the like. (See Tariff Group 612.)	
89.71	899.430.1 to 899.430.5	Parts, fittings, trimmings, accessories, of articles falling within Tariff Items 899.410.1, 899.410.8, 899.410.9, 899.420.1, 899.420.2, 899.420.3	75% 1960 licences
		Buttons and button moulds, etc.:	
89.72	899.520.1	Collar studs, shirt studs, cuff links	25% 1961 licences
89.73	899.520.2	Dome fasteners (press and snap fasteners)	75% 1960 licences
89.74	899.520.3	Button moulds; buttons excluding leather, plastic, shell, and vegetable nut buttons	75% 1961 licences
	899.520.5		
	899.520.6		
	Ex 899.521.1		
	Ex 899.521.2		
89.75	899.520.7	Leather buttons	100% 1960 licences
89.76	899.520.8	Plastic, shell, and vegetable nut buttons.	C
	899.520.9		
	Ex 899.521.1		
	Ex 899.521.2		
89.77	899.520.4	Toggle fasteners	75% 1960 licences
89.78	899.530.1	Slide fasteners and parts thereof	50% 1961 licences
89.79	899.540.3	Hair slides and the like	25% 1961 licences
89.80	899.550.0	Corset busks and similar supports for articles of apparel, etc.	75% 1961 licences
89.81	899.560.0	Scent and similar sprays of a kind used for toilet purposes, etc.	50% 1961 licences
89.82	899.570.1	Dressmakers' models, expanding types; other lay figures and tailors' dummies	D
	899.570.2		
89.83	899.610.1	Hearing aids and parts thereof	75% 1960 licences
	899.610.2		
89.84	899.620.1	Orthopaedic appliances, surgical belts, trusses, etc.; artificial limbs, teeth, and other artificial parts of the body, splints and other fracture appliances	75% 1960 licences
	899.620.2		
	899.620.4 to 899.620.9		
89.95	899.620.3	Artificial eyes all kinds for humans including artificial eyes of man-made plastic materials, n.e.i.	A
	893.201.9		
		Articles made from gut, from gold-beaters' skin, etc., viz.:	
89.86	899.910.1	Catgut and artificial catgut	50% 1960 licences
89.87	899.910.9	Other kinds	C
		Skins and other parts of birds, with their feathers or down, feathers, parts of feathers, etc., n.e.i.:	
89.88	899.920.1	Feathers, dressed	50% 1960 licences
	899.920.2		
89.89	899.920.3	Feathers made up into trimmings	50% 1960 licences
89.90	899.920.9	Other kinds	50% 1960 licences
89.91	899.930.1	Artificial flowers, foliage, or fruit, and parts thereof	50% 1960 licences
89.92	899.930.2	Articles, n.e.i. made of artificial flowers, foliage, or fruit	25% 1961 licences
89.93	899.940.0	Human hair, dressed, etc.; wool or other animal hair, prepared, etc.	50% 1960 licences
		Wigs, false beards, hair pads, etc.; other articles of human hair (including hair nets):	
	899.950.1	Hair nets of human hair. (See Tariff Group 841.)	
89.94	899.950.9	Other kinds	50% 1960 licences
89.95	899.960.0	Fans and hand screens, non-mechanical, etc.; frames and handles therefor, etc.	33⅓% 1961 licences
89.96	899.970.1	Vacuum flasks and other vacuum vessels, complete with cases; parts thereof including glass inners	50% 1961 licences
	899.970.2		
	665.120.0		
	899.980.1 to 899.990.2	Parachutes including parts and accessories; ground flying trainers including parts thereof; catapults and similar aircraft launching gear, etc. (See Tariff Group 734.)	
89.97	899.180.4	Gelatin in other than rectangular sheets, not being identifiable as parts of articles; plaits and similar products of plaiting materials, for all uses, whether or not assembled into strips, n.e.i.; basketwork, wickerwork, and other articles of plaiting materials, made directly to shape, n.e.i.; articles n.e.i. made up from goods falling within Tariff Items 657.800.9 and 899.210.0; brooms and brushes consisting of twigs, etc.; paint rollers; brushes for carpet sweepers; brushes for floor polishing machines; tooth, denture, and nail brushes; hair brushes; toilet brush sets; paint brushes; candles; tapers, night lights, and the like; matches (excluding Bengal matches); liquid fuels, of a kind used in mechanical lighters, in containers not exceeding 300 c.c.; umbrellas and sunshades, etc.; powder puffs and pads, etc.; combs; automata and other animated displays, etc.	D
	899.210.0		
	899.220.1		
	899.220.2		
	899.230.0		
	899.240.1		
	899.240.9 to 899.241.3		
	899.310.1 to 899.310.3		
	899.320.1		
	899.320.3 to 899.330.1		
	899.410.1 to 899.410.9		
	899.510.1		
	899.510.9		
	899.540.1		
	899.540.2		
	899.570.3		
89.98		See Item Code following Item Code 89.18.	

SECTION 9

COMMODITIES AND TRANSACTIONS NOT CLASSIFIED ACCORDING TO KIND

Item Code	Tariff Item	Brief Description	Allocation
	941.000.0	Live animals, n.e.i., including zoo animals, etc. (See Tariff Group 001.)	
90.01	931.010.0 to 931.090.0 951.010.0 to 961.000.0	Other commodities and transactions not classified according to kind	C (specify types)

INDUSTRY GROUPS

(See paragraph 9 of Introductory Notes)

INDUSTRY GROUP No. 1: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF BISCUITS AND CONFECTIONERY

G1	Materials and components, as specified in item code G1 of the 1961 Import Licensing Schedule, to be used in the manufacture of biscuits and confectionery	C + 75% 1961 licences (same goods)

INDUSTRY GROUP No. 2: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF BRUSHWARE

G2	Materials and components, as specified in item code G2 of the 1961 Import Licensing Schedule, to be used in the manufacture of brushware	C + 75% 1961 licence (same goods)

INDUSTRY GROUP No. 3: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF FOUNDATION GARMENTS (INCLUDING SWIMSUITS)

G3	Materials and components, as specified in item code G3 of the 1961 Import Licensing Schedule, to be used in the manufacture of foundation garments (including swimsuits)	C + 75% 1961 licences (same goods)

INDUSTRY GROUP No. 4: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF INCANDESCENT AND FLUORESCENT LAMPS

G4	Materials and components, as specified in item code G4 of the 1961 Import Licensing Schedule, to be used in the manufacture of incandescent and fluorescent lamps	C +75% 1961 licence (same goods)

INDUSTRY GROUP No. 5: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF PAINTS AND VARNISHES

G5	Materials and components, as specified in item code G5 of the 1961 Import Licensing Schedule, to be used in the manufacture of paints and varnishes	C + 75% 1961 licences (same goods)

INDUSTRY GROUP No. 6: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF POLISHES—HOUSEHOLD AND FLOOR

G6	Materials and components, as specified in item code G6 of the 1961 Import Licensing Schedule, to be used in the manufacture of polishes—household and floor	C + 75% 1961 licences (same goods)

INDUSTRY GROUP No. 7: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF RADIOS

G7	Materials and components, as specified in item code G7 of the 1961 Import Licensing Schedule, to be used in the manufacture of radios (excluding glass sheet)	C + 75% 1961 licences (same goods)

INDUSTRY GROUP No. 8: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF GAS AND ELECTRIC RANGES

G8	Materials and components, as specified in item code G8 of the 1961 Import Licensing Schedule, to be used in the manufacture of gas and electric ranges (excluding metal cordage)	C + 75% 1961 licences (same goods)

INDUSTRY GROUP No. 9: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF REFRIGERATORS (DOMESTIC, COMMERCIAL, AND INDUSTRIAL), WASHING MACHINES (CLOTHES AND DISH), VACUUM CLEANERS, FLOOR POLISHERS (EXCLUDING METAL CORDAGE)

G9	Materials and components, as specified in item code G9 of the 1961 Import Licensing Schedule, to be used in the manufacture of refrigerators (domestic, commercial, and industrial), washing machines (clothes and dish), vacuum cleaners, floor polishers	C + 75% 1961 licences (same goods)

INDUSTRY GROUP No. 10: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF RUBBER GOODS

G10	Materials and components, as specified in item code G10 of the 1961 Import Licensing Schedule, to be used in the manufacture of rubber goods	C + 75% 1961 licences (same goods)

(Continued on next page)

New Zealand (*Continued*)

Tariff Item	Brief Description	Allocation
	SECTION 9 (*continued*)	
	INDUSTRY GROUP NO. 11: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF SOAPS AND SOAP POWDERS	
G11	Materials and components, as specified in item code G11 of the 1961 Import Licensing Schedule, to be used in the manufacture of soaps and soap powders . .	C + 75% 1961 licences (same goods)
	INDUSTRY GROUP NO. 12: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF TOILET PREPARATIONS AND COSMETICS	
G12	Materials and components, as specified in item code G12 of the 1961 Import Licensing Schedule, to be used in the manufacture of toilet preparations and cosmetics.	C + 75% 1961 licences (same goods)
	INDUSTRY GROUP NO. 13: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF TOYS, PERAMBULATORS AND TRICYCLES	
G13	Materials and components, as specified in item code G13 of the 1961 Import Licensing Schedule, to be used in the manufacture of toys, perambulators and tricycles.	C + 75% 1961 licences (same goods)
	INDUSTRY GROUP NO. 14: ARTICLES AND MATERIALS TO BE USED BY RELIGIOUS ORGANIZATIONS FOR RELIGIOUS PURPOSES ONLY	
G14	Articles and materials, as specified in item code G14 of the 1961 Import Licensing Schedule, to be used by religious organizations for religious purposes only .	C + 75% 1961 licences (same goods)
	INDUSTRY GROUP NO. 15: MANUFACTURERS' SAMPLES FOR STUDY OR COPYING PURPOSES ONLY AND NOT FOR RESALE	
G15	Manufacturers' samples, as specified in item code G15 of the 1961 Import Licensing Schedule, to be used for study or copying purposes and not for resale . .	C + 75% 1961 licences (same goods)
	INDUSTRY GROUP NO. 16: MATERIALS AND COMPONENTS TO BE USED IN THE MANUFACTURE OF STATIONERY	
G16	Materials and components, as specified in item code G16 of the 1961 Import Licensing Schedule, to be used in the manufacture of stationery	C + 75% 1961 licences (same goods)
	INDUSTRY GROUP NO. 17: MATERIALS, APPARATUS, APPLIANCES AND ARTICLES TO BE USED FOR EDUCATIONAL PURPOSES	
G17	Materials, apparatus, appliances and articles as specified in item code 416-1 of the 1961 Import Licensing Schedule	75% 1961 licences
	INDUSTRY GROUP NO. 18: SPARE AND SERVICE PARTS OF MOTOR VEHICLES	
G18	Goods as specified in item code 389-5 of the 1961 Import Licensing Schedule	100% 1960 licences.

The above items MUST in every case be read in conjunction with the Customs Tariff of New Zealand.

AUSTRALIA

Details of Temporary Duties

DETAILS are given below of the temporary changes made in Customs Duties which came into effect on March 23, 1962. Additions to the Customs Tariff are shown by italics.

Tariff Item	Goods	Former Duties			New Duties		
		British Preferential	Most-Favoured-Nation	General	British Preferential	Most-Favoured-Nation	General
		Per cent. unless otherwise indicated					
243	(C) *(New sub-item) Glass rovings; glass chopped strand; glass chopped strand mat* . . ad val. *and, in addition, except in respect of goods which were in direct transit to Australia on or before February* 14, 1962, *and had not been entered for warehousing before February* 14, 1962, *a temporary duty of* . . . . . *per lb.*	12½	27½	27½	12½	27½	27½
		—	—	—	4d.	4d.	4d.
		(Under Item 243 (A))					
392	Yarns:						
	(J) *(New sub-item) Of glass or in chief part by weight glass* . . . . . ad val. *and, in addition, except in respect of goods which were in direct transit to Australia on or before February* 14, 1962, *and had not been entered for warehousing before February* 14, 1962, *a temporary duty of* ad val.	Free	7½	7½	Free	7½	7½
		—	—	—	20	22½	22½
		(Under Item 392 (H))					

Note: Specific rates are quoted in Australian currency: £A125 = £ *Sterling* 100.

References to the Tariff Advisory Committee

THE AUSTRALIAN Minister for Customs and Excise has referred to the Tariff Advisory Committee the following matters:

The rates of duty now applicable under:

(a) Tariff Item 181(J)(3) to Thermistors;

(b) Tariff Item 176(F)(1) to Sirens, motor driven;

(c) Tariff Item 208(T)(2) to Clamps or cramps of the types used with "V" blocks;

(d) Tariff Item 208(A)(2) to Parallels, plain, tool, steel, hardened and ground, being precision tools designed for use in engineering tool room workshops;

(e) Tariff Item 232(A) to Pearl essence;

(f) Tariff Items 359(D)(4) or 359(F) to Windscreen washers;

(g) Tariff Item 176(F)(1) to Cylinders or rollers, embossing, in sizes exceeding 61 inches in diameter and 12 inches in length.

The Tariff Advisory Committee will meet to consider the above mentioned matters in Canberra on a date to be announced later.

The Tariff Advisory Committee (which should not be confused with the Tariff Board) is a small committee constituted as follows; Chairman, a nominee of the Department of Customs and Excise; Members, one nominee of importing interests (the Director of the Australian Association of British Manufacturers), one nominee of the Associated Chambers of Manufacturers of Australia.

The Committee meets occasionally to consider certain tariff questions referred to it by the Minister, and to make recommendations.

Any United Kingdom firm or trade association who consider that their interests are involved, and who wish to make their views known to the Committee, should communicate either with the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (reference C.R.E. 417/G), or with the Secretary of the London office of the Australian Association of British Manufacturers, 42 Leicester Square, London, W.C.2.

(*Continued on next page*)

German-English Glossary of Trade Terms

The fourth edition of the 'German-English Glossary of Finance and Economic Terms' is now available. Copies from Patria Translations Ltd., 22 Cheyne Walk, London, N.W.4. 90s.

Hong Kong – An Economic Survey

The current issue of 'The Statist' contains a special supplement entitled 'A Trade and Economic Survey of Hong Kong'. Inquiries to 'The Statist', 51 Cannon Street, London, E.C.4.

Australia (*Continued*)

Decisions on Tariff Classifications

THE AUSTRALIAN Department of Customs and Excise have announced the following decisions on the application of the Australian Tariff:

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
BOARDS:		
Laminated plastic of amino type synthetic resin base:		
Having a surface finish in plain colour or decorated—as wall board	425 (B)	20% *ad val.* Primage duty 5% *ad val.*
Other, being of homogenous colour throughout and obviously intended for machining or industrial purposes	369 (D) (2)	25% *ad val.*
DRUGS, CHEMICALS AND MEDICINES:		
Potassium:		
Chloride:		
Cultured crystals being optical elements irrespective of size	281 (L)	Various
Cultured crystals weighing 2½ grams each or heavier		
Other:		
Containing not more than 62% by weight of K_2O calculated on a moisture free basis	430 (E)	Various
Other	281 (L)	Various
Sulphate:		
Containing not more than 52% by weight of K_2O calculated on a moisture free basis	403 (E)	Various
Other	281 (L)	Various

Parts Orders

THE REVISED Parts Order No. 1 published in the *Board of Trade Journal* of October 6, 1961 (page 753), is amended as follows:

Parts Order No. 28

1. This Order may be cited as Parts Order No. 28.
2. This order shall take effect from March 15, 1962.
3. The First, Second and Third Columns to the Table to paragraph 5 of Parts Order No. 1 are further amended as follows:

First Column (Goods)	Second Column (Proportion)	Third Column (Parts)
By adding:		
Taximeters, covered by Item 169 E	Pro rata	Parts not being excluded parts.

Prefatory Note

MINISTERIAL DIRECTION No. 5 under Prefatory Note 12*

1. This direction may be cited as Ministerial Direction No. 5.
2. This direction shall take effect from March 15, 1962.
3. The First and Second Columns of the Table to paragraph 4 of Ministerial Direction No. 1, published in the *Board of Trade Journal* of September 30, 1960 (pages 774 and 775) are amended as follows:

First Column Description of Driven Units	Second Column Description of Driving Units
Under the heading 'Specific':	
(a) by deleting:	
Dental drill engines, air turbine operated	All
(b) by adding:	
Surgical and dental and veterinary machinery	All

***Prefatory Note No. 12**

(a) Mechanical driving units and apparatus for transmitting power from such driving units to the driven units, when incorporated in or forming part of machines, machinery or machine tools, shall not, unless the Tariff specifically so directs, be dutiable under the Tariff Item applicable to the machines, machinery or machine tools in which they are incorporated or of which they form a part, but shall be dutiable under the Tariff Item or Tariff Items applicable respectively to similar mechanical driving units and to similar apparatus for transmitting power from such driving units to the driven units, when not incorporated in or forming part of machines, machinery or machine tools.

(b) Nothing in the last preceding paragraph shall apply to mechanical driving units or to apparatus for transmitting power from such driving units, when incorporated in or forming part of machines, machinery or machine tools to which the Minister directs, by notice published in the *Gazette*, that it shall not apply.

(c) For the purposes of the last two preceding paragraphs, the expression 'mechanical driving units' means any apparatus or appliance producing motive power and operated by means of steam, oil, electricity, petrol, air, water, alcohol or any other liquid or gas, and includes all devices for regulating starting or controlling such mechanical driving units, whether such devices be incorporated in or form part of the mechanical driving units or the driven units.

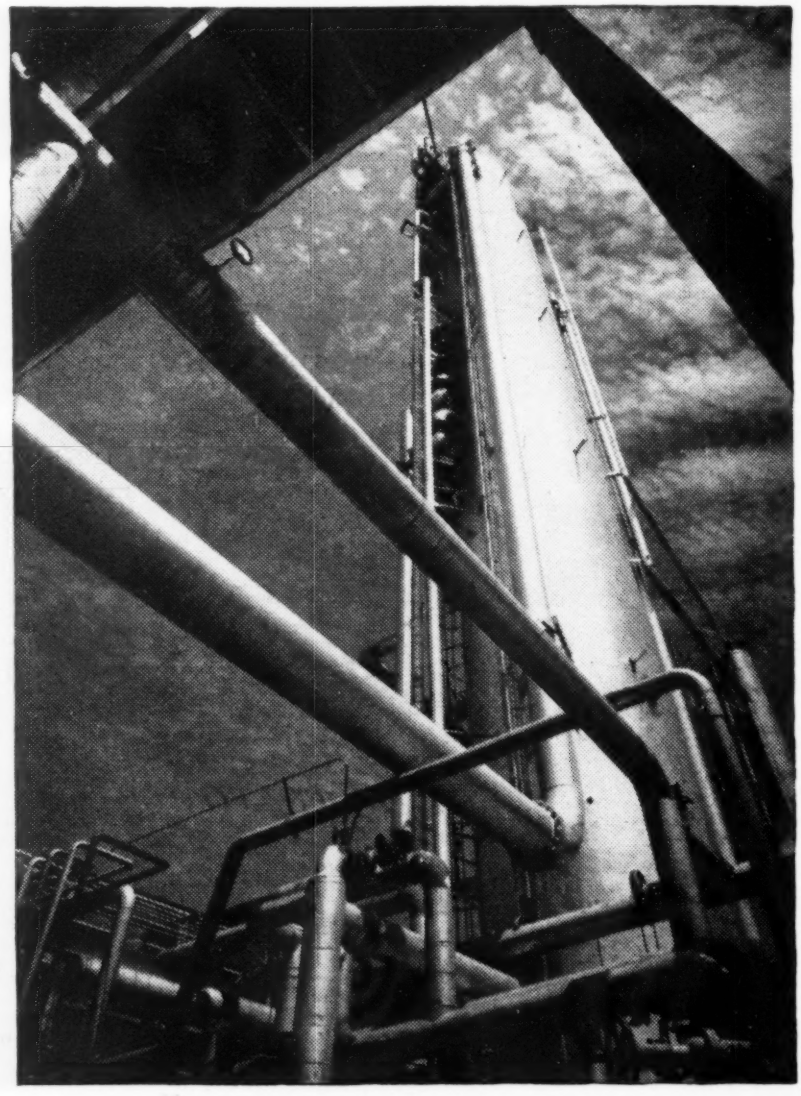
(*Continued on page 779*)

For instance: so vigorous and impressive is Australia's mounting economic development that more than 500 U.K. manufacturers are now represented in Australia. Many U.K. Insurance, Shipping and Commercial interests are well established there. British capital knows it is welcome, secure and well rewarded in this progressive land. The Bank's Booklet—"A £5,000 Million Market" gives all the facts and is available on application.

The English, Scottish & Australian Bank Limited

Head Office:
55 Gracechurch Street, London, E.C.3
Chief Office in Australia:
287 Collins Street, Melbourne

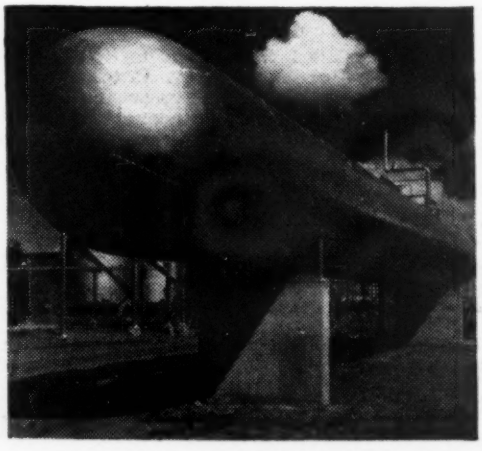
AUSTRALIA/country, continent...a world of opportunity



Oil refining at Kwinana, Western Australia. One of the six refineries now "on steam" in Australia, its capacity is 3½ million tons of crude oil per annum. A seventh refinery is now under construction in South Australia.
Below: A storage vessel for liquid petroleum gas of which some 13½ million gallons were produced in 1960/61.

AUSTRALIA BROADENS HER ECONOMY

Rapid growth in Australia's oil refining industry during the last decade has had far-reaching effects on the Australian economy. In 1951 Australia refined only 14% of her total petroleum requirements. Now she is refining some 90%. A swift succession of gains has followed: Important savings in foreign exchange; a thriving plastics industry, and—perhaps most significant of all—an advanced petro-chemicals industry is now being established. Australia's oil refineries number among the most modern and efficient in the world. For instance, the four largest have an aggregate cracking capacity of 37% crude throughput. Total rate crude capacity now stands at nearly 13 million tons—soon to reach 20 million tons and meet almost 100% of Australia's requirements of petroleum products—on completion of a current £A90 million expansion programme. These are impressive achievements in which Britain has been a major partner. Oil companies are just some among the many large overseas firms now participating in Australia's development. Australia welcomes them, and welcomes the contribution they are making to the continuing growth of her economy. Australian Government representatives in the United Kingdom will gladly supply information about trade, investment or migration. They are located at Australia House or the offices of the Agents-General for each State.



Australia (*Continued*)

Reference to the Special Advisory Authority

DETAILS were given in the *Board of Trade Journal* of March 2, 1962 (page 472), of the Australian Government's decision in accordance with which quantitative restrictions may in future be imposed as an alternative, or as an addition to temporary duties.

A reference has now been made to the Special Advisory Authority in respect of polyvinylchloride resins and moulding powers classifiable under Tariff Item 368 (A)(1).

Details of the Tariff Item under which the above mentioned goods are dutiable are given below:

Specific rates are shown in Australian currency £A125 = £ Sterling 100.

Tariff Item	Goods	British Preferential	Most-Favoured-Nation	General
		(*Per cent. unless otherwise indicated*)		
368	ARTIFICIAL RESINS AND PLASTIC MATERIALS:			
	(A) Polymerization and copolymerization products of the vinyl and vinylidene types:			
	(1) Emulsions, solutions, pastes, powders, granules, flakes, lumps and similar forms, including moulding compounds, not covered by Item 232 (E) or Item 255 (B) (1); waste and scrap:			
	(a) As prescribed by Departmental By-laws	Free	Free	Free
	(b) Of vinylidene polymers and copolymers *ad val.*	Free	7½	7½
	(c) Of vinyl chloride polymers and copolymers:			
	(1) Specially prepared for the manufacture of sound reproduction discs per lb.	7½d.	9½d.	9½d.
	(2) Unplasticized, not covered by clause (1) *ad val.*	25	40	45
	or { per lb.	6½d.	6½d.	6½d.
	{ less *ad val.*	15	—	—
	whichever rate returns the higher duty.			
	(3) Other *ad val.*	25	40	45
	(d) Other. *ad val.*	25	40	45

In the short time available for investigation United Kingdom interests wishing to make their views known to the Advisory Authority will no doubt get in touch with their Australian agents or with the London office of the Australian Association of British Manufacturers, 42 Leicester Square, London, W.C.2. (Telephone: Whitehall 5072.)

Any inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Telephone: Trafalgar 8855 Extn. 2612 or 2840) quoting reference No. C.R.E. 3477/62.

Special Advisory Authority Inquiry Result

A NOTICE was published in the *Board of Trade Journal* on March 2 (page 472), to the effect that a reference had been made to the Special Advisory Authority of the Australian Tariff Board in respect of **engine bearings and bushings** for motor vehicles for use as original equipment and as replacements.

The inquiry has now been held and as a result of the Special Advisory Authority's recommendations no quantitative restrictions have been imposed, but the By-law concession for goods for use as original equipment, previously admitted under Tariff Item 359(D) (3), has now been removed. Goods in direct transit on or before March 27, 1962, are not affected.

Tariff Changes

CHANGES HAVE been made in the Australian Tariff affecting the rates of duty payable on **continuous man-made fibre yarns.** The B.P. rate of 7½d. per lb. (Australian currency) operative on viscose rayon tyre yarn has been extended to all types of continuous man-made fibre high tenacity industrial yarns. Other types are dutiable at B.P. Free and M.F.N. 7½ per cent. *ad valorem*, except monofil of 60 denier or more, on which the duties have been reduced to B.P. 7½ per cent. *ad valorem* and M.F.N. 15 per cent. *ad valorem*.

Full details of these changes will be published in the *Board of Trade Journal* as soon as possible, and meanwhile, may be obtained from the Export Services Branch, Board of Trade, Lacon House, Theobalds Road, London, W.C.1. (Telephone: Chancery 4411, ext. 679 or 276.)

Temporary Duties

A NOTICE was published in the *Board of Trade Journal* on March 9, 1961 (page 527) to the effect that a reference had been made to the Deputy Chairman of the Australian Tariff Board in respect of **electric shavers.**

The inquiry has now been held and as a result of the Deputy Chairman's recommendations a temporary additional duty of 25 per cent. *ad valorem* has been imposed on electric shavers. No alteration has been made to the duties on parts for electric shavers.

The new duty does not apply to goods in transit on or before February 28, 1962.

Full details will be published in the *Board of Trade Journal* as soon as possible.

PERU

Amendments to Customs Tariff

A PERUVIAN Supreme Decree of February 23 eliminated from the nomenclature of the Peruvian Customs Tariff Item No. 2262 the words 'with or without teat' and made such accessories dutiable in accordance with the materials from which they are made. It also prohibited the importation of feeding bottles having tubing or piping of rubber or glass. The amended description under Tariff Item 2262 now reads:

> 'Feeding bottles of any kind of glass, with or without inscription.'

The specific rate of duty will be increased from 1 to 4.50 Soles per gross kilo, as from May 31, and freed from the 50 per cent. surcharge imposed by Law No. 12995.

Iron and Steel rods, plates and bars

Peruvian Supreme Decree No. 6 of February 23 subjected imports under Peruvian Customs Tariff Items No. 2341 and 2342 (some iron and steel rods, plates and bars) to the additional duty of 25 per cent. *ad valorem* c.i.f. imposed by Law 13199.

BRAZIL

Amendments to Customs Tariff

THE FOLLOWING amendment to the Brazilian Customs Tariff came into force on March 3, 1962:

Item No. 38-19-027, Liquid propylene glycol, is included in the General Import Category.

ELEPHANTIDE (REGD.)
INSULATING PRESSBOARD
for all Oil Immersed Electrical Apparatus such as
TRANSFORMERS, SWITCHGEAR, etc.
Also PRESS PAPERS FOR CLOTH FINISHING
B. S. & W. WHITELEY, LTD., POOL-IN-WHARFEDALE, YORKSHIRE.
Telephones: ARTHINGTON 2121 • TELEX. 55103 • Grams: WHITELEY, POOL-IN-WHARFEDALE

MEXICO

Customs Tariff Changes

DECREES published in the Mexican *Diario Oficial* on the dates stated, made the following changes in the Mexican Customs Import Tariff:

Tariff No.	Description	Unit	Duty
			(*Pesos*)
Published March 10, 1962			
895.14.00	Ball-point pencils and pens, of any material other than precious metal, with or without parts of base metal.		
895.14.01	Propelling pencils, of any material other than precious metal, with or without parts of base metal.		
895.14.02	Fountain pens, of any material other than precious metal, with or without parts of base metal.		
895.14.03	Penholders of any material other than precious metal, with or without parts of base metal.		
895.14.04	Ball-point pencils and pens, propelling pencils, fountain or other pens, of any material, with gold or silver, or gold- or silver-plated parts.		
895.14.05	Ball-point pencils and pens, propelling pencils, fountain or other pens of gold or silver or gold- or silver-plated, with or without parts of other materials.		
895.14.06	Separate parts of ball-point pencils and pens, called 'refills', with or without ink and writing point with or without ball, of any material or base metal. (Deleted)		
895.14.07	Separate parts of propelling pencils, not ball-pointed, called 'mechanisms' of base metal, including those which contain parts of other material (Amended description)	Legal Kilo	3·00 + 30% *ad val.*
895.14.08	Separate parts of fountain pens, called 'fillers' and ink reservoirs of any material, with or without ink. (Deleted)		†
895.14.10	Separate parts of fountain pens, called 'nibs', wholly or partly of precious metal (Change in duty)	Legal Gramme	0·25 + 70% *ad val.*
895.14.12	Ball-point pens, propelling pencils, fountain pens and penholders, not of precious metal, with or without parts of base metal	Legal Kilo	6·00 + 70% *ad val.*
895.14.13	Ball-point pens, propelling pencils, fountain pens and penholders of gold or silver or gold- or silver-plated, with or without parts of other materials, and those which contain precious metals in any proportion	Legal Gramme	0·25 + 70% *ad val.*
895.14.14	Separate spare parts for ball-point pens known as 'swaged tubes', i.e. tubes whose diameter is smaller at one end than the other, without ink and without ball point, of base metal	Legal Kilo	4·50 + 45% *ad val.*
895.14.15	Separate parts of fountain pens, not ball-pointed, called 'fillers' of any material	,,	3·00 + 30% *ad val.*
895.14.16	Separate parts of fountain pens, not ball-pointed, called 'ink deposits', of rubber	,,	,,
895.14.17	Separate parts of ball-point pens, propelling pencils or fountain pens, called 'caps', of base metal, with or without clip.	,,	4·50 + 45% *ad val.*
895.14.18	Separate parts of ball-point pens, propelling pencils or fountain pens, called 'clips', of base metal	,,	,,
895.14.19	Separate parts of ball-point pens, propelling pencils or fountain pens, called 'barrels', of base metal	,,	,,
895.14.20	Tubes of plastic, with or without parts of other materials, provided that it can be shown that the filler and nib of fountain pens are to be inserted into them (New headings)	,,	3·00 + 30% *ad val.*
895.14.96	Separate parts of ball-point pens, propelling pencils, fountain pens and penholders, of any material other than metal, n.s.m. (Amended description)	,,	0·80 + 80% *ad val.*
895.14.97	Separate parts of ball-point pencils and pens, propelling pencils, fountain or other pens, of base metal, n.s.m. (Change in duty)	,,	4·50 + 70% *ad val.*
895.14.98	Separate parts of ball-point pencils and pens, propelling pencils, fountain or other pens, of any material, with gold or silver or gold- or silver-plated parts, n.s.m. (Deleted)		
895.14.99	Separate parts of ball-point pencils and pens, propelling pencils, fountain or other pens, of gold or silver or gold- or silver-plated, n.s.m. (Change in duty) Effective five days after publication, except for those goods which can plainly be proved within thirty days to have been shipped before the date of publication, when either the previous duties or the current ones will be applied, according to whichever favour the importer.	Legal Gramme	1·00 + 70% *ad val.*
Published on March 13, 1962			
090.00.00	Yeast, fresh or compressed (ferments), for industrial use, containing more than 10 per cent. humidity		Unchanged
090.00.01	Active dehydrated yeast (ferments), for industrial use, containing up to 10 per cent. humidity.		Unchanged
090.00.02	Mixtures of different substances used as yeast in bread-making, commercially known as 'baking powders' (Amended descriptions)		Unchanged
090.00.03	Inactive dehydrated yeast containing up to 10 per cent. humidity (New heading) Effective the day after publication.	Gross Kilo	1·00 + 20% *ad val.*
072.00.01	Confectionery or bonbons containing chocolate Effective five days after publication, except for those goods which can plainly be proved within thirty days to have been shipped before the date of publication, when either the previous duties or the current ones will be applied, according to whichever favour the importer.		Prohibited
Published on March 14, 1962			
671.02.01	Copper wire, uncovered, with iron core. (Deleted)		
671.02.04	Copper wire, uncovered, with core of iron or steel, up to 8 mm. in diameter	Gross Kilo	0·10 + 30% *ad val.*
671.02.05	Copper wire, uncovered, with core of iron or steel, more than 8 mm. in diameter (New headings) Effective the day after publication.	,,	0·10 + 5% *ad val.*
670.02.12	Iron or steel cable with or without core of vegetable fibres	,,	0·30 + 25% *ad val.*
670.02.13	Iron or steel wire, tinned, galvanized, bronzed, coppered or brassed, up to 3 mm. in diameter (New headings) Effective five days after publication, except for those goods which can plainly be proved within thirty days to have been shipped before the date of publication, when either the previous duties or the current ones will be applied, according to whichever favour the importer.	,,	0·10 + 40% *ad val.*

MOTOR UNION INSURANCE COMPANY LTD.
All classes of Insurance Transacted
10 ST. JAMES'S STREET, LONDON, S.W.1

CHILE

Import of Secondhand Goods

BY DECREE of the Chilean Ministry of Finance No. 2233, which was published in the *Official Gazette* on March 15, it is laid down that used or second-hand goods of the types which are subject to payment of tax surcharges shall be subject to one of 200 per cent. of their c.i.f. value, with the following exceptions:

Section	Group	Item
XI	61	Concentrate mixers of more than 16 cubic feet capacity. Equipment and machinery for asphalt paving. Floating cranes. Motor levellers. Pull shovels. Bulldozers. Power shovels. Road rollers. Ditch diggers. Rotary presses for printing newspapers utilizing stereotype molds (This item does not figure in the permitted list but is understood to be included under the heading 'Equipment and machinery for industry').
XII	65	Fishing vessels. Merchant vessels. Dredgers.
	66	Tractors tracked.

All of the above items will in future pay the same surcharge as is applicable to new goods of the same type.

CANADA

'Made in Canada' Ruling

THE FOLLOWING rulings have been made for Customs purposes:

Of 'a class or kind not made in Canada':

Cobalt Acetate — Cobalt Chloride
Cobalt Carbonate — Cobalt Sulphate

Hand Lever Paper Sheet Cutters, 26½in. cutting capacity.

Notes: (1) Memorandum D51-12 dated September 29, 1961, ex. Memorandum D51MCR95 dated August 11, 1949, in so far as it relates to Hand Lever Paper Cutters, is hereby cancelled.

(2) Hand Lever Paper Sheet Cutters, other than 26½in. cutting capacity, have been ruled previously as of a class or kind not made in Canada.

(Ruling effective March 26, 1962.)

The above information is contained in Canadian Department of National Revenue Memoranda Series D51-33-3 and D51-12-1, both dated March 26, 1962.

UNITED STATES

Use of Hay and Straw as Packing Material

THE UNITED STATES regulations for the sanitary control of imports of hay and straw and animal by-products have been amended so as to discontinue the practice of allowing the unrestricted entry of materials accompanied by appropriate certificates of disinfection. As a result, hay and straw used for packing goods exported from Britain will, on and after April 14, 1962, have to be destroyed on entry into the United States at the expense of the importer (except that packing accompanied by a consular certificate dated before April 14 will be admitted). To avoid the delay and expense this would cause, exporters are advised to use excelsior, shredded paper, vermiculite or some other synthetic material for packing.

Further information may be obtained from Export Services Branch (Tariff Section), Board of Trade, Lacon House, Theobalds Road, London, W.C.1. (Telephone: Chancery 4411, ext. 372-3.)

Imports of Goods containing Cuban Materials

A NOTICE appeared in the *Board of Trade Journal* on February 23 (page 421) about the prohibition of imports into the United States of goods of Cuban origin. The United States Treasury Department have issued a further order extending this prohibition, with effect from March 24, to imports from any country of all merchandise made or derived in whole or in part from any article which is the growth, produce or manufacture of Cuba.

Inquiries about this notice should be addressed to Export Services Branch (Tariff Section), Board of Trade, Lacon House, Theobalds Road, London, W.C.1. (Telephone: Chancery 4411, Extensions 372-3).

Dominican Republic Guide

A publication entitled 'Trade and Investment Guide to the new Dominican Republic', which includes sections on the prospects for United Kingdom trade with the Dominican Republic, on investments and the setting up of overseas subsidiaries, and on the raw materials and products available in the Republic for export, has been published. Copies: free, from the Dominican Republic Embassy, 7 Braemar Mansions, Cornwall Gardens, London, S.W.7.

British Factories in Victoria, Australia

Over 130 British companies, or their associates, now have factories in Victoria, with others opening up at the rate of some 50 a year, according to a review of the automobile industry in 'Victoria, Australia', a new brochure about that State's industrial development issued by the Victoria Promotion Committee. Inquiries to Victoria Promotion Committee, 47 Princes Gate, London, S.W.7. (Telephone: Kensington 4577.)

FOR *YOUR* WORLD TRANSPORT
(ANYTHING - ANYWHERE)
WORLD TRANSPORT AGENCY LIMITED
1 MARTIN LANE · CANNON STREET
LONDON E.C.4.
Tel: Mansion House 3434 · Telex: 28401 London
Ask / 'WORLD TRANSPORT' first!
MANCHESTER · BRADFORD · HULL · SHEFFIELD · LIVERPOOL LEICESTER STOKE — *AIRPORT OFFICES:* LONDON · BIRMINGHAM · MANCHESTER · SOUTHEND

EUROPEAN ECONOMIC COMMUNITY

Modifications to the Common Tariff

THE COMMISSION of the European Economic Community has authorized the member States to put into effect modifications to the Common Tariff resulting from concessions it has negotiated with various contracting parties to the GATT under Article XXIV:6 of the General Agreement.

These modified rates will affect the tariffs on goods imported from countries not members of the Community to the extent that a recalculation of the rates already applied under the first move towards the Common Tariff makes necessary further reductions. As the first move towards the Common Tariff was based, generally, on the Common Tariff minus 20 per cent., it is not expected that there will be many immediate reductions.

Changes in the national tariffs resulting from the negotiated Common Tariff rates will be published in the *Board of Trade Journal* as they become available. France has already made the necessary changes in her tariff (see *Board of Trade Journal*, March 16, 1962, page 587).

Copies (in French only) of the schedule of modifications to the Common Tariff rates are available for consultation at:

1. Regional Offices of the Board of Trade:
   Birmingham; Bristol; Cardiff; Glasgow; Leeds; London; Manchester; Newcastle upon Tyne.
2. The Association of British Chambers of Commerce (68 Queen Street, London, E.C.4.) and at all affiliated Chambers of Commerce in the United Kingdom.
3. The Federation of British Industries (21 Tothill Street, London, S.W.1). Regional Offices of the F.B.I.:
   Birmingham; Bristol; Cambridge; Glasgow; Leeds; Liverpool; London; Manchester; Newcastle upon Tyne; Nottingham; Reading; Sheffield.
4. The National Association of British Manufacturers (6 Holborn Viaduct, London, E.C.1). Branches of the N.A.B.M.:
   Birmingham; Cardiff; Glasgow; Leeds; Liverpool; London; Manchester; Newcastle; Nottingham.
5. The Ministry of Commerce, Northern Ireland (Chichester House, Chichester Street, Belfast).
6. Board of Trade Inquiry Rooms: Horse Guards Avenue, London, S.W.1, and Lacon House, Theobalds Road, London, W.C.1.

FEDERAL GERMAN REPUBLIC

New Customs Law

A TRANSLATION is now available at the Board of Trade of the new Customs Law of June 14, 1961 for Western Germany. This law came into operation on January 1, 1962. The translation of the *Allgemein Zollordnung* (General Customs Regulations) has not yet been completed, and a further notice will be published when this translation is available.

The translation of the Customs Law, and the German version of the *Allgemein Zollordnung* may be consulted at Export Services Branch (Tariff Section), Board of Trade, Room 626, Lacon House, Theobalds Road, London, W.C.1. (Telephone: Chancery 4411, ext. 663 or 665.)

ITALY

Duty-free Quotas

THE ITALIAN Ministry of Finance in a Ministerial Decree dated February 27, 1962 announces that the following duty-free quotas for the whole of 1962 for non-E.E.C. countries have been fixed for certain products used respectively in the manufacture of ferro-alloys and of synthetic rubber:

Vanadium pentoxide (Tariff No. 28.28 G-1-a) . .	110 tons
Distilled Tall oil (Tariff No. 38.05 B 1) . . .	300 tons

FRANCE

Imports of Potatoes

THE FRENCH *Journal Officiel* of March 22, 1962, announced that a credit has been opened for the import of potatoes for consumption (other than early potatoes), Tariff No. 07-01 A (III) (b), originating in and being imported from countries of the convertible franc zone (which includes Britain), with the exception of Egypt.

Imports will take place under a global authorization issued to the Societe Nationale Interprofessionelle de la Pomme de Terre (S.N.I. P.O.T.), 207 Bourse de Commerce, rue de Viarmes, Paris ler.

Intending importers should apply either to the Societe or to the Ministere de l'Agriculture Direction des Produits Sous-Direction du Commerce Exterieur, Bureau du Centrale des Impertatiens, 3, Rue Barbet-de-Jouy, Paris, 7, for further details.

The same *Journal Officiel* announced that licences for the import of early potatoes (Tariff No. 07-01 A (II) (1) (2)) originating in and being imported from the countries of the convertible franc zone, excluding Egypt, will be granted without quantitative restrictions from March 22, 1962. These licences will not be subject to a technical visa and will be valid until April 15, 1962, only.

Licence applications on form AC will be received by the Ministere des Finances et des Affaires Economiques, Direction des Relations Economiques Exterieures, Services des Autorizations Commerciales (Importations), 8 rue de la Tour-des-Dames, Paris (9e), from March 22, when they will be examined as and when they are received.

Each application should be in respect of one country of origin and one exporting country; the country of origin and the country of export may be different.

In both cases the imported potatoes must comply with French Government regulations and standards established for potatoes.

The French text of the above notices may be seen at the Export Services Branch, Board of Trade, Room 722, Lacon House, Theobalds Road, London, W.C.1.

IRAN

Import Regulations

THE BRITISH EMBASSY in Tehran have reported preliminary details of the new import regulations for the Iranian year 1341 (March 21, 1962 to March 20, 1963). The regulations are effective from March 21, 1962 for five years, except where otherwise stated.

The main additions to the list of prohibited imports are:

Tariff No.	*Description*
719	Iron and steel doors, windows and window frames.
735	Stoves, heaters and cookers, non-electric; some component parts will be admitted on payment of duty and commercial benefit tax.
839	Domestic refrigerators and coolers.
843	Certain types of printing machinery (for the Iranian year 1341 only).
868	Radio receivers and phonographs, television sets, amplifiers, except for component parts imported for assembly in Iran.
890	Passenger cars, buses, coaches, tankers and lorries. Buses, tankers and lorries if over one-ton load capacity are prohibited only for the Iranian year 1341.

Some of the changes in the rates of Commercial Benefit Tax are as follows:

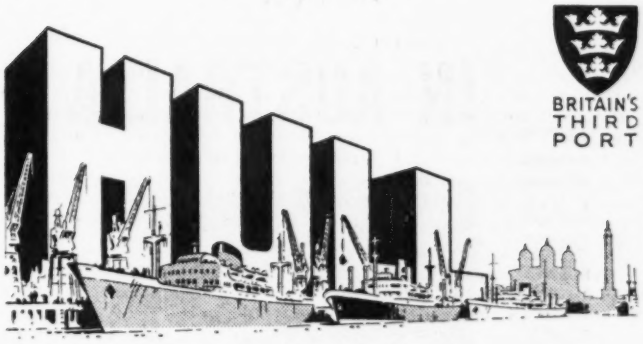
Rubber tyres for cars are now subject to a tax of Rials 15 per kilo, and rubber tyres for motor cycles, lorries and buses to a tax of Rials 7 per kilo.

A number of woollen imports, including raw wool, woollen yarns and piecegoods now attract tax at varying rates, some substantial.

Of the eleven cotton items still authorized for import, all but one now attract tax.

Fuller details will be published as soon as they are received.

All inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1 (Telephone: Trafalgar 8855, ext. 2023), quoting reference CRE/2750/G7.



THE PORT OF HULL has been the natural gateway for trade between Britain and the Continent of Europe for centuries by virtue of its unique geographical position.

EUROPEAN TRADE IS SPECIALLY CATERED FOR by tidal riverside quays and deep-water docks equipped for handling perishable goods and general cargo traffic.

QUICK AND EFFICIENT DESPATCH of an enormous variety of merchandise and excellent facilities for handling large bulk cargoes in specialized trades ensures rapid turn round and puts Hull in the forefront of British ports.

EXPRESS RAIL AND ROAD TRANSIT SERVICES to all principal manufacturing and distributing centres ensures quick and efficient delivery of all classes of goods.

INLAND WATERWAYS connecting the Humber with the industrial areas of Yorkshire and the Midlands afford an economic transport system which is a special feature of the Port.

HULL AS AN INDUSTRIAL CITY has its own extensive industries and trading connections with all parts of the world. It is admirably situated for supplies of raw materials and for export of manufactured goods.

SITES FOR NEW FACTORIES with essential services, ample water, labour and raw materials readily available.

For further information write to
TOWN CLERK · GUILDHALL · KINGSTON UPON HULL

AIR FREIGHT

BY

AIR FRANCE

TO THE

Far East

TOKYO — 4 Polar Route weekly
4 Southern Route weekly

SYDNEY — 2 flights weekly

Also frequent flights to:

KARACHI, BOMBAY, NEW DEHLI, CALCUTTA, BANGKOK, SAIGON, MANILA and DARWIN

For details of rates and reservations call your Freight Agent or

LONDON FREIGHT OFFICE
158 NEW BOND STREET, LONDON, W.1
TELEPHONE: GROSVENOR 9030 (40 LINES)

BIRMINGHAM Midland 58011/4 · MANCHESTER Deansgate 7831/5 · GLASGOW Central 8054/6

THE WORLD'S LARGEST AIRLINE
227 DESTINATIONS

IN THE PALM OF YOUR HAND

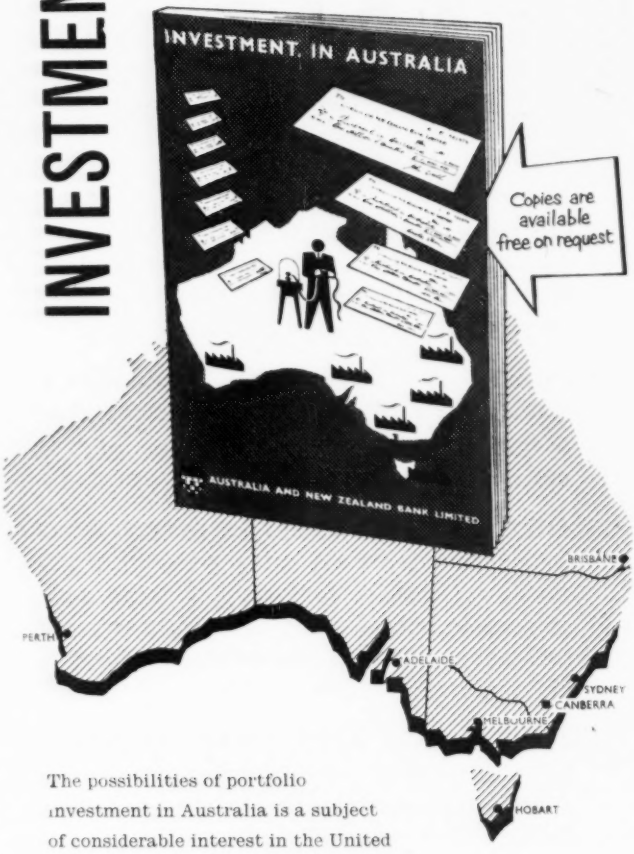
— a finishing service as immediate as your needs, as specialised as your market requires and as comprehensive as you could wish. That is the service which Bleachers' Association offer you.

ENQUIRIES TO COMMERCIAL DEPT.

BLEACHERS'
ASSOCIATION LIMITED
BLACKFRIARS HOUSE, PARSONAGE, MANCHESTER 3

London Office: Hanover Court, Hanover Square, W.1.
Belfast Office: 36 Bedford Street, Belfast, N. Ireland ®

INVESTMENT IN AUSTRALIA



The possibilities of portfolio investment in Australia is a subject of considerable interest in the United Kingdom. To provide authoritative information A.N.Z. Bank has published a 68-page booklet "Investment in Australia" which deals in some detail with such matters as . . .

Avenues of investment
Securities for portfolios
Trade or direct investment
Investment intelligence
Brokerage, duty, taxation and exchange control
Services for investors and companies

Copies are available free on request.

AUSTRALIA AND NEW ZEALAND BANK LIMITED

Head Office: 71 Cornhill, London, E.C.3. *Telephone:* AVEnue 1281.
Over 500 Branches and Agencies.

MOROCCO

Global Quotas for Imports in 1962

THE MOROCCAN *Bulletin Officiel* of February 2 published the following list of global quotas for imports from all countries having convertible currencies during the year 1962.

For goods in List I the quotas have values estimated according to expected requirements, and may be augmented if required.

For goods in List II the quotas are strictly limited to the values shown. On some items, a part of the quota (in most cases about one tenth) has been reserved for imports into Tangier, and these items are shown with an asterisk against the quota value.

In order that adjustments may be made during the year where necessary, the quotas for List II may not be utilized beyond 50 per cent. of each for the first half of the year. This temporary restriction will not apply to quota numbers 113 (soft wheat for consumption) and 114 (secondary cereals (barley)).

Exchange Rate: 1,000 *dirhams*—£70 *approx.*

LIST I

Goods imported according to the needs of the Moroccan economy

Quota No.	Tariff Nos.	Description	Amount (in 1,000 dirhams)
1	06.01 and 06.02	Live plants and horticultural products	200
2	07.05.01 - 11 - 21 - 41 - 51 - 53 - 61, 10.01.01 - 11, 10.03.01, 10.04.01, 10.05.01 to 03, 10.06.01, 10.07.11 - 21, 12.01.51 to 69, 12.03 (except 12.03.91).	Cereals and various seeds for sowing	700
3	Ex 08.01.41	Grated coconuts	500
4	12.01.03 - 05 - 08 - 22 - 24; 15.07.01-03-09-15-18-19.	Edible fats	45,000
5	12.01.07-10-17-18, 15.01.00 to 15.06.21, 15.07.02-04-06-07-12-24-27-36, 15.08.00, 15.09.00, 15.10.01 to 03, 15.10.21-31-32, 15.11.01-11, 15.12.11-12-21-22, 15.14.00.	Fats for industry	13,000
6	13.01 (except 13.01.02, 13.01.11 to 13), 32.01, 32.02.01 to 32.08.25, 32.09.31 to 41, 32.10.00.	Products and extracts of vegetable origin for dyeing, tanning and colouring materials, lacs, pigments, dyes, etc.	5,000
7	14.03.11-19	Piassava, couch grass, istle and the like	150
8	15.12.01-02	Animal or vegetable fats and oils, hydrogenated	5,000
9	17.02.11	Glucose	300
10	18.01	Cocoa beans	100
11	Chapter 24	Tobacco and manufactured products of the tobacco industry	15,000
12	25.03.01-21-22	Sulphur for industrial use	P.M.
13	25.03.11 to 13, 25.03.31 to 33, 28.02.01-02-03, 28.39.13, 28.40.31, 31.01 and 31.02, 31.03.11 - 21 - 31 - 32 - 39 - 41, 31.04 and 31.05.	Fertilizers and sulphur for agricultural use	5,000
14	25.07.01 - 02 - 21 - 31 - 33 - 41 - 42-51, 25.08.00, 25.12.00, 25.24, 25.27.01-11, 25.30.01-11, ex 25.32.01.	Various mineral products, kaolin, refractory earths, fullers' earth, asbestos, steatite, vermiculite	2,500
15	25.13 and 68.06	Abrasives, natural or artificial	150
16	27.07.11 to 15, 27.07.31 to 42	Products of tar distillation	400
17	27.08.01	Pitch coke	1,000
18	27.14.01, 27.16.11 to 22	Petroleum and fluxed bitumens, petroleum bitumen emulsions, and the like	300
19	30.04	Surgical or medical dressings	200
20	33.01 (except 33.01.01-02-03-06-12-14-21-25-32-51). Ex. 33.05	Essential oils and resinoids, except rose water and orange flower water	400
21	36.01 to 36.05, 36.07 and 36.08	Propellant powders, explosives, pyrotechnical articles, pyrophoric alloys, combustible preparations	1,500
22	39.01 to 39.06 (except 39.03.01)	Plastics materials	7,500
23	40.01.01 to 05, ex 40.01.11, 40.02 to 40.04, 40.06.11.	Natural or synthetic rubber	5,500
24	ex 40.01.11, ex 40.05.00, ex 40.06.02.	Natural gum for chewing gum, unworked, or including other elements, in bulk or in sheets. Master Batch	1,000
25	40.09.01 to 12	Rubber piping	200
26	40.10 and 59.16	Conveyor or transmission belts	4,000
27	40.11 (except 40.11.11 to 13, 40.11.22 to 24, 40.11.31 to 33, 40.11.35 to 37, 40.11.41 to 43).	Tyres	1,200
28	40.13.02 to 05	Rubber gloves for technical use	30
29	44.12	Wood wool and wood flour	P.M.
30	47.02	Waste paper, waste newspaper destined exclusively for repulping	3,000
31	49.01 and 49.02	Books, periodicals, printed matter	1,300
32	51.01.01 to 22	Yarns of continuous synthetic fibre (nylon)	400
33	51.01.31 to 64	Yarns of continuous artificial fibres (rayon)	2,500
34	Ex 55.01	Raw cotton, excluding long staple cotton	10,000
35	55.03 and 63.02	Rags and textile waste	220
36	56.01 and 56.04	Textile fibres, synthetic or artificial (discontinuous) in bulk, whether or not combed, carded, or otherwise prepared for spinning	3,500
37	57.03.01-02-11-12, 57.04.22-23	Raw jute, hemp, jute waste, fibres similar to jute	7,000
38	57.04.01-11, 57.07.11	Fibres of sisal and other vegetable textile fibres, coconut fibres and yarns	6,000
39	59.08.01-12	Textile fibres coated with plastics material	750
40	Ex 59.11, ex 59.13	Rubberized textile fabrics and elastic fabrics more than 20 mm. in width, excluding plaits on quota	200
42	61.10	Sanitary fittings	180
43	70.20	Glass fibres	P.M.
44	73.16, 86.01 to 86.05, 86.09, 86.10	Railway equipment	2,750
45	74.01 to 74.05 (except 74.03.02-12-24), 74.07 to 74.09, 74.11 to 74.16.	Copper and copper products except hardware articles within tariff headings 74.14.11, 74.15.01-11-12-13	1,500
46	75.01 to 75.05	Nickel and nickel products	700
47	80.01 to 80.05	Tin and tin products	3,000
48	82.05	Machine tools	500
49	Ex 83.15.11	Electrodes for welding	500
50	84.01 (except 84.01.21 to 28), 84.02, 84.05, 84.06.01 to 05, 84.06.11-13, 84.06.31 to 34, 84.06 41 42-49, 84.07 to 84.14.	Boilers, steam power units, motors, turbines, pumps, compressors	21,000
51	84.16 to 84.23 (except 84.22.32-33, 84.22.51 to 54, 84.22.71), 84.29 to 84.35, 84.40.51, 84.41.01, 84.41.12 to 21, 84.41.23 to 31, 84.42 to 84.50 (except 84.45.95), 84.56, 84.57, 84.59.43 to 92, 84.60 (except 84.60.11), 84.62 to 84.65.	Miscellaneous equipment	35,000
52	84.24.41-42-51 to 89, 84.25 to 84.28.	Machinery and equipment for the upkeep and cultivation of the soil, for harvesting, threshing, for the dairy and wine industries, etc.	3,000
53	85.01 (except 85.01.23-24), 85.02, 85.05, 85.08, 85.09, 85.11, 85.12.01-11, 85.13, 85.14, 85.15.01-51-64-65, 85.16 to 85.22, 85.24 to 85.28.	Electric and electronic machinery and equipment	10,000
54	Chapter 88	Aviation equipment	5,500
55	Chapter 89 (except 89.01.11-31)	Naval equipment	15,000
56	90.06, 90.07.01-03, 90.08.21-41-42, 90.10.21-23, 90.11 to 90.15, 90.16.11 to 15, 90.17 to 90.25, 90.26.01, ex 90.26.11, 90.26.21, 90.27 to 90.29 91.05, 91.06, 94.02.	Measuring instruments excluding hydrometers, medical, surgical and dental instruments	8,000
57	Various	Ship repairs	P.M.
58	Various	Small metal parts for local manufactures, replacement parts, spares and accessories of all kinds not included in preceding items, and necessary for the functioning of machines and apparatus	8,000

LIST II

Goods to be imported strictly within the quota values

Quota No.	Tariff Nos.	Description	Amount (in 1,000 dirhams)
101	01.02.15	Dairy cows	100
102	01.05.01	Day-old chicks	100
103	04.02, ex 19.02.03 to 05	Preserved milk including powdered milk for children and dietetic use	15,000*
104	04.03	Butter	10,000*
105	04.04	Cheese	8,000*
106	05.04.05	Salted, non-edible guts	50
107	07.01.01	Seed potatoes	4,000
108	Ex 07.01.02	Potatoes for consumption (imported from June 15 to October 15)	300
109	09.01.01	Raw coffee	4,500*
110	09.02.01	Green tea [originating in Formosa only]	12,000
111	09.02.11	Black tea	600
112	09.04.01, 09.05 to 09.08, 09.10.01-03, 12.07.74.	Pepper and spices	7,000*
113	10.01.12	Soft wheat for consumption	30,000

(*Continued on next page*)

Morocco (*Continued*)

Quota No.	Tariff Nos.	Description	Amount (in 1,000 dirhams)
114	10.03.11	Secondary cereals (barley)	30,000
115	13.02 (except 13.02.22)	Gums	150*
116	17.01.01-02	Unprocessed sugar	P.M.
117	17.02.41, 33.04.00	Basic materials for manufacture of aerated drinks	250
118	Ex 23.02	Bran for use in anti-locust measures	P.M.
119	27.04	Cokes and semi-cokes	1,200
120	27.09.01	Crude petroleum	30,000
121	27.10 to 27.13	Petroleum products and their derivatives	15,000
122	28.01, 28.03 to 28.16, 28.17.11 to 21, 28.18 to 28.21, 28.24 to 28.30, 28.31.01-13, 28.32.01 to 11, 28.33 to 28.58 (except 28.39.13, 28.40.31), Chapter 29 (except 29.38.15, 29.40), 34.02.01 to 11, 34.04, 37.08.	Chemical products and surface-active products, artificial waxes	7,000*
123	30.01.01 to 30.03.14, 30.05 (except 30.05.31).	Pharmaceutical products	3,000
124	32.09.01-11-12-13-14-15-16-17-18-19-51, 32.09.61 to 68.	Crushed pigments, varnishes, paints	1,000*
125	32.13.11 to 13.	Printing inks	200*
126	34.07.11	Dental wax	10*
127	35.06.01 to 17	Glues	200*
128	Chapter 38	Various chemical industry products, disinfectants	7,000*
129	40.11.11 to 13, 40.11.22 to 24, 40.11.31 to 23.	Tyres of the types on quota	9,200*
130	41.01.11 to 26	Cattle skins and hides	250
131	41.02 to 41.08	Processed hides and skins	400
132	43.02	Furskins, tanned or dressed	300
133	44.03.01-02	Coniferous wood	300
134	44.03.15-16	Timber for mines	3,000
135	44.05.01 to 09	Sawn, sliced or peeled coniferous wood	1,500
136	47.01	Wood pulp for paper	3,000
137	48.01.01	Paper for printing magazines and periodicals	1,250
138	48.01.02-11, 48.01.71 to 75, 48.03.01-21, 48.07.01-11.	Other paper and cardboard	1,500
139	48.01.22-23	Kraft paper and board, unglazed	4,000
140	Ex 48.05.11-12, ex 48.06.00, 48.07.27-29-34-36, 48.08.00, 48.15.71, 48.11.08 to 11, 48.21.14-18, 49.08.01.	Creped papers, tar-lined papers, suitcase cardboard, NCR papers, papers impregnated with artificial resins or plastics, perforated and filter papers, stereotyping sides, worked filters, cellular pulp paper joints, corners for suitcases, industrial transfers	1,200
141	48.09	Building board of wood pulp or vegetable fibre (whether or not bonded with natural or artificial resins)	750
142	51.04.01 to 14, 58.09.22-32, 60.01.02.	Woven fabrics, knitted fabrics, tulles and lace of continuous synthetic textile fibres (nylon, orlon, dacron, etc) except woven fabrics for tyre making under heading 51.04.07	3,500*
143	51.04.07-27, 25.09.03	Woven fabrics for tyremaking	6,000
144	51.04.21 to 34	Woven fabrics of continuous artificial fibres (rayon), except fabrics for tyre making under heading 51.04.27	500*
145	52.01	Metallic thread	400
146	53.05.01 to 12	Combed wool	90
147	53.06.01 to 11, 53.07.01 to 11	Carded or combed wool yarn, not put up for retail sale	260
148	53.11.01 to 21	Woven fabrics of wool	2,500*
149	55.05	Cotton yarn not put up for retail sale	2,500
150	55.09.01 to 98, 56.07.11 to 23	Woven fabrics of cotton and man-made fibres other than fabrics for tyres under heading 55.09.03	30,000 (of which 1,000 for Ministry of Health)
151	56.05.11 to 16	Yarn of artificial discontinuous textile fibres not put up for retail sale	1,200
152	56.07.01 to 05	Woven fabrics of discontinuous synthetic textile fibres	200*
153	57.10.01 to 06	Woven fabrics of jute	P.M.
154	60.01.01 to 41 (except 60.01.02)	Knitted or crocheted fabric in pieces	200
155	60.02.01 to 60.05.41	Knitted and crocheted articles	900*
156	61.01.01 to 61.10.00	Clothing and clothing accessories	700*
157	63.01	Used clothing	5,000
158	70.17 and 70.18	Laboratory glassware, optical glassware	150*
159	71.13.11-12, 73.31.01-02-12-13-21, 73.32.01-11-21, 73.32.31 to 35, 73.38.01-02-11-12-13-15-17-18-19-21, 73.40.25-62-63, 74.14.11, 74.15.01-11-12-13, 74.18.11, 74.19.52, 75.06.21-31, 76.15.21, 76.16.21-31-72, 79.06.11-21, 80.06.11, 83.01.11 to 40, 83.02.01 to 32, 83.06.17 to 19.	Hardware and ironmongery	3,000*
160	73.01, 73.02, 73.04, 73.05, ex 73.25, 73.51 to 73.94.	Iron and steel products, including white iron and cables and ropes of iron wire and steel wire for mining installations	20,000
161	82.04.61	Hand tools for wire banding, etc.	150*
162	84.01.21 to 27, 84.22.32-33, 84.22.51 to 54, 84.22.71, 84.36 to 84.39, 84.40.01 to 41, 84.45.95, 84.59.01 to 41, 84.60.11.	Machinery, equipment, and various items of equipment	5,800*
163	84.24.01 to 17	Machines and equipment for soil cultivation	1,000
164	84.51 to 84.55, 90.10.22	Various mechanical machinery (typewriters, calculating and accounting machines, franking, ticket issuing, statistical machines and other of the like), photocopying apparatus	3,500*
165	87.01 (except 87.01.13 to 15, 87.01.23 to 25).	Tractors, other than those locally made	20,000
166	87.02.11	Private motor cars with engines of less than 3,000 c.c.	4,930*†
167	87.02.12 to 14	Private motor cars with engines of 3,000 c.c. or more	3,960*†
168	87.02.31, 32, 41, 42, 52, 53, 87.03, 87.04.01-11, 87.06.01-11, 87.07.	Commercial and special purpose motor lorries and vans, excluding vehicles of 4·5 tons weight when loaded	7,000*
169	87.09.01	Motorcycles	300†
170	Various	Basic materials, compounds, and essential articles for local industry, not included elsewhere	3,500

Notes: † = From dollar and Sterling zone countries only.
P.M. = *Pour memoire* = to be borne in mind.

The above lists may contain words which are registered in the United Kingdom as trade marks in respect of certain types of goods.

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room 722, Lacon House, Theobalds Road, London, W.C.1.

We are cash buyers of merchandise of every description. Also Clearance Stocks, Discontinued Lines, Surplus and Redundant Stocks, also BOTTLES, Jars, Screw Caps, Cartons, and other Packaging Materials. In fact, goods of all kinds can be disposed of through us without delay, on the most favourable terms, and with out trouble.

Should you have anything for disposal either now or at any future time please send us samples, full particulars and price on a cash settlement basis and the matter will have our immediate and careful attention.

RELIANCE TRADING CO.

75, FAIRFAX ROAD, SWISS COTTAGE, LONDON, N.W.6

Phone: KILburn 0581 and 0038. Grams: Gordon, Kilburn 0581

NOTICE

The use of an alphabetical sequence as an easy reference has been found impracticable in the compilation of the Tariff Customs and Import Regulations of Overseas Countries. Every attempt is made therefore to group countries by Continents as far as possible. The leading notice is selected on the basis of its overall importance to traders. The fact that a country occasionally appears out of context arises from technical modifications unavoidable in the making-up of these pages.

SOUTH AFRICA

Customs Tariff Changes

AS A RESULT of a Notice of Motion tabled in the House of Assembly on March 21, 1962, the customs duties on the undermentioned items have, with effect from that date, been increased as indicated, the United Kingdom pays the intermediate rate of duty unless otherwise stated:

Tariff Item	Article	Old duty			New duty		
		Minimum Duty	Intermediate Duty	Maximum Duty	Minimum Duty	Intermediate Duty	Maximum Duty
		Cents	Cents	Cents	Cents	Cents	Cents
48	(a) Ale, beer, cider and perry, all kinds, of a strength exceeding 3 per cent. of proof spirit . . . . . per imp. gallon	—	65	—	—	75	—
	(b) Stout, exceeding 3 per cent. of proof spirit . . . . . per imp. gallon	60 (Eire)	65	—	70 (Eire)	75	—
50	(b) Liqueurs, cordials and mixed potable spirits, exceeding 3 per cent. of proof spirit per imp. gallon	—	385 or 25% whichever duty shall be the greater, and in addition	—	—	385 or 25% whichever duty shall be the greater, and in addition	—
	per imp. proof gallon	—	250	—	—	394	—
	(c) Other potable spirits exceeding 3 per cent. of proof spirit . per imp proof gallon	—	1,100	—	—	1,244	—
	(f) Rectified spirits, denatured alcohol, and solidified alcohol for burning purposes, containing over 3 per cent. of proof spirit . . . . . per imp. proof gallon	—	1,100	—		as below	
	Rectified spirits and denatured alcohol, containing over 3 per cent. of proof spirit		As above			1,244	
	Solidified alcohol for burning purposes				—	30%	—
52	(a) Still wines not exceeding 20 per cent. of proof spirit . . . . per imp. gallon	—	65	—	—	95	—
	(b) Still wines exceeding 20 per cent. but not exceeding 50 per cent. of proof spirit per imp. gallon	—	130	—	—	160	—
	(c) Sparkling wines, except champagne . . . . . per imp. gallon	—	280	—	—	310	—
	(d) Champagne . . . . . per imp. gallon	—	205	280	—	235	310
61	(b) Blankets and rugs, n.e.e., sheets commonly used as blankets or rugs or body wraps and known as kaffir sheets, weighing not more than 12 oz. each and imported singly or in pairs or in the piece, other than secondhand for sale	—	10%	—	—	25% or 10 whichever duty shall be the greater	—
	per lb.				—	30%	45%
73	(1) (a) (ii) Elastic, tape, braid, webbing and ribbon	—	25%	40%	—	25%	—
116	(1) (a) (x) Combs	—	15%	—			
	(d) (iii) Electric lamps (but excluding motor vehicle and cycle lamps and lampware, hand lamps and torches, portable lamps, ships' navigation lamps and miners' safety lamps	Free (U.K.)	5%	—	10% (U.K.)	15%	—
119	(b) (iii) Batteries, electrical, wet or dry, accumulator type, six and twelve volt, for radios and motor vehicles excluding motor cycles but including tractors, and excluding batteries mentioned in paragraph (b) (ii) of Tariff Item 119 . each	25 (U.K. and Canada)	50	—	50 (U.K. and Canada)	75	—
132	Perambulators and baby carts	—	5%	—	—	15%	—
190	Candles . . . . . per 100 lb.	—	42	—	—	40%	—
195	(1) Motor spirit, namely, benzine, benzoline, naphtha (non-potable), gasoline, petrol; and petroleum, shale and coal-tar spirit generally . . per 1,000 imp. gallons	—	12,083	—	—	13,083	—
200	(b) (ii) Paraffin, not being of such specifications and for such uses as the Minister may prescribe . . . . . per 1,000 imp. gallons	—	12,083	—	—	13,083	—
	(d) Gas oil, diesel oil and furnace oil . . . . . per 1,000 imp. gallons	—	12,083	—	—	13,083	—
210	ex (d) Petroleum jelly, in retail packings	—	15%	—	—	40%	—
224	ex (f) Pharmaceutical products, n.e.e., drugs and medicines (but excluding acetylsalicylic acid and products mentioned in paragraphs (a), (b), (c), (d), (e), (g), (h) and (i) of Tariff Item 224) in retail packings	—	15%	—	—	20%	—
ex 284	Printed soft cover fiction books and booklets, including any periodical consisting predominantly of a single complete novel or story in a single issue, n.e.e., (but excluding other periodicals, and newspapers, Braille books, music books and picture and painting books) . . . . . each	—	Free	—	—	5	—
297	(ex) (1) (f) Stationery, n.e.e. (excluding date stamps; loose-leaf covers and binders; letter or document files in book or folder form; metal parts for such covers, binders or files; lead pencils not propelling; ball-point pens and pencils; refill units for ball-point pens and pencils; envelopes, n.e.e., less than 9½ inches in length)	—	15%	—	—	20%	—
302	(iii) Gold and silver plate, and gold and silverplated ware including communion sets (but excluding those imported by or for presentation to any religious body, and silverplated household spoons and forks)	—	20%	—	—	30%	—
303 (1) (b) and ex 335	Gramophone and phonograph records, excluding pressings not exceeding 8 inches in diameter on transparent plastic material laminated to paper board or similar substances, manufactured for playing at:						
	(i) a speed of 78 revolutions per minute . . . . . each	—	2½	—		As below	
	(ii) a speed of 45 revolutions per minute . . . . . each	—	5	—			
	(iii) any speed other than the above . . . . . each	—	10	—			
	Pressings not exceeding 8 inches in diameter on transparent plastic material laminated to paper board or similar substances	—	20%	—			
	Gramophone and phonograph records, n.e.e.:						
	(i) single play, that is to say, with an actual total playing time not exceeding 8 minutes . . . . . each				—	2½ and in addition	—
					—	10%	—
	(ii) extended play, that is to say, with an actual total playing time exceeding 8 minutes but not exceeding 16 minutes . . . . . each				—	5 and in addition	—
			As above		—	10%	—
	(iii) long play, that is to say, with an actual total playing time exceeding 16 minutes each				—	17½ and in addition	—
					—	10%	—
	(iv) circular sound pressings on polyvinyl chloride or similar plastic film or sheet, whether or not laminated to supporting material				—	35%	—
304	(2) Jewellery, including imitation jewellery and rolled gold, enamel or gilt jewellery; precious stones and imitations thereof, cut or polished, and whether mounted or unmounted; pearls whether mounted or unmounted; completed portions or parts of any article of jewellery, imitation or otherwise; ornamental hat pins, ornamental hair pins and ornamental buckles; bangles, necklaces, girdles, muff chains, clasps, and similar articles or adornment (but excluding imitation pearls, mounted or unmounted)	—	20%	—	—	25%	—

(*Continued on next page*)

South Africa (*Continued*)

Tariff Item	Article	Old duty			New duty		
		Minimum Duty	Intermediate Duty	Maximum Duty	Minimum Duty	Intermediate Duty	Maximum Duty
		Cents	Cents	Cents	Cents	Cents	Cents
310	(b) (ii) Miniature rifle and revolver or pistol cartridges, rim-fire type, calibre ·22 inch, loaded with ball or shot . . . . . per 1,000 cartridges	—	20	—	—	20%	—
	(b) (iii) Rifle cartridges, calibre ·256 inch or 6·5 millimetre and over, loaded with ball per 1,000 cartridges	—	300	—	—	20%	—
	(b) (iv) Shot cartridges, 20, 16 and 12 gauge or bore . . per 1,000 cartridges	—	175	—	—	20%	—
	(b) (v) Shot cartridges, ·410 gauge or bore . . . . . per 1,000 cartridges	—	120	—	—	20%	—
	(b) (vi) Automatic pistol and revolver cartridges, calibre ·25 inch or 6·35 millimetres per 1,000 cartridges	—	50	—	—	20%	—
	(b) (vii) Automatic pistol and revolver cartridges, calibre ·320 inch, ·32 inch and 7·65 millimetres . . . . . per 1,000 cartridges	—	75	—	—	20%	—
	(b) (viii) Automatic pistol and revolver cartridges, calibre ·38 inch, ·380 inch and ·450 inch . . . . . per 1,000 cartridges	—	100	—	—	20%	—
	(b) (ix) Automatic pistol and revolver cartridges, calibre ·30 inch, ·455 inch and 7·63 millimetres . . . . . per 1,000 cartridges	—	150	—	—	20%	—
334	(a) Umbrellas and sunshades (including walking stick umbrellas, umbrella tents, and garden and similar umbrellas)	—	10%	—	—	20%	—
ex 335	Purses, wallets, bill-folds, knife sheaths, writing-cases, map-cases, camera-cases, binocular-cases, pen-cases, brush-boxes, collar-boxes, stud-boxes, trinket-boxes, and similar boxes, cases and containers, n.e.e.; finished articles made wholly or chiefly of leather or of artificial leather	—	20%	—	—	25%	—

Application for Withdrawal of Rebate Facilities

CUSTOMS TARIFF Application List No. 298 published as Government Notice No. 218 in the Republic of South Africa *Government Gazette* of March 23, 1962, states that the Board of Trade and Industries has received the following representation affecting the Republic's Customs Tariff:

For the withdrawal of the rebate on:

Foam plastic for the manufacture of shoulder pads. (B.T.I. 77/9/7).

(Applicant: Felt and Textiles of South Africa Ltd., P.O. Box 2013, Durban.)

It is expected that the South African industries at present enjoying these rebates will submit evidence in favour of their retention, but if any United Kingdom interests affected should consider that they have evidence on the matter not likely to be available to the South African industries concerned which they would wish to lay before the South African Board of Trade and Industries, they should communicate with the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1, quoting ref. C.R.E. 3750/62.

THE

GOVERNMENT BOOKSHOPS

Government publications provide an up-to-date, reliable, and inexpensive source of information on commercial topics. It may be advisable to check with the Board of Trade the correct title of the document required and whether it is on sale at the bookshops of H.M. Stationery Office. There are Government Bookshops at the addresses listed below, and agent booksellers in most large towns with special facilities for meeting your order quickly.

LONDON: York House, Kingsway, W.C.2 and 423 Oxford Street, W1
EDINBURGH 2: 13A Castle Street MANCHESTER 2: 39 King Street
BIRMINGHAM 3: 2 Edmund Street CARDIFF: 109 St. Mary Street
BRISTOL 1: 50 Fairfax Street BELFAST: 80 Chichester Street

INDIA

Changes in Import Licensing Policy

THE GOVERNMENT of India have announced their import licensing policy for the whole year April 1962 to March 1963. A telegram received from the British Trade Commissioner at New Delhi summarizes the changes in the import policy as follows: a new provision in regard to books is that additional supplementary licences will be granted to Established Importers for books in sheet form only. This is an additional facility and does not affect existing licences. Main import licence changes are the liberalization of two items: medicinal contraceptives (namely, foam tablets) with a quota percentage increase from 10 per cent. to 20 per cent., and rubber contraceptives from 90 per cent. to 100 per cent.

The import of the following ten items will be banned under the new import control regulations: yeast, arms and ammunition, etc., cartridge cases (filled and empty), yarn spun from silk waste, excluding sewing thread, argon gas, polyvinyl acetate resin powder, polyvinyl butyral resin, polyvinyl idene chloride, polyvinyl formal, and P.V.C. composition, including moulding powder. Other quota reductions include the following items: oil line pipes and tubes, flexible pipes and tubes for passing gas or fluid, iron and steel screws, steel balls about 9/16in. diameter, milling cutters, gear cutters, etc., electric insulations, thermocouples and hydrometers, electric motor starters, flexible metallic tubes, electric carbons, chemicals like hydrosulphite of soda, cation active finishing agents, textile preservatives, ultramarine blue and chemicals not otherwise specified, coal tar dyes, drugs and medicines also including chloramphenicol, oxyletracycline, tetracycline, glycero phosphates excluding preparations thereof, vitamin C, printing materials like brass rules and metal quoins, etc., radio parts, electric horns, fuel injection equipment and component parts thereof, piston rings and assemblies, fishing hooks, farinaceous and patent foods, parts of tape and wire recorders, roller composition, weighing machines, microscopes and accessories, laboratory balances and weights, electro-medical apparatus, vulcanized fibre in sheets, and rods and tubes, etc.

For further information on the above changes, firms are advised to contact Export Services Branch (Tariff Section), Board of Trade, Lacon House, Theobalds Road, London, W.C.1. (Tel.: Chancery 4411, extension 663.)

CEYLON

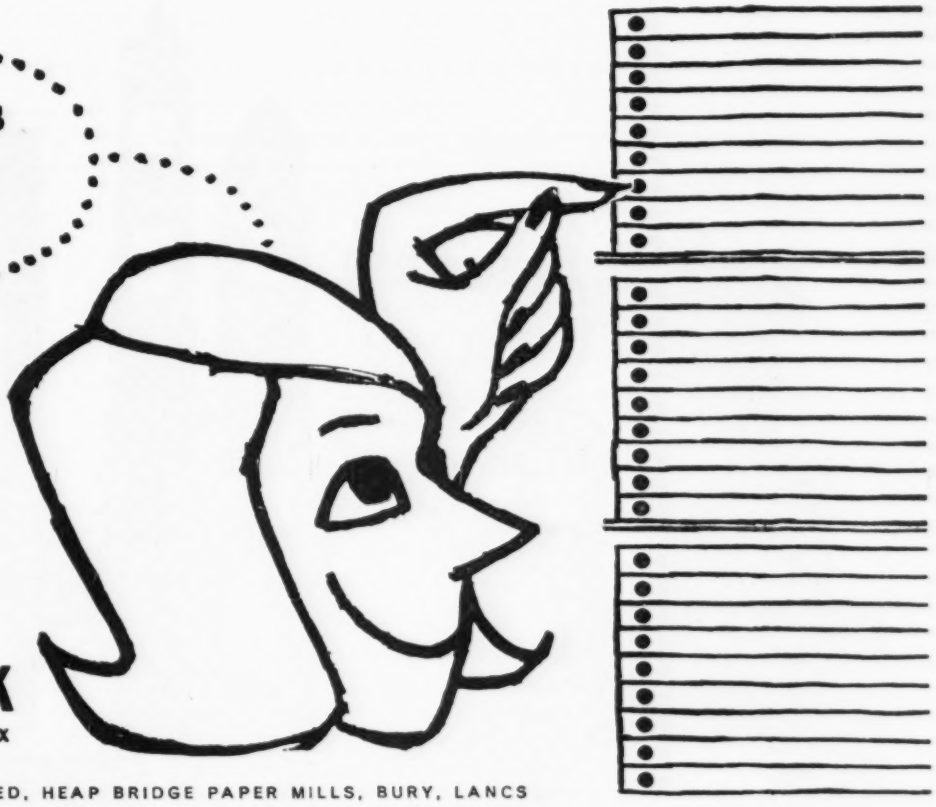
Import Trade Control

THE BRITISH Trade Commissioner in Colombo has reported by cable that individual licences are now required for the importation of **umbrellas, umbrella handles, parasols, walking sticks, etc.** All outstanding orders are to be cancelled. No licences will be issued for the import of these goods except for men's umbrella handles which will be licensed at the discretion of the Controller of Imports.

ICN 7/62 informs importers that individual licences are not now required to import **unexposed cinefilm.**

three nines are twenty-seven

27 boxes of YD Cut Bank in stock—and it took about three seconds to count them. You can stock-check YD Cut Bank so quickly—because it's in a box. You can handle YD Cut Bank so easily—because it's in a box. Every sheet of YD Cut Bank stays clean and usable—because ditto ditto. Choose YD Cut Bank—the fine copy typing paper in six colours and two sizes. It's in a B-O-X.



YD CUT BANK
in the business-like box

YATES DUXBURY & SONS LIMITED, HEAP BRIDGE PAPER MILLS, BURY, LANCS

AUTOMATIC CONTROL FOR THE SMALLER BOILERS

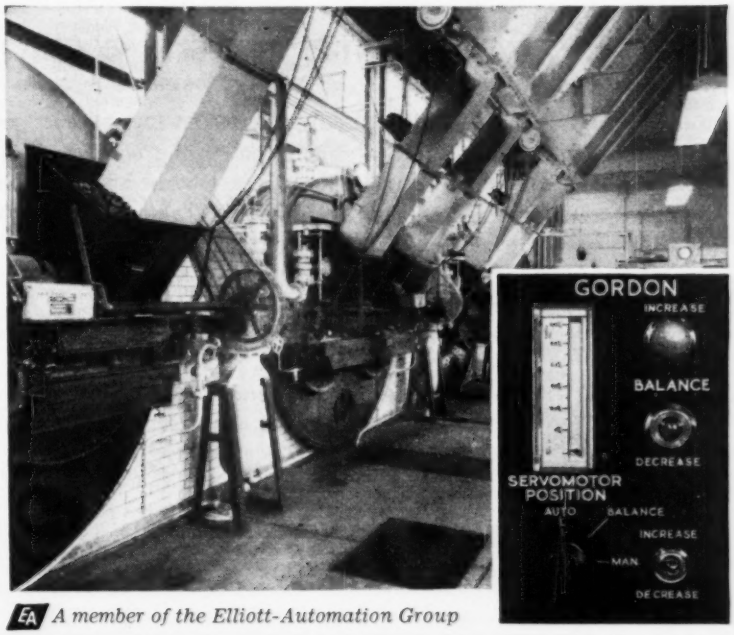
The new Gordon Electrical System is inexpensive, simple to operate and entirely reliable

Gordon—a company with many years' experience in combustior control—now offer an electrical control system that has all the advantages of their pneumatic and electronic systems, but has been specially designed for shell type, packaged and small water tube boilers. The system is a development of the well-known Sauter Control and is so simple and reliable that no special personnel is required to operate and maintain it.

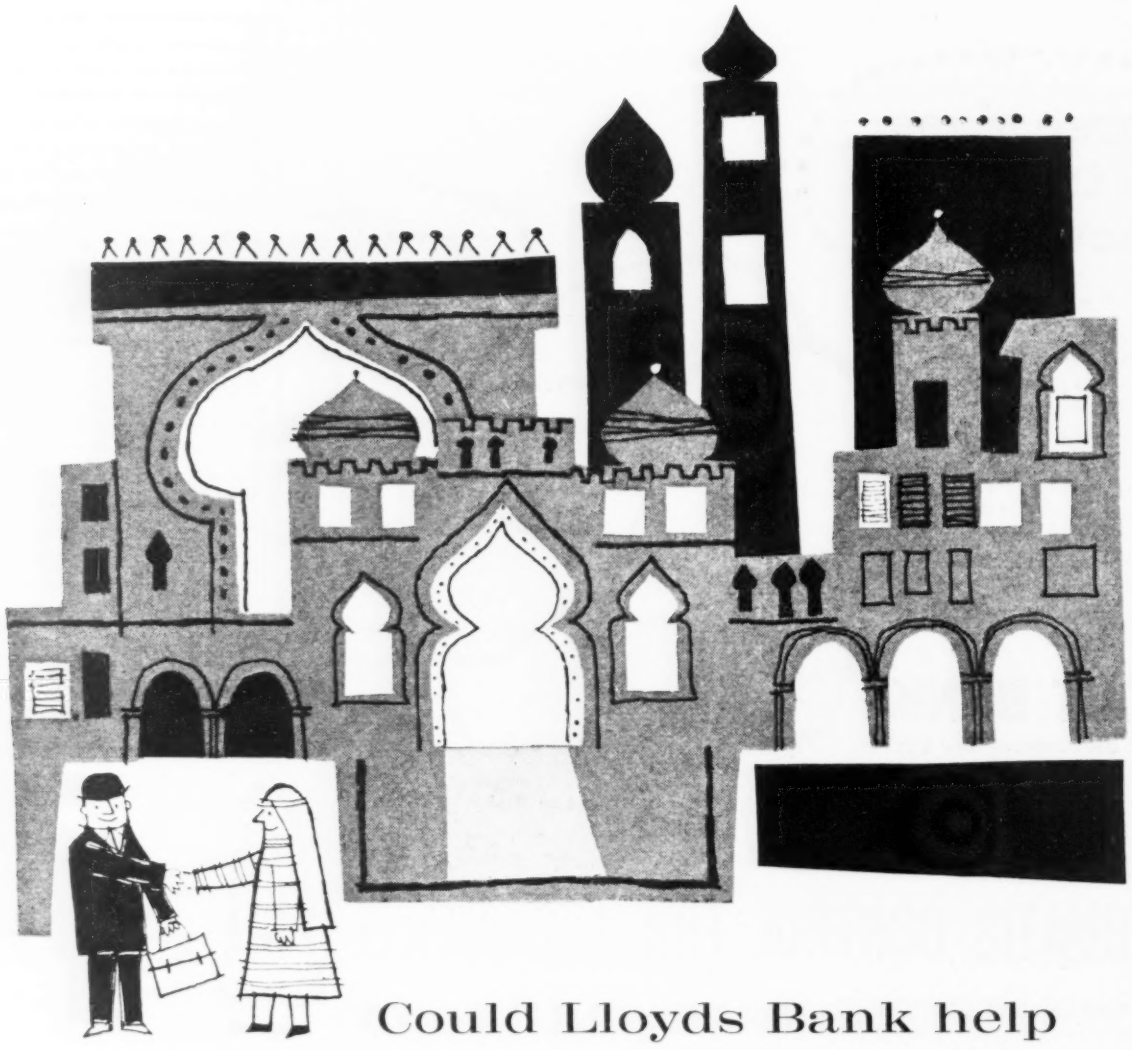
I.E.A. Exhibition – Stands B 53 and Q 745

GORDON

JAMES GORDON & CO. LTD
Abbey Road, Park Royal, N.W.10 - Tel: ELGar 2111



EA *A member of the Elliott-Automation Group*



Could Lloyds Bank help you with your export problems?

The specialist EXPORT DEVELOPMENT SECTION of Lloyds Bank can do this:
Obtain full *local* reports on market conditions and potentials . . . for a range of products or individual lines. Obtain a list of names and addresses of potential buyers and agents . . . in some cases effecting the necessary introductions.
Obtain confidential reports on the credit standing of overseas buyers.
Advise exporters of trade enquiries; which frequently reach the bank from overseas importers.
Advise exporters on *all* matters regarding import restrictions, duties, exchange, payment remittances, etc.
Should you feel that any or all of these services could assist you with *your* particular export problem your *local* Lloyds Bank manager will immediately arrange the necessary meetings, reports, etc. for you.

LLOYDS BANK LIMITED

MISCELLANEOUS ADVERTISEMENTS

5/- per line, minimum 25/- payable in advance

Orders for advertisements in this section should be addressed to H.M. Stationery Office, Room D.63 Atlantic House, Holborn Viaduct, London, E.C.1

NATO UNCLASSIFIED
NATO COMMON INFRASTRUCTURES
SLICE X
NAVAL BASE INSTALLATIONS
INFRA/JOB. No. 29.AC/4(PP)D3535

1. FINAL NOTICE is hereby given that International Competitive Bids will be invited on or about May 29, 1962, for the supply and installation of COMPLETE POWER STATION EQUIPMENT for a P.O.L. STORAGE DEPOT to be constructed in SCOTLAND.
2. The approximate total value of the works is £140,000 and the contract will comprise the supply and installation of :
   2 No. 22,000 lb./hour Economic type oil fired Boilers complete with Superheaters and full ancillary equipment, including fuel oil system, feed water system, desuperheater, induced draught fans, station pipework, etc.
   2 No. 1250 kW straight condensing steam Turbo-alternator sets complete with condensers and full ancillary equipment including condensate extraction pumps, circulating water pumps, station pipework, etc.
3. The work will be carried out as one contract which will be undertaken as a subcontract within the framework of the Main Contract for the construction of the depot. Final Notice calling for bids for the Main Contract will be isued shortly.
4. It should be noted that the importation of labour from sources outside the United Kingdom may be subject to restriction and that permission could in any case only be given on an undertaking that the Contractor would pay rates of wages and observe hours and conditions of labour not less favourable than those established for United Kingdom labour for the trade or industry in the same area.
5. The closing date for the receipt of bids will be July 17, 1962.
6. Firms wishing to bid must formally notify their desire by applications to the address below below by April 24, 1962.
7. Within one week after the closing date for the receipt of applications to bid, firms wishing to be invited must forward the following information :
   (i) Statement of financial resources and evidence of financial stability.
   (ii) Details of recent major contracts completed for work of a comparable nature, including an indication of the value of each.
8. Inquiries regarding bidding should be addressed to : Director-General, Navy Works, Admiralty, Chamberlain Way, Pinner, Middlesex, England, quoting reference NWD/Infra/29 (Power Station Equipment).

EXPORT MARKETING RESEARCH. Marketing Consultant touring Africa shortly can accept commissions for detailed surveys for Consumer or Industrial goods. Suitable agents located and introductions arranged. Dr. J. J. To-Bokholt, Box S.5423, *Board of Trade Journal*, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1

TRANSLATIONS IN ALL LANGUAGES with speed and accuracy. Sales and technical literature a speciality. Translagency Ltd., Translagency House, 4 Norland Square, W.11. Telephone: PARk 3333.

NATO UNCLASSIFIED
NATO COMMON INFRASTRUCTURE
SLICE XI
NAVAL BASE INSTALLATIONS
(AC/4(PP)D/4196)

FINAL NOTICE is hereby given that International Competitive Bids will be invited on or about May 28, 1962, for the supply and installation of Oil Flow-Boom Equipment at a P.O.L. Jetty to be built at Milford Haven in S. Wales.
2. The approximate cost of the contract will be £35,000 and will comprise:
   1 No. complete Oil Flow-Boom Equipment for 7 No. 10 inch hose connections and including 1 No. light derrick.
3. The work will be carried out as one contract which will be undertaken as a sub-contract within the framework of the Main Contract for the construction of the depot. Bids for the Main Contract will be invited later on this year.
4. It should be noted that the importation of labour from sources outside of the United Kingdom may be subject to restriction and that permission could in any case only be given on an undertaking that the Contractor would pay rates of wages and observe hours and conditions of labour not less favourable than those established for United Kingdom labour for the trade or industry in the same area.
5. The closing date for the receipt of bids will be July 9, 1962.
6. Firms wishing to bid must formally notify their desire by application to the address below by April 16, 1962.
7. Within one week after the closing date for the receipt of applications to bid, firms wishing to be invited must forward the following information:
   (i) Statement of financial resources and evidence of financial stability.
   (iii) Details of recent major contracts completed for work of a comparable nature, including an indication of the value of each.
8. Inquiries regarding bidding should be addressed to : Director-General, Navy Works, Admiralty, Chamberlain Way, Pinner, Middlesex, England, quoting reference NWD/Infra/30 (Flow-Boom Equipment).

FISHING TACKLE INDUSTRY. Company having excellent sales connection throughout the United Kingdom, will consider appointment as sole distributors of articles suitable for the fishing tackle trade and allied sports. The company have facilities, plant and equipment for after sales service also manufacturing. All inquiries will be treated with the strictest confidence. Box No. S5219 *Board of Trade Journal*, Room D63, Atlantic House, Holborn Viaduct, London, E.C.1.

FOR SALE – FORKLIFT TRUCKS. Electric Battery, Petrol, Diesel or LP Gas operated 2,000/15,000 lb. capacity – lifting heights 6 ft.-17 ft. Genuine Rebuilts with Guarantee – Export enquiries welcomed. Forklifts Ltd., Alpine Wks., Sandringham Cres., Sth. Harrow. Byron 9494.

AGENT REQUIRED for the sale of Ajax single and two wave Hong Kong pocket transistor sets. Good quality for foreign market. Acme Electric Co. Ltd., 63 Gt. Eastern Street, London, E.C.2.

TYRES FOR EXPORT. Large quantities of tyres fit for repair and for re-mould always available. Can be inspected on site or made up to your requirements by expert examiners. Quantities of runners and regrooved tyres and new re-moulds in all sizes available. Large quantities of scrap tyres always available. J. Rose (Tyres) Ltd., 6 Bradman Road (off Hammond Road), Kirkby Industrial Estate, Nr. Liverpool. Tel.: Simonswood 2157 (6 lines).

MASS PRODUCED STEEL FABRICATIONS. A North Country firm of Steel Fabricators of International Repute has extensive capacity available for light mass produced assemblies. Full technical, production and financial backing for any suitable work. Box No. S5420, *Board of Trade Journal*, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1.

"FLASH" Carton Case Opener. The Opening of Fibreboard Cases, a task of some difficulty, time and waste, effected quickly and efficiently by the use of this simple hand tool. Also Box Strapping Equipment. Acme Steel Strapping Ltd., Ambleside Avenue, London, S.W.16. STReatham 0308.

EXPORT MANAGER seeks participation in Export Merchant or similar firm. Small capital. Or would act as London export agent for manufacturer. Write Box No. M9122, *Board of Trade Journal*, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1.

UNIVERSAL TRANSLATIONS provide a prompt and efficient service for the translation of all languages, particularly East European. Our standards are high and terms competitive. UNIVERSAL TRANSLATIONS, 15-17 Middle Street, London, E.C.1. Mon 9619 and 9610.

OVERSEAS PUBLICITY. Promote your sales abroad through INTERNATIONAL PUBLIC RELATIONS. Free brochure from : C.E.S. (Overseas) Ltd., 16 Blackfriars Lane, London, E.C.4. FLEet Street 5420.

EXPORT OPPORTUNITIES. Comprehensive world-wide service for Manufacturers only. Specialist in developing East-West Trade. Moderate charges only on results obtained. Write Box No. M9123, *Board of Trade Journal*, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1.

NEW TARPAULINS AND DUST SHEETS for sale. Competitive quotations. Export inquiries invited. Edward Ash, Ltd., Kent Wharf, Creekside, Deptford. London, S.E.8. TIDeway 2661.

PRINTING & PUBLISHING. Your Open Door to the Dutch printing and publishing industry: GRAPHIC EXPORT CENTRE for information and contacts. Write: 668, Prinsengracht, Amsterdam, C., Holland.

BUSY MAIN ROAD position, E.15. New SHOP and OFFICE building, almost completed, frontage 27 ft., providing app. 3,700 sq. ft. including excellent Sales Space, available on Lease at £3,500 p.a. excl. Apply, T. G., 18 Upper Brook Street, W.1. MAY 5855.

BRITISH GOVERNMENT CONTRACTORS

These announcements are restricted to firms and companies on the lists of Contractors to H.M. Government Departments.

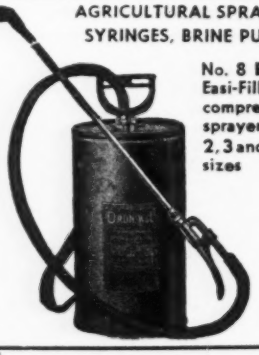
"REGISTERED TRADE MARK"

DRON-WAL

AGRICULTURAL SPRAYERS & SYRINGES, POWDER BLOWERS, HOSE FITTINGS, VETERINARY SYRINGES, BRINE PUMPS AND SALTING SYRINGES *COMPREHENSIVE CATALOGUE ON REQUEST*

Knapsack Sprayer

No. 5/PT Brass 'Master' Hand Sprayer



No. 8 Brass Easi-Fill compressed-air sprayer in 2, 3 and 4 gallon sizes

STIRRUP TYPE PUMPS

Empire Fire Pump

The PHILIP B. WALDRON CO.
TYSELEY, BIRMINGHAM

Manufacturers

ALL TYPES OF LIFTING APPLIANCES

for full details write:

FELCO LIFTING APPLIANCES

FELCO HOISTS LTD.
29 Cromwell Rd., London, S.W.7
Telephone: Kensington 7401
Telex. 24118

PVC Wallets & Containers

Salesmen's Albums, Document Cases, Cheque Book and Travel Cheque Holders, Note Cases, Loose Leaf Binders, Pocket Wallets, Conference Wallets, Swatch Covers, Advertising Gifts, etc.

ACADEMY PLASTICS LTD,
25-29 ROUNDWOOD ROAD, LONDON, N.W.10
WILLESDEN 5277 (3 lines)

EXPORT?

My organization, if appointed your export managers, will do all the work, suffer all the headaches, and carry the financial responsibility. If you are interested let us have a talk together. We offer a COMPLETE EXPORT SERVICE to manufacturers without their own Export Department.

Export Managers for: "BURGESS" Silencers; "HERMETITE" Jointing Compounds; "GRELCO" Terminal Blocks; "STEDIWELD" Arc Welders; "TORQUEMETER" Torque Wrenches.

Mark M. Cansick, M.S.M.A.

Mark Cansick & Co. Ltd.
EXPORT MERCHANTS & SPECIALIST EXPORT MANAGERS
44 HIGHGATE HIGH STREET, LONDON, N.6
Telephone: Mountview 0094/5 Cables: Cansico, London

RUSTON

SERVICE EXCHANGE ENGINES • GENUINE SPARES

Official Stockists

TILSLEY & LOVATT LTD.
STOKE-ON-TRENT, STAFFS.
Phone: 57331/3. Grams: Diesel

POWERLITE
POWER FOR EVERY PURPOSE

Briggs & Stratton engine. Portable and stationary models. Press-button starting. 115/230 volts 600-1500 watt models available. Write for details.

G.M. POWER PLANT CO. LTD.
1-3 Richmond Rd., Ipswich. Tel: 41795

LONDON ASSOCIATION FOR THE BLIND

PLASTIC MOULDINGS FOR THE TRADE

Mouldings to customer's specification in Nylon, Diakon, Polythene, Polystyrene, and Acetate. Also High Frequency welding.

The only blind injection moulding workshop in the world.

We shall be pleased to discuss your Plastic problems entirely without obligation.

Competitive prices • Prompt deliveries

PELICAN HOUSE, 88-92, PECKHAM ROAD, LONDON, S.E.15 TELEPHONE: ROD 6153

(Registered in accordance with the National Assistance Act 1948)

LAB 2

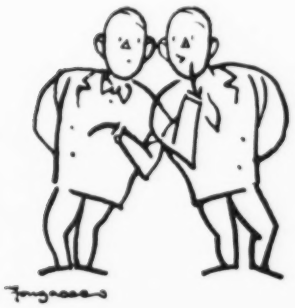
SPECIALISTS in

REBUILDING USED MACHINE TOOLS

NORRIS - TINKER ENGINEERING CO. LTD.

253 Putney Bridge Road, London, S.W.15. 'Phone PUTney 1888

Registered as a Newspaper. Published by Her Majesty's Stationery Office, Atlantic House, Holborn Viaduct, London, E.C.1, for the Board of Trade, Horse Guards Avenue, London, S.W.1. *(Address for telegrams and cables:* Boneblack, London.) Printed in England by Merritt & Hatcher Ltd., London (K109) S.O. Code No. 72-3394.



You Don't Say!

A surprising number of our members write to us from time to time to express their appreciation of the curious ways in which membership has saved them from delay, financial embarrassment and starvation in various parts of the world.

We have just received a message of thanks for solving an entirely new kind of problem.

Recently one of our members flew out to the Middle West of the United States to attend a meeting. He had arranged for a car to meet the aircraft because after his meeting he planned to drive over the mountains to California in order to show his wife something of the West Coast.

When his aircraft landed he was extremely upset to find there was no trace of a car at the airport and no messages. He was wondering what was the best way to tackle the position when he suddenly thought of our world wide service. He put a call through to the local "Drive Yourself" Company listed in our Pocket Directory. In 45 minutes a brand new car was at his disposal which he duly drove to California. He was greatly impressed both by the reasonable charges and the excellent performance of the car.

He had one small mishap when his wife took over the wheel, hit a curb and burst a tyre. Fortunately it was near a garage and in a remarkably short time a new tyre was fitted, the car was checked and the bill was signed—deep in the heart of the Rockies.

They had no more trouble and he reports that from then on his membership card added immeasurably both to their pleasure and peace of mind.

We shall be pleased to send details of membership to Secretaries of Companies and individuals who are interested. Please write to the Secretary:—

FINDERS SERVICE CLUB

In association with THE DINERS' CLUB

22 SOUTH AUDLEY STREET, LONDON, W.1. GROsvenor 7971

PASSPORTS TO EASTERN TRADE

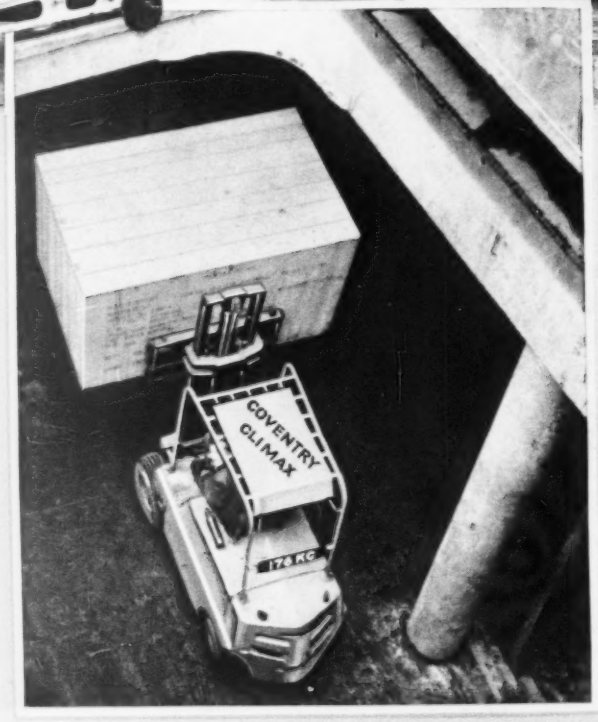
Three Banks have merged.
Separately, they have large assets,
a fine tradition and a wealth of experience. United they offer a comprehensive service in all matters affecting business with the East and the Middle East. Their advice and help are your surest "passports" to profitable trade with those areas.

THE HONGKONG AND SHANGHAI BANKING CORPORATION
Head Office: Hong Kong.
London Office: 9 Gracechurch Street, London EC3

MERCANTILE BANK LIMITED
Head Office: 15 Gracechurch Street, London EC3
West End Branch: 123 Pall Mall, London SW1

THE BRITISH BANK OF THE MIDDLE EAST
Head Office: 7 King William Street, London EC4

Group total assets exceed £478 million



Cunarder welcomes stowaway

Fork trucks go anywhere . . . even into ship's holds! This Coventry Climax diesel fork truck goes aboard the 'Carinthia' at Liverpool Docks to simplify the stowage of cargo below decks. Wherever you find progress, you'll find Coventry Climax fork trucks, speeding the handling.

Coventry Climax **FORK LIFT TRUCKS**

COVENTRY CLIMAX ENGINES LIMITED (DEPT. BTJ) COVENTRY